Programme and Budget 2022

Finance Directorate (DFI) Directorate of Executive Office (DIRCAB)





Programme and Budget 2022

Berne 2021

DFI/DIRCAB Nes

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Preface

Since the Istanbul Congress, the UPU's annual budget document, referred to in the UPU Financial Regulations as the Programme and Budget (P&B), has been prepared on the basis of a four-year business plan approved by Congress, with revisions every year, in particular to take account of the annual regular budget ceiling. The underlying idea is to establish goals and set up a work plan, and ensure that the latter can be funded.

The Abidjan Strategy and Business Plan 2021–2025 was approved by Congress in August 2021 precisely for this purpose. It is very comprehensive, including not only key performance indicators (KPIs), targets and estimated funding needs, but also detailed deliverables and deadlines. In this sense, it promotes greater efficiency through enhanced preparedness, capitalizing on the working methods that were introduced at the beginning of the 2017–2020 cycle.

The P&B comprises detailed budget information for every goal, programme and project undertaken by the organization for the year ahead, including details on how the various initiatives will be financed, i.e. through the regular budget and/or extrabudgetary funding.

The present document has not been prepared merely as a requirement under the UPU Financial Regulations. Its purpose is also to meet the essential informational needs of the UPU stakeholders, with a view to accuracy and transparency in the allocation of human and financial resources to the various activities of the Union.

This document is structured in two main parts. Part I presents the overall context, with a brief summary of the Abidjan Postal Strategy and Business Plan, and an explanation of how that document is used to generate the P&B. Part II comprises the main information on the 2022 budget, including an overview of the budget, individual budgets by programme (called "programme sheets"), and an aggregated breakdown by type of expense and revenue.

Finally, the annexes provide further information on the system for financing the Union budget, as well as the 2022 distribution of member countries according to their contribution class.

Bishar A. Hussein Director General

Part I – Context

1 Abidjan Postal Strategy and Business Plan 2021–2025

The UPU has drafted an ambitious roadmap for 2021–2025, the Abidjan Postal Strategy, which was approved by the 27th Congress. The Abidjan Postal Strategy is the culmination of an extensive and inclusive process, in which a wide array of stakeholders from over 170 member countries and territories actively took part in various rounds of data analysis, consultation, outreach, discussion and drafting.

This new strategy reaffirms the UPU's mission enshrined in its Constitution, which is "to stimulate the lasting development of efficient and accessible universal postal services of quality in order to facilitate communication between the inhabitants of the world".

Achieving this mission in line with the United Nations Sustainable Development Goals requires a long-term vision, an advocacy message called "Postal Vision 2030", which calls upon all key postal sector stakeholders to take action in a number of areas. Governments are thus invited to reduce gaps in postal development by utilizing the postal network for socio-economic development. Regulators are encouraged to harmonize and enhance the frameworks under their responsibility. Operators are expected to boost their performance through diversification and operational improvements. And other stakeholders are encouraged to integrate further with the postal world, which will also trigger changes in the UPU's role.

In order to support Postal Vision 2030 throughout the 2021–2025 period, the UPU, as a UN agency, must coordinate its action around three main strategic pillars, which encapsulate what the organization will aim to become and achieve by 2025:

- i Strategic pillar 1 Forum;
- ii Strategic pillar 2 Provider of technical solutions;
- iii Strategic pillar 3 Knowledge centre.

The aim of the first pillar will be to strengthen the UPU's mandate as the foremost forum for postal sector stakeholders. The second pillar, will seek to reinforce the UPU's role as a provider of affordable technical solutions for postal sector stakeholders. And the third pillar will be aimed at enabling the UPU to become the prime knowledge centre of the postal sector.

The aims of each pillar will be delivered through various types of UPU solutions, summarized in the table below:

Strategic pillar 1 – Forum		Strategic pillar 2 – Provider of technical solutions		Strategic pillar 3 – Knowledge centre	
1.1	Events and meetings of tech- nical working groups	2.1	Consulting and capacity building	3.1	Research and insights on market trends
1.2	Treaties and international agreements	2.2	IT solutions	3.2	Focused analysis on various topical issues
1.3	Settlement mechanisms	2.3	Standards	3.3	Data storage and protection

Overall, ensuring success through the three strategic pillars demands a greater focus on new products and services, greater financial strength through new funding models, efforts towards building a diversified and highly competent workforce, and increased regionalization.

To facilitate implementation of the strategy, a number of work proposals have been drafted for each type of UPU solution under each strategic pillar. These work proposals include details of expected outputs to be attained by the end of each year, an estimate of the financial resources required, and a series of deliverables to be completed by the time each council meets. Further details of these elements are included in the document containing the Abidjan Business Plan work proposals.

During the 2021–2025 period, the results of this comprehensive plan will be monitored, evaluated and reported upon through regular strategy implementation reports. This, in turn, could potentially lead to adjustments in the business plan, subject to new circumstances that may arise during the 2021–2025 period, especially in terms of funding.

2 From the 2021–2025 business plan to the P&B 2022

The business plan for 2021–2025 forms the basis for the P&B 2022, which is submitted for CA approval. In this manner, a direct link is established between the strategy, the detailed work planned for the cycle, and the specific budget required for implementation.

The structure of the budget is in line with that of the strategy and business plan: budgetary sections are organized into strategic pillars (goals), categories of UPU solutions (programmes), and work proposals. A specific number (OPP – "objective/programme/proposal") is assigned to each work proposal, allowing it to be easily traced back to the corresponding pillar and category of UPU solution in the strategy. For instance, work proposal 2.3.1 is the first work proposal within the third category of UPU solution (standards) of strategic pillar 2 (Provider of technical solutions).

Moreover, for the purposes of this document, functional support activities (HR, finance, etc.) are given their own specific strategic pillar number, namely, 4.

The table below provides an overview of all work proposals, sorted by strategic pillar and category of UPU solution.

Category of UPU solution/programme	Work proposal/OPP	Description
1.1 Events and meetings of	1.1.1	Integration of stakeholders from the private sector and public institu- tions
technical work- ing groups	1.1.2	PT 1 – Development of philately
ing groups	1.1.3	Quality of service improvement – Secretariat
	1.1.4	Quality of Service Fund – Secretariat
	1.1.5	Standardization activities – Secretariat
	1.1.6	Operational standards and compliance – Secretariat
	1.1.7	Operations and accounting – Secretariat
	1.1.8	Addressing solutions and standards – Secretariat
	1.1.9	Addressing and GIS integration – Secretariat
	1.1.10	Product development, e-commerce and integration – Secretariat
	1.1.11	Customs – Secretariat
	1.1.12	EMS Cooperative – Secretariat
	1.1.13	Security – Secretariat
	1.1.14	Transport – Events
	1.1.15	.POST events and meetings
	1.1.16	DE 3 – Digital events
	1.1.17	FI 3 – Postal financial inclusion advocacy
	1.1.18	PFS 4 – Development of postal payment services – Best practices
	1.1.19	REM 2 – Remuneration governance, development and integration
	1.1.20	Consultative Committee – Wider postal sector engagement
	1.1.21	DM 1 – Direct marketing events
	1.1.22	ESD 3 – Events for the environment and sustainable development
	1.1.23	PPR 3 – Events and meetings on universal service, regulation and postal policy
	1.1.24	Trade 3 – Trade events

Strategic pillar 1 – Forum

Category of UPU solution/programme	Work proposal/OPP	Description
1.1 Events and	1.1.25	Organization of CA/POC sessions
meetings of technical work- ing groups (cont.)	1.1.26	Organization of Congress
1.2 Treaties and	1.2.1	Quality of service improvement – Treaties
international agreements	1.2.2	Quality of Service Fund – Treaties
agreements	1.2.3	Operational standards compliance – International agreements
	1.2.4	Operations and accounting – Treaties and international agreements
	1.2.5	Addressing and GIS integration – Treaties and international agreements
	1.2.6	Product development, e-commerce and integration – Treaties
	1.2.7	Customs – International agreements
	1.2.8	EMS Cooperative – International agreements
	1.2.9	Security – Treaties and international agreements
	1.2.10	Transport – Treaties and international agreements
	1.2.11	PFS 1 – Development of the postal payment services regulatory frame- work
	1.2.12	REM 1 – Remuneration governance, development and integration
	1.2.13	PPR 1 – Treaty obligations for universal service, regulation and postal policy
1.3 Settlement	1.3.1	UPU*Clearing
mechanisms	1.3.2	PPS*Clearing – Extension
	1.3.3	Dispute settlement mechanism
	1.3.4	Quality of Service Fund – Settlement mechanisms
	1.3.5	EMS Cooperative – Settlements
	1.3.6	Transport – Settlement mechanisms
	1.3.7	REM 5 – Remuneration implementation and management
	1.3.8	QS Link remuneration

