

# **CRYPTO STAMPS AND NFTS:** WHAT FUTURE MODELS FOR **POSTS AND PHILATELY?**

**Grand Postal Building** The Letter meeting room, 3rd floor Bangkok, Thailand, 28-29 November 2023

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# TUESDAY, 28 NOVEMBER 2023

#### LUNCH 11:30

Offered by Thailand Post Co., Ltd.

#### **OPENING SPEECHES** 12:50

Mr Artyom Adibekov CEO, JSC Marka and WADP Chair

Mr Pasu Unhanandana Chief Commercial Official, Thailand Post

Group photo





BERNHARD BUKOVC Founder of the Postal Innovation Platform

#### 13:00 - 15:00

### Session One THE PHILATELIC STAKEHOLDERS JOINS INNOVATION

Bundesdruckerei GmbH Mr Ansgar Spratte, Director Postage Stamps

David Feldman S.A. Mr David Feldman, Founder

**Stampfinity** Ms Anja Derkits, Project Owner

**StampsDaq** Mr Andrii Shapovalov, CEO

**Royal Joh. Enschedé** Mr Gelmer Leibbrandt, Managing Director

**Cartor Security Printers** Mr Paul Meijboom, International Technical Sales Manager

Questions and answers

Closing of session 1 and coffee break offered by Thailand Post



#### 15:10-17:30

# Session Two DESIGNATED OPERATORS' DIGITAL PRODUCTS **AND EXPERIENCES**

#### Romfilatelia. Romania

Ms Cristina Popescu, CEO

La Poste, France Mr Swanee Mouton, Deputy Sales and Marketing Director, Market Director France

#### JSC Marka, Federation of Russia

Ms Yulia Smagina, Head of International Cooperation and Philately Development

**Deutsche Post AG, Germany** Mr Marcus Bücher, Product Manager

#### **Bhutan Postal Corporation Ltd., Bhutan**

Mr Karma Nidup, CEO

#### Österreichische Post AG, Austria $ar{B}$ Royal PostNL B.V., Netherlands

Mr Osama Dawoud, Blockchain Product Management Ms Mirjam Verhaagen, Senior Marketer Collector Market

**Ouestions and answers** 

**Closing of session 2** 

### WEDNESDAY, 29 NOVEMBER 2023

12:00 LUNCH

Offered by Thailand Post Co., Ltd.

# 14:00 **OPENING SPEECHES**

Mr Artyom Adibekov, CEO, JSC Marka and WADP Chair Mr Bernhard Bukovc, Founder, Postal Innovation Platform

#### 14:30 - 17:00

### Session Three WORKSHOP: STRATEGIC MODELS, TECHNOLOGICAL CHOICES AND THE FUTURE

#### **Challenges and pain points**

Which challenges is philately currently facing? What are the pain points? Working group 1: Technological challenges Working group 2: Market development & commercial challenges

#### **Opportunities**

Which new technologies can help to grow philately? Which strategies can play a role in driving growth? Which audience/collectors are interesting target groups?

Working group 3: New technologies Working group 4: Strategies, market & target groups

#### **Collaboration and next steps**

In which areas can a stronger collaboration help to seize opportunities? What concrete steps can postal operators and partners take to seize market and technical opportunities? How can the WADP support a stronger collaboration?

Working group 5: Collaboration focus on technology Working group 6: Collaboration focus on growth opportunities

#### **Closing of session 3**

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