Strategic pillar 2 – Provider of affordable technical solutions

Category of UPU solution/programme	Work proposal/OPP	Description
2.1 Consulting and capacity build-	2.1.1	National postal policies and investment in socio-economic develop- ment
ing	2.1.2	Harmonization of the postal sector regulatory frameworks
	2.1.3	Improvement of the delivery performance of DOs
	2.1.4	UPU cooperation frameworks and facilitation services
	2.1.5	Legal capacity building for postal sector stakeholders
	2.1.6	Quality of service improvement – Capacity building
	2.1.7	Quality of Service Fund – Capacity building
	2.1.8	GMS – Capacity building
	2.1.9	Operational standards compliance – Consulting
	2.1.10	Addressing and GIS – Capacity building

Category of UPU solution/programme	Work proposal/OPP	Description
2.1 Consulting and	2.1.11	Product design, e-commerce and integration – Capacity building
capacity build- ing (cont.)	2.1.12	Customs – Capacity building
ing (cont.)	2.1.13	EMS Cooperative – Capacity building
	2.1.14	Security – Capacity building
	2.1.15	Transport – Capacity building
	2.1.16	DE 4 – Digital – Capacity building
	2.1.17	FI 2.1 – Advisory services for postal financial inclusion
	2.1.18	FI 2.2 – Technical assistance for postal financial inclusion
	2.1.19	PFS 2 – Extension of the worldwide postal payment services network
	2.1.20	REM 4 – Remuneration implementation and management
	2.1.21	DM 3 – Direct marketing capacity building
	2.1.22	ESD 1 – Capacity building for the environment and sustainable development
	2.1.23	PPR 4 – Capacity building in universal service, regulation and postal policy
	2.1.24	Trade 4 – Trade capacity building
	2.1.25	Gender equality
	2.1.26	DRM, sustainable development and network utilization (country proposal – Japan)
	2.1.27	Reduction of greenhouse gas emissions in the postal sector (country proposal)
2.2 IT solutions	2.2.1	Quality of service improvement – IT solutions
	2.2.2	GMS – IT solutions
	2.2.3	Addressing solutions and standards – IT solutions
	2.2.4	Customs – IT solutions
	2.2.5	EMS Cooperative – IT solutions
	2.2.6	Security – IT solutions
	2.2.7	Transport – IT solutions
	2.2.8	.POST IT solutions
	2.2.9	PFS 3 – Development of technical solutions relating to postal payment services
	2.2.10	DM 2 – Direct marketing for IT solutions
	2.2.11	ESD 4 – IT for the environment and sustainable development
	2.2.12	IT support for IB and UPU meetings
	2.2.13	Telematics Cooperative
	2.2.14	Digitalizing communication between the IB and UPU stakeholders
2.3 Standards	2.3.1	PT 3 – WNS and certification
	2.3.2	PT 4 – Production and sales of international reply coupons
	2.3.3	Standardization activities – Development and maintenance
	2.3.4	Operational standards compliance – Maintenance
	2.3.5	Operations and accounting – Standards maintenance
	2.3.6	Addressing solutions and standards – Development
	2.3.7	Product development, e-commerce and integration – Standards

Category of UPU solution/programme	Work proposal/OPP	Description
2.3 Standards	2.3.8	Customs – Standards
(cont.)	2.3.9	EMS Cooperative – Standards
	2.3.10	Security – Standards
	2.3.11	Transport – Standards

Strategic pillar 3 – Knowledge centre

Category of UPU solution/programme	Work proposal/OPP	Description
3.1 Research and	3.1.1	Postal market surveys in developing countries and regional trends
insights on market trends	3.1.2	National regulatory framework studies and postal services
market trends	3.1.3	Institutional research into postal economics
	3.1.4	Product development, e-commerce and integration – Research
	3.1.5	EMS Cooperative – Market insights
	3.1.6	DIG 2 – Digital transformation and innovation research
	3.1.7	FI 1 – Research and insights into postal financial inclusion
	3.1.8	REM 3 – Remuneration research and intellectual output
	3.1.9	DM 4 – Direct marketing research
	3.1.10	ESD 2 – Research into the environment and sustainable development
	3.1.11	Trade 2 – Research
3.2 Focused analy-	3.2.1	Quality of service improvement – Focused analysis
sis of various topical issues	3.2.2	Addressing and GIS – Analysis
topical issues	3.2.3	EMS Cooperative – Analysis
	3.2.4	DE 1 – Digital analysis
	3.2.5	PPR 2 – Analysis of universal service, regulation and postal policy
	3.2.6	Trade 1 – Trade – Analysis
3.3 Data storage and protection	3.3.1	PT 2 – Distribution and maintenance system for the universal philatelic collection
	3.3.2	Operational standards compliance – Data storage
	3.3.3	Addressing solutions and standards – Data storage
	3.3.4	EMS Cooperative – Data storage and protection
	3.3.5	Global UPU data storage and protection

Functional support

Category of UPU solution/programme	Work proposal/OPP	Description
4.1 Executive	4.1.1	Cabinet and council affairs
Office	4.1.2	Governance and internal control
	4.1.3	Strategic planning
	4.1.4	Communications
4.2 Finance	4.2.1	Finance support function
	4.2.2	Resource mobilization

Category of UPU solution/programme	Work proposal/OPP	Description
4.3 Human	4.3.1	Training and development
resources	4.3.2	Human resources policy
	4.3.3	HR administration – Benefits and payroll
4.4 Legal	4.4.1	Legal support
4.5 Logistics	4.5.1	Language services
	4.5.2	General services

In addition to the work proposals, the P&B includes payment of the Union guarantees to the Provident Scheme, as decided by the Abidjan Congress.

Non-operating expenses

Category	OPP	Description
5.1 Servicing of employee liabilities	5.1.1	Servicing of employee liabilities

Part II – Budget 2022

programme
budget by
of 2022
Overview

		Regular budget			Voluntary funding		Sales c	Sales of products and services	services	Total (CHF)
	Staff	Other	Total	Staff	Other	Total	Staff	Other	Total	
Strategic pillar 1 – Forum	- Forum									
1.1 – Events and meetings of tech- nical working groups	2,757,525	461,580	3,219,105	1,029,375	413,100	1,442,475	900,000	1	900,000	5,561,580
1.2 – Treaties and international agreements	1,253,900	175,331	1,429,231	480,500	50,000	530,500	I	I	I	1,959,731
1.3 – Settlement mechanisms	471,600	17,200	488,800	390,375	I	390,375	181,805	341,445	523,250	1,402,425
Total strategic pillar 1	4,483,025	654,111	5,137,136	1,900,250	463,100	2,363,350	1,081,805	341,445	1,423,250	8,923,736
trategic pillar 2 -	Strategic pillar 2 – Provider of technical solutions	nical solutions								
2.1 – Consulting and capacity building	3,459,585	2,388,745	5,848,330	1,656,575	3,149,619	4,806,194	I	30,000	30,000	10,684,524
2.2 – IT solutions	1,983,498	2,091,038	4,074,536	559,875	1,567,500	2,127,375	9,985,200	5,007,560	14,992,760	21,194,671
2.3 – Standards	584,750	9,315	594,065	692,875	50,000	742,875	I	314,000	314,000	1,650,940
Total strategic pillar 2	6,027,833	4,489,099	10,516,931	2,909,325	4,767,119	7,676,444	9,985,200	5,351,560	15,336,760	33,530,135

		Regular budget			Voluntary funding		Sales c	Sales of products and services	services	Total (CHF)
	Staff	Other	Total	Staff	Other	Total	Staff	Other	Total	
Strategic pillar 3 -	Strategic pillar 3 – Knowledge centre									
 3.1 – Research and insights on market trends 	1,935,718	214,768	2,150,486	355,875	232,700	588,575	I	20,000	20,000	2,759,061
3.2 – Focused analysis of vari- ous topical issues	436,400	30,000	466,400	360,875	200,000	560,875	I	I	I	1,027,275
3.3 – Data stor- age and protec- tion	197,525	92,185	289,710	240,875	145,000	385,875	I	20,000	20,000	695,585
Total strategic pillar 3	2,569,643	336,953	2,906,596	957,625	577,700	1,535,325	I	40,000	40,000	4,481,921
Functional support	t									
4.1 – Executive Office	3,334,800	496,400	3,831,200	I	25,000	25,000	I	I	1	3,856,200
4.2 – Finance	2,000,300	213,963	2,214,263	I	I	I	I	Ι	I	2,214,263
4.3 – Human resources	1,488,000	921,704	2,409,704	I	I	I	I	I	I	2,409,704
4.4 – Legal	973,200	31,500	1,004,700	I	I	I	I	Ι	I	1,004,700
4.5 – Logistics	3,954,800	3,191,200	7,146,000	132,000	80,000	212,000	I	Ι	I	7,358,000
Total functional support	11,751,100	4,854,767	16,605,867	132,000	105,000	237,000	I	I	I	16,842,867

		Regular budget		Λ	Voluntary funding		Sales of	Sales of products and services	rvices	Total (CHF)
	Staff	Other	Total	Staff	Other	Total	Staff	Other	Total	
Non-operating expenses	penses									
 5.1 – Servicing of employee liabili- ties 		3,723,500	3,723,500							3,723,500
Total non- operating expenses		3,723,500	3,723,500							3,723,500
Grand total	24,831,600	14,058,430	38,890,030	5,899,200	5,912,919	11,812,119	11,067,005	5,733,005	16,800,010	67,502,159

2 **Programme sheets**

Strategic pillar 1 – Forum

The first strategic pillar of the Abidjan Postal Strategy comprises three categories of UPU solutions, which can be called programmes for the purpose of the preparation of the budget:

- Programme 1.1 Events and meetings of technical working groups;
- Programme 1.2 Treaties and international agreements;
- Programme 1.3 Settlement mechanisms.

Detailed explanation sheets for these programmes are presented below.

Programme 1.1 – Events and meetings of technical working groups

Mandate and objectives

Through the first category under the first strategic pillar (Forum), the UPU will pursue its historic calling to become the unique global forum where all key postal sector stakeholders can meet to share best practices, devise strategies and gather support to achieve socio-economic development and the vision for the sector. This objective will be implemented through 24 work proposals. In order to monitor implementation, progress will be measured through a varied set of outputs. These include indicators such as the number of thematic forums organized, new members joining information-sharing platforms, and the degree of awareness-raising on specific themes conducted with external stakeholders. A detailed list of outputs can be found in the business plan for 2021–2025.

Work proposal/ OPP	Description	Council in charge
1.1.1	Integration of stakeholders from the private sector and public institutions	СА
1.1.2	PT 1 – Development of philately	СА
1.1.3	Quality of service improvement – Secretariat	POC
1.1.4	Quality of Service Fund – Secretariat	CA & POC
1.1.5	Standardization activities – Secretariat	POC
1.1.6	Operational standards and compliance – Secretariat	POC
1.1.7	Operations and accounting – Secretariat	POC
1.1.8	Addressing solutions and standards – Secretariat	POC
1.1.9	Addressing and GIS integration – Secretariat	POC
1.1.10	Product development, e-commerce and integration – Secretariat	POC
1.1.11	Customs – Secretariat	POC
1.1.12	EMS Cooperative – Secretariat	POC
1.1.13	Security – Secretariat	POC
1.1.14	Transport – Events	POC
1.1.15	.POST events and meetings	POC
1.1.16	DE 3 – Digital events	CA & POC
1.1.17	FI 3 – Postal financial inclusion advocacy	CA
1.1.18	PFS 4 – Development of postal payment services – Best practices	POC

Work proposal/ OPP	Description	Council in charge
1.1.19	REM 2 – Remuneration governance, development and integration	CA & POC
1.1.20	Consultative Committee – Wider postal sector engage- ment	CA
1.1.21	DM 1 – Direct marketing events	POC
1.1.22	ESD 3 – Events for the environment and sustainable development	CA
1.1.23	PPR 3 – Events and meetings on universal service, regulation and postal policy	CA
1.1.24	Trade 3 – Trade events	СА
1.1.25	Organization of CA/POC sessions	CA & POC
1.1.26	Organization of Congress	Congress

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Total	(CHF)		763,404	320,725	99,925	184,020	170,263	38,608	38,608	926,830	41,404	247,143	120,180	459,395	46,470	225,724	389,763	143,013	71,925	41,763	172,525
ces	Total (CHF)									900,000											
Sales of products and services	Other (CHF)																				
products		ი								55.2											
ales of p	Staff (m/m)	Р								36											
Š		D																			
	Total (CHF)		83,100	120,000		157,500								432,875			355,000	48,000			
Voluntary funding	Other (CHF)		83,100											200,000			130,000				
oluntar)		ტ				8.5								16			3				
1	Staff (m/m)	Ρ		7.5		4								1.25			12	3			
		D																			
	Total (CHF)		680,304	200,725	99,925	26,520	170,263	38,608	38,608	26,830	41,404	247,143	120,180	26,520	46,470	225,724	34,763	95,013	71,925	41,763	172,525
budget	Other (CHF)		311,904	10,400	405		7,655			16,222	1,996	5,103			7,290	10,044		20,000	18,400	4,000	6,000
Regular budget		G	8	16.8	3							7	3.5		0.5	6		0.75		1	3
	Staff (m/m)	Р	12		2.5		9.5	1,75	1,75		1.8	7	4		1	8.25	2	4	3	1.5	8
		D	4	0.25	1.2	1.2	0.48	0.48	0.48	0.48	0.48	2.4	0.8	1.2	0.8	0.8	0.125	0.125	0.25	0.125	0.25
No.			1.1.1	1.1.2	1.1.3	1.1.4	1.1.5	1.1.6	1.1.7	1.1.8	1.1.9	1.1.10	1.1.11	1.1.12	1.1.13	1.1.14	1.1.15	1.1.16	1.1.17	1.1.18	1.1.19

Total	(CHF)		230,315	62,420	93,763	181,571	75,775	416,051		5,561,580
ices	Total (CHF)									900,000
Sales of products and services	Other (CHF)									
products		ტ								55.2
sales of	Staff (m/m)	Р								36
0,		D								
	Total (CHF)			54,000	48,000	80,000		64,000		413,100 1,442,475
Voluntary funding	Other (CHF)									
/oluntaŋ		ი		2						29.5
	Staff (m/m)	Ρ		2	3	5		4		41.75
		D								
	Total (CHF)		230,315	8,420	45,763	101,571	75,775	352,051		3,219,105
budget	Other (CHF)		2,000			15,521	22,000	2,641		461,580
Regular budget		ი	3		1	1	0.75	12		67.3
-	Staff (m/m)	Р	12	0.25	2	4	2.5	2.4		91.2
		D	0.15	0.2	0.125	0.5	0.25	8.1		25.25
No.			1.1.20	1.1.21	1.1.22	1.1.23	1.1.24	1.1.25	1.1.26	Total

Programme 1.2 – Treaties and international agreements

Mandate and objectives

In offering the second category of solutions under the first strategic pillar (Forum), the UPU will rekindle its role as a place where governments can find multilateral solutions to global and regional bottlenecks, and thus reinvigorate the concepts of the universal service obligation and the single postal territory. This is expected to be achieved through 13 work proposals. As with the previous category, implementation of these work proposals will be monitored through quantifiable outputs. These include indicators such as the number of countries becoming signatories to the Postal Payment Services Agreement, assessment of the current state of UPU remuneration systems, and the amendment of General Regulations articles to improve rationalization and harmonization. A detailed list of outputs can be found in the business plan for 2021–2025.

Work proposal/ OPP	Description	Council in charge
1.2.1	Quality of service improvement – Treaties	POC
1.2.2	Quality of Service Fund – Treaties	CA & POC
1.2.3	Operational standards compliance – International agreements	POC
1.2.4	Operations and accounting – Treaties and international agreements	POC
1.2.5	Addressing and GIS integration – Treaties and international agreements	POC
1.2.6	Product development, e-commerce and integration – Treaties	POC
1.2.7	Customs – International agreements	POC
1.2.8	EMS Cooperative – International agreements	POC
1.2.9	Security – Treaties and international agreements	POC
1.2.10	Transport – Treaties and international agreements	POC
1.2.11	PFS 1 – Development of the postal payment services regulatory framework	CA & POC
1.2.12	REM 1 – Remuneration governance, development and integration	CA & POC
1.2.13	PPR 1 – Treaty obligations for universal service, regulation and postal policy	CA

Budget 2022

Total	(CHF)		71,900	157,500	28,000	56,000	28,800	156,000	65,000	243,000	25,226	71,905	267,525	381,625	407,250	1,959,731
	Total (CHF)															1,
ices																
Sales of products and services	Other (CHF)															
oducts		ტ														
les of pi	Staff (m/m)	٩														
Sai		D														
	Total (CHF)			157,500						243,000		50,000			80,000	530,500
Voluntary funding	Other (CHF)											50,000				50,000
oluntary,		ტ		8.5						16						24.5
7	Staff (m/m)	٩		4						2					5	11
		D														
	Total (CHF)		71,900		28,000	56,000	28,800	156,000	65,000		25,226	21,905	267,525	381,625	327,250	1,429,231
budget	Other (CHF)										3,726	405	112,000	38,000	21,200	175,331
Regular budget		ტ	2.9					4	3		0.5	0.5	2	4	5	21.9
F	Staff (m/m)	٩	2.5		1.75	3.5	1.8	7	2		-	-	8	17	15	60.55
		D											0.25	1.25	0.5	2
No.			1.2.1	1.2.2	1.2.3	1.2.4	1.2.5	1.2.6	1.2.7	1.2.8	1.2.9	1.2.10	1.2.11	1.2.12	1.2.13	Total

Programme 1.3 – Settlement mechanisms

Mandate and objectives

The final category of solutions under the strategic pillar of "Forum" allows the UPU to enhance its offering of mechanisms through which postal sector stakeholders can settle transactions and differences in a manner that is most beneficial and efficient to all parties involved. This can be achieved through eight work proposals for the 2021–2025 period. Implementation will be monitored and evaluated through a number of outputs. These include indicators such as the number of members of UPU*Clearing and PPS*Clearing, as well as the number of matters processed by the UPU through its formal dispute settlement mechanism (expert determination, mediation and arbitration). A detailed list of outputs can be found in the business plan for 2021–2025.

Work proposal/ OPP	Description	Council in charge
1.3.1	UPU*Clearing	СА
1.3.2	PPS*Clearing – Extension	CA
1.3.3	Dispute settlement mechanism	CA
1.3.4	Quality of Service Fund – Settlement mechanisms	CA & POC
1.3.5	EMS Cooperative – Settlements	POC
1.3.6	Transport – Settlement mechanisms	POC
1.3.7	REM 5 – Remuneration implementation and manage- ment	POC
1.3.8	QS Link remuneration	POC

Budget 2022

Total	(CHF)		356,750	358,500		157,500	232,875	21,500	275,300		1,402,425
ses	Total (CHF)		260,750	262,500							523,250
Sales of products and services	Other (CHF)		78,945	262,500							341,445
product:		ტ	12								12
sales of	Staff (m/m)	٩									
0)		D									
	Total (CHF)					157,500	232,875				390,375
funding	Other (CHF)										
Voluntary funding		ტ				8.5	16				24.5
~	Staff (m/m)	ط				4	1.25				5.25
		D									
	Total (CHF)		96,000	96,000				21,500	275,300		488,800
budget	Other (CHF)								17,200		17,200
Regular budget		ტ						0.5	4		4.5
	Staff (m/m)	ط	9	9				1	12		25
		D							1		-
No.	. <u></u>		1.3.1	1.3.2	1.3.3	1.3.4	1.3.5	1.3.6	1.3.7	1.3.8	Total

Strategic pillar 2 – Provider of technical solutions

The second strategic pillar of the Abidjan Postal Strategy comprises three categories of UPU solutions, which can be called programmes for the purpose of the preparation of the budget:

- Programme 2.1 Consulting and capacity building;
- Programme 2.2 IT solutions;
- Programme 2.3 Standards.

Detailed explanation sheets for these programmes are presented below.

Programme 2.1 – Consulting and capacity building

Mandate and objectives

Through the first category of solutions under the second strategic pillar ("Provider of technical solutions"), the UPU will seek to offer postal sector stakeholders quality advice, training and technical cooperation options to support them in navigating the challenges and opportunities of a fast-changing sector. This objective will be implemented through 24 work proposals. In order to monitor implementation, progress will be measured through a varied set of outputs. These include indicators such as the number of countries benefiting from addressing assistance, cross-cutting projects to strengthen supply chain infrastructure and quality of service improvement, and annual use by stakeholders of OSCAR (the UPU's Online Solution for Carbon Analysis and Reporting). A detailed list of outputs can be found in the business plan for 2021-2025.

ondenying projecto ana responsibilities	Underlying projects and responsibilities
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Work proposal/ OPP	Description	Council in charge				
2.1.1	National postal policies and investment in socio- economic development	CA				
2.1.2	Harmonization of the postal sector regulatory frame- works	CA				
2.1.3	Improvement of the delivery performance of DOs	CA				
2.1.4	UPU cooperation frameworks and facilitation services	CA				
2.1.5	Legal capacity building for postal sector stakeholders	CA				
2.1.6	Quality of service improvement – Capacity building	POC				
2.1.7	Quality of Service Fund – Capacity building	CA & POC				
2.1.8	GMS – Capacity building	POC				
2.1.9	Operational standards compliance – Consulting	POC				
2.1.10	Addressing and GIS – Capacity building	POC				
2.1.11	Product design, e-commerce and integration – Capacity building	POC				
2.1.12	Customs – Capacity building	POC				
2.1.13	EMS Cooperative – Capacity building	POC				
2.1.14	Security – Capacity building	POC				
2.1.15	Transport – Capacity building	POC				
2.1.16	DE 4 – Digital – Capacity building	CA & POC				
2.1.17	FI 2.1 – Advisory services for postal financial inclusion	CA				
2.1.18	FI 2.2 – Technical assistance for postal financial inclusion	CA				

Work proposal/ OPP	Description	Council in charge
2.1.19	PFS 2 – Extension of the worldwide postal payment services network	POC
2.1.20	REM 4 – Remuneration implementation and management	POC
2.1.21	DM 3 – Direct marketing capacity building	POC
2.1.22	ESD 1 – Capacity building for the environment and sustainable development	СА
2.1.23	PPR 4 – Capacity building in universal service, regu- lation and postal policy	СА
2.1.24	Trade 4 – Trade capacity building	СА

Budget 2022

No.	Regular budget						Voluntary funding							
		Staff (m/m)		Other (CHF)	Total (CHF)		Staff (m/m)						Staff (m/m)	
	D	Р	G			D	Р	G			D	ŀ		
2.1.1	3	18	12	493,848	980,148				437,425	437,425				
2.1.2	1	12	12	311,904	658,004				57,350	57,350				
2.1.3	1	24	30	1,013,688	1,749,788				246,750	246,750				
2.1.4	1	6	6	304,106	488,206				87,100	87,100				
2.1.5														
2.1.6		10	7.5	15,309	257,809				35,000	35,000				
2.1.7							21.6	56.1	335,994	1,298,694				
2.1.8	1.2	11.75	9.5	19,683	338,703									
2.1.9		1.75			28,000									
2.1.10		1.8		9,720	38,520									
2.1.11		7	7.7	65,610	262,310									
2.1.12		4	4	9,011	117,011				150,000	150,000				
2.1.13							1.25	16	150,000	382,875				
2.1.14		1	0.5	15,066	36,566				1,500,000	1,500,000				
2.1.15		1	0.5		21,500				50,000	50,000				
2.1.16	0.125	4	0.75	35,000	110,013		3		100,000	148,000				
2.1.17	0.125	5		34,400	117,163									
2.1.18	0.125	8		17,600	148,363		12			192,000				
2.1.19	0.25	8.5	2	4,000	167,525			6		66,000				

Total	(CHF)		102,105	33,210	98,763	178,050	71,575	30,000 10,684,524
es	Total (CHF)							30,000
Sales of products and services	Other (CHF)							30,000
roducts		ი						
ales of p	Staff (m/m)	ط						
Š		D						
	Total (CHF)			27,000	48,000	80,000		4,806,194
Voluntary funding	Other (CHF)							79.1 3,149,619 4,806,194
/oluntary		G		1				
	Staff (m/m)	Ρ		٢	3	5		46.85
		D						
	Total (CHF)		102,105	6,210	50,763	98,050	71,575	5,848,330
oudget	Other (CHF)		5,000		5,000	12,000	17,800	95.2 2,388,745 5,848,330
Regular budget		ი			1	1	0.75	95.2
F	Staff (m/m)	Ъ	9	0.25	2	4	2.5	8.85 138.55
		D	0.05	0.1	0.125	0.5	0.25	8.85
No.			2.1.20	2.1.21	2.1.22	2.1.23	2.1.24	Total

Programme 2.2 – IT solutions

Mandate and objectives

By offering the second category of solutions under the second strategic pillar ("Provider of technical solutions"), the UPU will further develop its portfolio of IT solutions to more closely match the needs of stakeholders from all stages of development in an environment of digital disruption. This is expected to be achieved through 13 work proposals. As with the previous categories, implementation of these work proposals will be monitored through quantifiable outputs. These include indicators such as the number of operators and wider sector stakeholders adopting e-services-related ICT tools offered by the UPU, data interchange partners on POST*Net, and users of the postal payment services mobile solution. A detailed list of outputs can be found in the business plan for 2021–2025.

Work proposal/ OPP	Description	Council in charge				
2.2.1	Quality of service improvement – IT solutions	POC				
2.2.2	GMS – IT solutions	POC				
2.2.3	Addressing solutions and standards – IT solutions	POC				
2.2.4	Customs – IT solutions	POC				
2.2.5	EMS Cooperative – IT solutions	POC				
2.2.6	Security – IT solutions	POC				
2.2.7	Transport – IT solutions	POC				
2.2.8	.POST IT solutions	POC				
2.2.9	PFS 3 – Development of technical solutions relating to postal payment services	POC				
2.2.10	DM 2 – Direct marketing for IT solutions	POC				
2.2.11	ESD 4 – IT for the environment and sustainable development	CA				
2.2.12	IT support for IB and UPU meetings	CA & POC				
2.2.13	Telematics Cooperative	POC				

Budget 2022

Total (CHF)			443,380	2,224,817	40,000	256,111	382,875	31,050	165,680	406,763	181,763	60,210	93,763	2,325,000	14,583,260	21,194,671
	r		×			. 1			-	N.				2,3		
nvices	Total (CHF)			1,700,000	40,000					22,000					13,230,760	5,007,560 14,992,760
Sales of products and services	Other (CHF)			1,700,000	40,000					22,000					3,245,560	5,007,560
of pro		ტ													720	720
Sales	Staff (m/m)	٩														
		D													12	12
	Total (CHF)					150,000	382,875		50,000	350,000		54,000	48,000		1,092,500	2,127,375
Voluntary funding	Other (CHF)					150,000	150,000		50,000	125,000					1,092,500	1,567,500
/olunta		ტ					16			З		2				21
	Staff (m/m)	٩					1.25			12		2	3			18.25
	0	D														
	Total (CHF)	<u> </u>	443,380	524,817		106,111		31,050	115,680	34,763	181,763	6,210	45,763	2,325,000	260,000	4,074,536
Regular budget	Other (CHF)		200,880	61,317		17,111		4,050	22,680		40,000			1,485,000	260,000	2,091,038
Regula		G	7.5	14.5		3		1	3		1		1	24		55
	Staff (m/m)	٩	10	19		3.5		1	3.75	2	8	0.25	2	36		85.5
		D								0.125	0.125	01	0.125			0.475
No.		ı	2.2.1	2.2.2	2.2.3	2.2.4	2.2.5	2.2.6	2.2.7	2.2.8	2.2.9	2.2.10	2.2.11	2.2.12	2.2.13	Total

Programme 2.3 – Standards

Mandate and objectives

The final category of solutions under the strategic pillar of "Provider of affordable technical solutions" allows the UPU to reinforce its standard-setting and certification activities, thus promoting global interoperability for the benefit of all postal sector stakeholders in all territories. This can be achieved through 11 work proposals for the 2021–2025 period. Implementation will be monitored and evaluated through a number of outputs. These include indicators such as the number of certified regional security auditors, monthly compliance measurement reports, and annual review of the list of existing standards. Detailed information about outputs for this programme can be found in the business plan for 2021–2025.

Work proposal/ OPP	Description	Council in charge				
2.3.1	PT 3 – WNS and certification	CA				
2.3.2	PT 4 – Production and sales of international reply coupons	CA				
2.3.3	Standardization activities – Development and mainte- nance	POC				
2.3.4	Operational standards compliance – Maintenance	POC				
2.3.5	Operations and accounting – Standards maintenance	POC				
2.3.6	Addressing solutions and standards – Development	POC				
2.3.7	Product development, e-commerce and integration – Standards	POC				
2.3.8	Customs – Standards	POC				
2.3.9	EMS Cooperative – Standards	POC				
2.3.10	Security – Standards	POC				
2.3.11	Transport – Standards	POC				

Total	(CHF)		226,525	525,725	155,645	32,000	32,000	128,000	150,500	62,000	232,875	28,670	77,000	1,650,940
ses	Total (CHF)		65,000	137,000				112,000						314,000
Sales of products and services	Other (CHF)		65,000	137,000				112,000						314,000
products		ი												
ales of p	Staff (m/m)	٩												
Š	0	D												
	Total (CHF)		156,000	304,000							232,875		50,000	742,875
unding	Other (CHF)												50,000	50,000
Voluntary funding		ი	12	24							16			52
Vo	Staff (m/m)	ط	1.5	2.5							1.25			5.25
		D												
	Total (CHF)		5,525	84,725	155,645	32,000	32,000	16,000	150,500	62,000		28,670	27,000	594,065
budget	Other (CHF)				3,645							5,670		9,315
Regular budget		ი		7.2					3.5	2		1	1	14.7
	Staff (m/m)	ط		<u> </u>	9.5	2	2	-	7	2.5		0.75	1	25.75
		D	0.25	0.25										0.5
No.			2.3.1	2.3.2	2.3.3	2.3.4	2.3.5	2.3.6	2.3.7	2.3.8	2.3.9	2.3.10	2.3.11	Total

The third strategic pillar of the Abidjan Postal Strategy comprises three categories of UPU solutions, which can be called programmes for the purpose of the preparation of the budget:

- Programme 3.1 Research and insights on market trends;
- Programme 3.2 Focused analysis of various topical issues;
- Programme 3.3 Data storage and protection.

Detailed explanation sheets for these programmes are presented below.

Programmes 3.1 – Research and insights on market trends

Mandate and objectives

Through the first category of solutions under the strategic pillar of "Knowledge centre", the UPU will further develop its in-depth research capacity in order to support postal sector stakeholders in better understanding and anticipating trends that affect the sector as a whole. This objective will be implemented through 11 work proposals under the category of research and insights on market trends. In order to monitor implementation, the progress of these work proposals will be measured through a varied set of outputs. These include indicators such as the number of countries having benefited from a fully-fledged country analysis, joint research projects with other international organizations, and the percentage of all EDI records used for global postal economic analysis. Detailed information about outputs for this programme can be found in the business plan for 2022–2025.

Work proposal/ OPP	Description	Council in charge
3.1.1	Postal market surveys in developing countries and regional trends	CA
3.1.2	National regulatory framework studies and postal ser- vices	CA
3.1.3	Institutional research into postal economics	CA
3.1.4	Product development, e-commerce and integration – Research	POC
3.1.5	EMS Cooperative – Market insights	POC
3.1.6	DIG 2 – Digital transformation and innovation research	CA
3.1.7	FI 1 – Research and insights into postal financial inclu- sion	CA
3.1.8	REM 3 – Remuneration research and intellectual output	CA
3.1.9	DM 4 – Direct marketing research	POC
3.1.10	ESD 2 – Research into the environment and sustainable development	CA
3.1.11	Trade 2 – Research	CA

Total	(CHF)		573,506	551,362	424,000	172,000	432,875	149,775	151,850	95,420	33,210	97,763	77,300	2,759,061
ces	Total (CHF)				20,000									20,000
Sales of products and services	Other (CHF)				20,000									20,000
oducts		ტ												
ales of pro	Staff (m/m)	Ы												
S		D												
	Total (CHF)		17,025	15,675			432,875	48,000			27,000	48,000		588,575
Voluntary funding	Other (CHF)		17,025	15,675			200,000							232,700
luntary		ტ					16				1			17
Vo	Staff (m/m)	ط					1.25	3			1	3		8.25
		D												
	Total (CHF)		556,481	535,687	404,000	172,000		101,775	151,850	95,420	6,210	49,763	77,300	2,150,486
udget	Other (CHF)		62,381	41,587	20,000			24,000	44,800			4,000	18,000	214,768
Regular budget		ც	8	8		4		0.75		1		1	0.75	23.5
	Staff (m/m)	đ	24	24	24	8		4	9	5	0.25	2	2.5	99.75
		D	~	-	<u> </u>			0.25	0.5	0.2	0.1	0.125	0.5	3.675
No.			3.1.1	3.1.2	3.1.3	3.1.4	3.1.5	3.1.6	3.1.7	3.1.8	3.1.9	3.1.10	3.1.11	Total

Programme 3.2 – Focused analysis of various topical issues

Mandate and objectives

By offering the second category of solutions under the "Knowledge centre" pillar, the UPU will leverage the potential of the postal big data that it holds, and articulate solutions for postal sector stakeholders in the form of focused insights and analysis. This is expected to be achieved through six work proposals. As with the previous categories, implementation will be monitored through quantifiable outputs. These include indicators such as the number of policy briefs on key trade issues, the number of countries participating in the global database of regulatory frameworks, and the number of analytical studies on extraterritorial offices of exchange. Detailed information about outputs for this programme can be found in the business plan for 2021–2025.

Work proposal/ OPP	Description	Council in charge
3.2.1	Quality of service improvement – Focused analysis	POC
3.2.2	Addressing and GIS – Analysis	POC
3.2.3	EMS Cooperative – Analysis	POC
3.2.4	DE 1 – Digital analysis	CA
3.2.5	PPR 2 – Analysis of universal service, regulation and postal policy	CA & POC
3.2.6	Trade 1 – Trade – Analysis	CA

Total	Total (CHF)		190,000	28,800	432,875	137,775	176,050	61,775	1,027,275
Se	Total (CHF)								
Sales of products and services	Other (CHF)								
orducts		ი							
ales of p	Staff (m/m)	٩							
S		D							
	Total (CHF)				432,875	48,000	80,000		560,875
Voluntary funding	Other (CHF)				200,000				200,000
oluntary,		ტ			16				16
7	Staff (m/m)	٩			1.25	3	5		9.25
		D							
	Total (CHF)		190,000	28,800		89,775	96,050	61,775	466,400
budget	Other (CHF)					12,000	10,000	8,000	30,000
Regular budget		ტ	10			0.75	-	0.75	12.5
+	Staff (m/m)	ط	5	1.8		4	4	2.5	17.3
		D				0.25	0.5	0.25	-
No.			3.2.1	3.2.2	3.2.3	3.2.4	3.2.5	3.2.6	Total

Programme 3.3 – Data storage and protection

Mandate and objectives

The final category of solutions under the strategic pillar of "Knowledge centre" allows the UPU to strengthen its role as a custodian of international data about the sector, storing it in a secure and neutral manner. This can be achieved through five work proposals for the 2021–2025 period. Implementation will be monitored and evaluated through a number of outputs. These include indicators such as the number of Universal POST*CODE database users, expansion of the UPU big data platform, and the introduction of a standard for privacy information management. Detailed information about outputs for this programme can be found in the business plan for 2021–2025.

Work proposal/ OPP	Description	Council in charge
3.3.1	PT 2 – Distribution and maintenance system for the universal philatelic collection	CA
3.3.2	Operational standards compliance – Data storage	POC
3.3.3	Addressing solutions and standards – Data storage	POC
3.3.4	EMS Cooperative – Data storage and protection	POC
3.3.5	Global UPU data storage and protection	CA & POC

Total (CHF)		90,725	14,985		377,875	212,000	695,585	
ses	Total (CHF)						20,000	20,000
Sales of products and services	Other (CHF)						20,000	20,000
products		ი						
sales of	Staff (m/m)	Р						
0)		D						
	Total (CHF)		8,000			377,875		385,875
Voluntary funding	Other (CHF)					145,000		145,000
oluntary,		ი				16		16
7	Staff (m/m)	٩	0.5			1.25		1.75
		D						
	Total (CHF)		82,725	14,985			192,000	289,710
budget	Other (CHF)		77,200	14,985				92,185
Regular budget		ტ						
ł	Staff (m/m)	ط					12	12
		D	0.25					0.25
No.			3.3.1	3.3.2	3.3.3	3.3.4	3.3.5	Total

Functional support

The functional support element of the Abidjan Postal Strategy comprises five categories of activities, which can be called programmes for the purpose of the preparation of the budget:

- Programme 4.1 Executive Office
- Programme 4.2 Finance
- Programme 4.3 Human resources
- Programme 4.4 Legal
- Programme 4.5 Logistics

Detailed explanation sheets for these programmes are presented below.

Programme 4.1 – Executive Office

Mandate and objectives

The Executive Office category consists of four work proposals related to cabinet and council affairs, governance and internal control, strategic planning and communications. The related outputs include indicators such as the number of council sessions successfully organized, number of views of the UPU website and percentage of CA/POC deliverables, as well as audit recommendations that have been implemented.

Work proposal/ OPP	Description	Council in charge
4.1.1	Cabinet and council affairs	CA
4.1.2	Governance and internal control	CA
4.1.3	Strategic planning	CA
4.1.4	Communications	CA

Total (CHF)			1,981,200	693,000	551,000	631,000	3,856,200
es	Total (CHF)						
Sales of products and services	Other (CHF)						
roducts		ტ					
ales of p	Staff (m/m)	٩					
S		D					
	Total (CHF)					25,000	25,000
Voluntary funding	Other (CHF)					25,000	25,000
oluntary		G					
N	Staff (m/m)	٩					
		D					
	Total (CHF)		1,981,200	693,000	551,000	606,000	3,831,200
budget	Other (CHF)		194,400 1,981,200	177,000	35,000	90,000	496,400 3,831,200
Regular budget	Staff (m/m)	ტ	55.2	12	12	12	91.2
+		٩	24	24	24	24	96
		D	36				36
No.			4.1.1	4.1.2	4.1.3	4.1.4	Total

Programme 4.2 – Finance

Mandate and objectives

The finance category covers two work proposals related to the support role as well as resource mobilization. The progress of the planned work can be measured through outputs such as the approval of financial reports without reservation by the External Auditor, the number of new partnerships formalized with multilateral donors for global or country-level intervention, and the number of voluntary contributors found to support the implementation of the strategy.

Work proposal/ OPP	Description	Council in charge
4.2.1	Finance support function	CA
4.2.2	Resource mobilization	CA

Total	(CHF)		1,943,163	271,100	2,214,263
es	Total (CHF)				
Sales of products and services	Other (CHF)				
oducts		ი		L	
iles of pi	Staff (m/m)	٩			
ŝ		D			
	Total (CHF)				
Voluntary funding	Other (CHF)				
oluntary		ტ			
N	Staff (m/m)	ط			
		D			
	Total (CHF)		1,943,163	271,100	2,214,263
budget	Other (CHF)		12 46.8 67.2 189,963 1,943,163	3 24,000 271,100	70.2 213,963 2,214,263
Regular budget		ი	67.2	3	70.2
-	Staff (m/m)	٩	46.8	12	13 58.8
		D	12	-	13
No.			4.2.1	4.2.2	Total

Programme 4.3 – Human resources

Mandate and objectives

The third category under "Functional support" relates to human resources and consists of three work proposals concerning training and development, HR policy, and administration (benefits and payroll). The objectives of the work proposals can be quantified through outputs such as the percentage of staff completing training on IT or new technology (under the second strategic pillar), and increased speed of recruitment for fixed-term positions.

Work proposal/ OPP	Description	Council in charge
4.3.1	Training and development	CA
4.3.2	Human resources policy	CA
4.3.3	HR administration – Benefits and payroll	CA

Total (CHF)		446,400	366,500	1,596,804	2,409,704	
es	Total (CHF)					
Sales of products and services	Other (CHF)					
oducts		ŋ				
ales of pr	Staff (m/m)	Р				
Salı		D				
	<i>Total</i> (CHF)					
Voluntary funding	Other (CHF)					
	Staff (m/m)	ŋ				
		ط				
		D				
	Total (CHF)		446,400	366,500	1,596,804	2,409,704
Regular budget	Other (CHF)		100,000	3.6 46,500	49.2 775,204 1,596,804	58.8 921,704 2,409,704
		G	6		49.2	58.8
	Staff (m/m)	ط	12	12	12	36
		D	4	4	4	12
No.			4.3.1	4.3.2	4.3.3	Total

Programme 4.4 – Legal

Mandate and objectives

The progress of the work proposal on legal support can be measured through its outputs such as the percentage of external legal clarification requests processed within seven working days (only requests coming from Union member country governmental entities and their designated operators), and the percentage of internal IB requests for drafting, review and/or validation of contractual instruments processed within seven working days.

Work proposal/ OPP	Description	Council in charge
4.4.1	Legal support	CA

Total (CHF)			1,004,700	1,004,700
ses	Total (CHF)			
Sales of products and services	Other (CHF)			
roducts		ŋ		
ales of p	Staff (m/m)	ط		
Sale		D		
	Total (CHF)			
Voluntary funding	Other (CHF)			
oluntary	Staff (m/m)	ŋ		
Λ		ط		
		D		
	Total (CHF)		31,500 1,004,700	31,500 1,004,700
^r budget	Other (CHF)		31,500	31,500
Regular budget		ŋ	12	12
	Staff (m/m)	ط	36	36
		D	12	12
No.			4.4.1	Total

Programme 4.5 – Logistics

Mandate and objectives

The final work proposal under "Functional support" concerns the area of logistics. Outputs to measure progress include the percentage of documents and premises ready for each meeting or event.

Work proposal/ OPP	Description	Council in charge
4.5.1	Language services	CA
4.5.2	General services	CA

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Total	(CHF)		2,479,700	4,878,300	7,358,000
Se	Total (CHF)				
Sales of products and services	Other (CHF)				
roducts		ტ			
ales of p	Staff (m/m)	٩			
Sah		D			
	Total (CHF)			80,000 212,000	80,000 212,000
Voluntary funding	Other (CHF)			80,000	80,000
	Staff (m/m)	ტ		12	12
		٩			
		D			
	Total (CHF)		2,479,700	4,666,300	7,146,000
Regular budget	Other (CHF)			7.2 117.6 3,191,200 4,666,300	55.2 271.2 3,191,200 7,146,000
		ი	48 153.6	117.6	271.2
1	Staff (m/m)	٩	48	7.2	55.2
		D	-	3	4
No.			4.5.1	4.5.2	Total

Non-operating expenses

This category includes payment of the amount due as Union guarantees to the Provident Scheme.

Category	ddO	Description
5.1 – Servicing of employee liabilities	5.1.1	Servicing of employee liabilities

Total	(CHF)		3,723,500	3,723,500
es	Total (CHF)			
Sales of products and services	Other (CHF)			
roducts		ც		
les of p	Staff (m/m)	ط		
Sa		D		
	<i>Total</i> (CHF)			
unding	Other (CHF)			
Voluntary funding		ტ		
Volu	Staff (m/m)	Р		
		D		
	Total (CHF)		3,723,500	3,723,500
Regular budget	Other (CHF)		3,723,500 3,723,500	3,723,500 3,723,500
		ტ		
	Staff (m/m)	٩		
)	D		
No.		[5.1.1	Total

3 Budget by type of expense and revenue

3.1 Regular budget expenses

For 2022, regular budget expenses total 38,890,030 CHF and include the amount of 3,723,500 CHF for the application of the Union guarantees to the Provident Scheme.

The investments planned for 2022 are presented in Table I.

Table I – Planned investments – 2022 budget (in Swiss francs)

Description	Amount
IT security (server replacement and consolidation)	500,000
Replacement of laptop computers	10,000
Total computer hardware	510,000
HR tool	40,000
Electronic archiving system	300,000
IT security (ransomware)	20,000
Extranet	50,000
Total computer software	410,000
Official vehicle	100,000
Total vehicles	100,000
Total investments	1,020,000

With the adoption of IPSAS, depreciation charges were introduced in 2011. They directly affect the Union budget. Table II summarizes the depreciation amounts included as expenses in the regular Union budget.

Table II – Depreciation 2022 (in Swiss francs)

Description	Depreciation
Machines, furniture and equipment	98,000
Computer and communication equipment	301,100
Computer software	207,600
Vehicles	6,800
Building	808,700
Total depreciation	1,422,200

Other expenses under the regular budget are found in Table III, including staff costs and other operating costs.

Table III – Expenses excluding depreciation (in Swiss francs)

Description	Amount
Staff costs	
Staff costs excluding development cooperation	25,721,804
Development cooperation	2,539,418
Total staff costs	28,261,222
Other operating expenditure	5,483,108
Total expenses excluding depreciation	33,744,330
Total depreciation	1,422,200
Total recurrent expenses	35,166,530
Amount of the guarantee to be paid into the Provident Scheme	3,723,500
Total expenses	38,890,030

Table IV contains a summary of expenses of the regular budget of the Union.

Table IV – Summary of expenses of the UPU regular budget (in Swiss francs)

Description	2021 original budget	2022 budget	Variation
Salary and allowances	17,684,300	17,458,804	-1.3%
Social contributions	7,903,000	7,803,000	-1.3%
Recruitment and separation from service	305,000	305,000	0.0%
Training and other staff costs	225,000	155,000	-31.1%
Development cooperation	2,888,000	2,539,418	-12.1%
Total staff costs	29,005,300	28,261,222	-2.6%
Travel costs	600,000	426,980	-28.8%
Consultancy and external service costs	3,251,000	2,435,673	-25.1%
Overheads	1,280,000	1,016,670	-20.6%
Equipment and supplies	1,171,400	1,211,285	3.4%
Depreciation expenses	1,440,300	1,422,200	-1.3%
Other expenses	487,000	392,500	-19.4%
Total operating costs	8,229,700	6,905,308	-16.1%
Total recurrent expenses	37,235,000	35,166,530	-5.6%
Amount of the guarantee to be paid into the Provident Scheme	3,723,500	3,723,500	0.0%
Total expenses	40,958,500	38,890,030	-5.1%

3.2 Regular budget revenues

Funding for regular budget expenses comes from the contributions of Union member countries and administrative income.

Contributions represent the portion of Union resources funded by member countries. For 2022, they amount to 37,687,800 CHF.

Contributions for French translation costs total 166,400 CHF.

Description	2022 budget	2021 original budget	Variation
A. Member countries, contributions			
Contributions to Union expenditure	37,687,800	39,847,012	-5.4%
Contributions to the costs of French trans- lation	166,400	166,400	0.0%
Total member countries, contributions	37,854,200	40,013,412	-5.4%
B. Administrative income			
Receipts from publication sales	170,000	170,000	0.0%
Letting of premises	450,000	450,000	0.0%
Miscellaneous income	415,830	325,088	27.9%
Total administrative income	1,035,830	945,088	9.6%
Grand total	38,890,030	40,958,500	-5.1%

3.3 Level of net expenses of the Union

Net expenses comprise expenses minus administrative income. Net expenses are funded by the contributions of member countries.

Net expenses are estimated at 37,854,200 CHF.

Table VI – General summary (in Swiss francs)

Total contributions of member coun- tries	37,854,200	40,013,412	-5.4%
Contributions to the costs of French trans- lation	166,400	166,400	0.0%
Contributions to Union expenditure	37,687,800	39,847,012	-5.4%
Net expenses	37,854,200	40,013,412	-5.4%
Administrative income	1,035,830	945,088	9.6%
Total expenses	38,890,030	40,958,500	-5.1%
Amount of the guarantee to be paid into the Provident Scheme	3,723,500	3,723,500	0.0%
Total recurrent expenses	35,166,530	37,235,000	-5.6%
Other International Bureau operating costs (including depreciation)	6,905,308	8,229,700	-16.1%
Development cooperation	2,539,418	2,888,000	-12.1%
Staff expenses excluding development cooperation	25,721,804	26,117,300	-1.5%
Unions recurrent expenses			
Description	2022 budget	2021 original budget	Variation

		Union					Total		Extr	abudget	ary	Grand	
Categories		С	ore			Non-co	re	Union					total1
Directorate	Senior ²	Р	G	Total	Р	G	Total		Senior	Ρ	G ³	Total extra- budgetary	
DG and DDG Offices	2.0	0.0	3.0	5.0	0.0	0.0	0.0	5.0	0.0	0.0	0.0	0.0	5.0
Executive Office (DIRCAB)	1.0	9.0	5.0	15.0	1.0	1.0	2.0	17.0	0.0	0.0	0.0	0.0	17.0
Finance (DFI)	1.0	5.0	7.0	13.0	0.0	0.0	0.0	13.0	0.0	0.8	3.8	4.6	17.6
Legal Affairs (DAJ)	1.0	3.0	1.0	5.0	0.0	0.0	0.0	5.0	0.0	0.0	0.0	0.0	5.0
Human Resources (DRH)	1.0	3.0	4.9	8.9	0.0	0.0	0.0	8.9	0.0	0.0	0.0	0.0	8.9
Postal Operations (DOP)	1.0	14.0	9.5	24.5	1.0	0.0	1.0	25.5	0.0	6.0	20.6	26.6	52.1
Logistics (DL)	1.0	5.8	26.1	32.9	0.0	0.0	0.0	32.9	0.0	0.0	4.0	4.0	36.9
Postal Technology Centre (DCTP)	0.0	3.0	2.0	5.0	1.0	0.0	1.0	6.0	1.0	0.0	60.0	61.0	67.0
Policy, Regulation and Markets (DPRM)	1.0	12.5	3.0	16.5	3.0	1.5	4.5	21.0	0.0	4.5	1.5	6.0	27.0
Development and Cooperation (DCDEV)	1.0	10.0	7.0	18.0	0.0	0.0	0.0	18.0	0.0	0.0	0.6	0.6	18.6
Total	10	65.3	68.5	143.8	6	2.5	8.5	152.3	1	11.3	90.5	102.8	255.1

Table VII – Assignment chart of staff posts included in the 2022 budget

¹ Excludes secondments, short-term contracts and interns.
 ² Elected and director-category officials.
 ³ Specialist and General Service staff.

Annexes

1 System for financing the Union budget

1.1 Introduction

The system of financing the Union budget is based on three pillars:

- a first pillar, financed by national contributions from member countries and administrative income, representing the Union's regular budget;
- a second pillar financed by any voluntary contributions received by the UPU, such as fees for user-funded bodies, untied voluntary contributions, tied contributions and other financial contributions; and
- a third pillar financed by sales of products and services.

It is therefore essential for all of the activities under the second and third pillars to be self-financing.

1.2 The three pillars of the Union budget structure

Table X – Summary of types of revenue per pillar

Pillar	Types of activities funded	Main provider of funding	Type of funding
1 – Regular budget	Expenses of the Union	Member countries	Assessed contributions of member countries
2 – Voluntary funding	Telematics Cooperative, EMS, UPU*Clearing, etc.	Designated operators	Other annual contribu- tions
	Contributions to Quality of Service Fund, untied voluntary contributions, tied contributions and other financial contribu- tions	Designated operators and any other source of funding, including pri- vate	Voluntary contributions
3 – Sales of products and services	POST*CODE, WNS, barcodes, rebilling of international reply cou- pon costs, Postal Technology Centre products and other sales	Any source of funding, including private that generates revenue for services rendered.	Sales

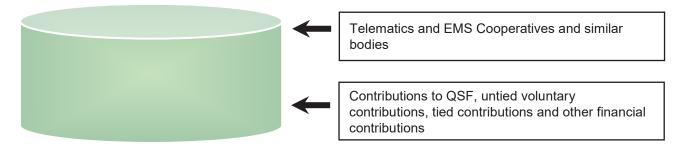
1.3 How the three pillars function

a First pillar

The first pillar represents the Union's regular budget funded by the national contributions of member countries, with an expenditure ceiling set by Congress.

b Second pillar

The second pillar represents any voluntary contributions received by the UPU, such as fees for user-funded bodies, untied voluntary contributions, tied contributions and other financial contributions. The activities of user-funded bodies such as the Telematics and EMS Cooperatives are funded by the annual fees paid by their members.



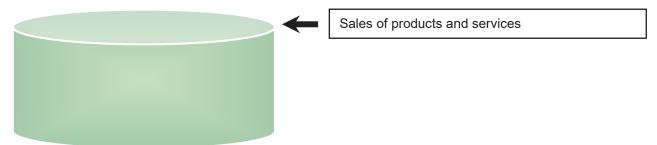
The Telematics and EMS Cooperatives and similar bodies are, by definition, self-funding profit and investment centres with income earmarked to expenditure in order to break even, whereas in the Unions regular budget, income and expenditure are both set by the Council of Administration.

The other sources of voluntary funding allow for certain funding needs to be met by member countries, designated operators and other public and private donors. The payments made are either tied or untied voluntary funds, depending on the donors, wishes and the priorities given to the corresponding activities.

Owing to its extrabudgetary nature, this funding pillar is not affected by the expenditure ceiling set by Congress. The features of the second pillar are as follows:

- Adequate financial resources are made available for implementing the world postal strategy.
- Member countries, expectations of technical assistance and development cooperation are met to a greater extent.
- Donors are free to pay the amounts they decide on, over a period of their choice.
- c Third pillar

The aim of the third pillar is to fund UPU activities through sales of products and services. It thus includes the proceeds from the sales of any products and services delivered by the UPU.



1.4 Determining the value of the contribution unit under the system for financing the Union budget

The value of the contribution unit is based on the amount of net recurrent expenses in the Union regular budget approved by the CA and on the total number of contribution units.

Thus, for 2022, the value of the contribution unit (in Swiss francs) was calculated as follows:

Net expenses for 2022 (a)	37,854,200
Contributions to the French translation service (b)	166,400
Contribution to Union expenditure (a-b)	37,687,800
Total number of contribution units (c)	819.3
Amount of contribution unit (a-b/c)	46,000

2 Member countries, contributions

2.1 Introduction

Table VIII shows contributions over time, since 1999.

2.2 Contributions over time

Table VIII – Contributions since 1999 (in Swiss francs)

Year	Total number of contribution units	Amount of contribution unit	Total amount billed
1999	908.5	37,280	33,868,880
2000	907	37,280	33,812,960
2001	878	39,110	34,338,580
2002	878	39,110	34,338,580
2003	877	39,360	34,518,720
2004	877	39,360	34,518,720
2005	865	39,360	34,046,400
2006	865	39,360	34,046,400
2007	867.5	39,990	34,691,325
2008	867.5	39,990	34,691,325
2009	864.5	40,993	35,438,449
2010	864.5	40,993	35,438,449
2011	864	41,770	36,089,280
2012	865.5	41,770	36,151,935
2013	852.5	41,770	35,608,925
2014	852.5	41,770	35,608,925
2015	852.5	41,770	35,608,925
2016	854.5	41,770	35,692,465
2017	830.5	43,526	36,148,343
2018	830.5	43,526	36,148,343
2019	830.5	43,526	36,148,343
2020	821.8	46,000	37,802,800
2021	821.3	46,000	37,779,800
2022	819.3	46,000	37,687,800

3 Distribution of member countries according to their contribution class for 2022

		Contribution units
Clas	s of 50 units	
1 2 3 4	France Japan United Kingdom of Great Britain and Northern Ireland United States of America	50 50 50 <u>50</u> 200
Clas	es of 45 units	
1	Germany	45
Clas	es of 40 units	
1	Canada	40
Clas	es of 25 units	
1	China (People's Rep.)	26.5
2 3	Including: Hong Kong, China, voluntary contribution by China (People's Rep.) Macao, China, voluntary contribution by China (People's Rep.) Italy Spain	1 0.5 25 <u>25</u> 76.5
Clas	es of 20 units	70.5
1 2 3	Australia India Saudi Arabia	20 20 <u>20</u> 60
Clas	es of 15 units	00
1 2 3 4 5 6	Belgium Korea (Rep.) Netherlands Russian Federation Sweden Switzerland	15 15 15 15 15 <u>15</u> 90
Clas	es of 10 units	90
1 2 3 4 5 6 7	Brazil Denmark Finland Mexico Norway Pakistan South Africa	10 10 10 10 10 10 70

Class of 5 units

- 1 Algeria
- 2 Austria
- 3 Czech Rep.
- 4 Egypt
- 5 Hungary
- 6 Indonesia
- 7 Iran (Islamic Rep.)
- 8 Kuwait
- 9 Morocco
- 10 New Zealand
- 11 Nigeria
- 12 Poland
- 13 Tunisia
- 14 Turkey
- 15 Ukraine

Class of 3 units

- 1 Argentina
- 2 Bangladesh
- 3 Bulgaria (Rep.)
- 4 Chile
- 5 Colombia
- 6 Côte d'Ivoire (Rep.)
- 7 Ghana
- 8 Overseas territories (United Kingdom of Great Britain and Northern Ireland) Overseas territories, voluntary contribution by United Kingdom of Great Britain and Northern Ireland
- 9 Greece
- 10 Ireland
- 11 Israel
- 12 Kenya
- 13 Malaysia
- 14 Portugal
- 15 Romania
- 16 Slovakia
- 17 Sri Lanka
- 18 Thailand
- 19 Uruguay
- 20 Zimbabwe

Class of 1 unit

1 Albania 2 Armenia 1 3 Aruba, Curaçao and Sint Maarten 1 4 Azerbaijan 1 5 Bahamas 1 6 Bahrain (Kingdom) 1 7 Barbados 1 8 Belarus 1

63

3

3

Contribution units

Class of 1 unit (cont.)

9	Belize	1
10	Bolivia	1
11	Bosnia and Herzegovina	1
12	Botswana	1
13	Brunei Darussalam	1
14	Cambodia	1
15	Cameroon	1
16	Cape Verde	1
17	Congo (Rep.)	1
18	Costa Rica	1
19	Croatia	1
20	Cuba	1
21	Cyprus	1
22	Dem. People's Rep. of Korea	1
23	Dem. Rep. of the Congo	1
24	Dominican Rep.	1
25	Ecuador	1
26	El Salvador	1
27	Equatorial Guinea	1
28	Estonia	1
29	Eswatini	1
30	Fiji	1
31	Gabon	1
32		
	Georgia	1
33	Guatemala	1
34	Guyana	1
35	Honduras (Rep.)	1
36	Iceland	1
37	Iraq	1
38	Jamaica	1
39	Jordan	1
40	Kazakhstan	1
41	Kyrgyzstan	1
42	Latvia	1
43	Lebanon	1
44	Liechtenstein	1
45	Lithuania	1
46	Luxembourg	1
47	Madagascar	1
48	Maldives	1
49	Malta	1
50	Mauritius	1
51	Moldova	1
52	Monaco	1
53	Mongolia	1
54	Montenegro	1
55	Myanmar	1
56	Namibia	1
57	Nicaragua	1
58	North Macedonia	1
59	Oman	1
60	Panama (Rep.)	1
61	Papua New Guinea	1
62	Paraguay	1
63	Peru	1
64	Philippines	1

65	Qatar	1		
66	San Marino	1		
67	Senegal	1		
68	Serbia	1		
69	Singapore	1		
70	Slovenia	1		
71	State of Libya	1		
72	Suriname	1		
73	Syrian Arab Rep.	1		
74	Tajikistan	1		
75	Trinidad and Tobago	1		
76	Turkmenistan	1		
77	United Arab Emirates	1		
78	Uzbekistan	1		
79	Vanuatu	1		
80	Vatican	1		
81	Venezuela (Bolivarian Rep.)	1		
82	Viet Nam	<u>1</u>		
		82		
Class of 0.5 units				

1	Afghanistan	0.5
2	Angola	0.5
3	Benin	0.5
4	Bhutan	0.5
5	Burkina Faso	0.5
6	Burundi	0.5
7	Central African Rep.	0.5
8	Chad	0.5
9	Comoros	0.5
10	Djibouti	0.5
11	Eritrea	0.5
12	Ethiopia	0.5
13	Gambia	0.5
14	Guinea	0.5
15	Guinea-Bissau	0.5
16	Haiti	0.5
17	Lao People's Dem. Rep.	0.5
18	Lesotho	0.5
19	Liberia	0.5
20	Malawi	0.5
21	Mali	0.5
22	Mauritania	0.5
23	Mozambique	0.5
24	Nepal	0.5
25	Niger	0.5
26	Rwanda	0.5
27	Sierra Leone	0.5
28	Solomon Islands	0.5
29	Somalia	0.5
30	South Sudan	0.5
31	Sudan	0.5
32	Tanzania (United Rep.)	0.5
33	Timor-Leste (Dem. Rep.)	0.5
34	Тодо	0.5
35	Uganda	0.5
36	Yemen	0.5
37	Zambia	0.5
-		18.5

Class of 0.1 units

1	Antigua and Barbuda	0.1
2	Dominica	0.1
3	Grenada	0.1
4	Kiribati	0.1
5	Nauru	0.1
6	Samoa	0.1
7	Saint Christopher (St Kitts) and Nevis	0.1
8	Saint Lucia	0.1
9	Saint Vincent and the Grenadines	0.1
10	Sao Tome and Principe	0.1
11	Seychelles	0.1
12	Tonga (including Niuafo'ou)	0.1
13	Tuvalu	0.1
		1.3

Grand total: 192 member countries

819.3