Programme and Budget 2022

Finance Directorate (DFI) Directorate of Executive Office (DIRCAB)





Programme and Budget 2022

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Preface

Since the Istanbul Congress, the UPU's annual budget document, referred to in the UPU Financial Regulations as the Programme and Budget (P&B), has been prepared on the basis of a four-year business plan approved by Congress, with revisions every year, in particular to take account of the annual regular budget ceiling. The underlying idea is to establish goals and set up a work plan, and ensure that the latter can be funded.

The Abidjan Strategy and Business Plan 2021–2025 was approved by Congress in August 2021 precisely for this purpose. It is very comprehensive, including not only key performance indicators (KPIs), targets and estimated funding needs, but also detailed deliverables and deadlines. In this sense, it promotes greater efficiency through enhanced preparedness, capitalizing on the working methods that were introduced at the beginning of the 2017–2020 cycle.

The P&B comprises detailed budget information for every goal, programme and project undertaken by the organization for the year ahead, including details on how the various initiatives will be financed, i.e. through the regular budget and/or extrabudgetary funding.

The present document has not been prepared merely as a requirement under the UPU Financial Regulations. Its purpose is also to meet the essential informational needs of the UPU stakeholders, with a view to accuracy and transparency in the allocation of human and financial resources to the various activities of the Union.

This document is structured in two main parts. Part I presents the overall context, with a brief summary of the Abidjan Postal Strategy and Business Plan, and an explanation of how that document is used to generate the P&B. Part II comprises the main information on the 2022 budget, including an overview of the budget, individual budgets by programme (called "programme sheets"), and an aggregated breakdown by type of expense and revenue.

Finally, the annexes provide further information on the system for financing the Union budget, as well as the 2022 distribution of member countries according to their contribution class.

Bishar A. Hussein Director General

Part I – Context

1 Abidjan Postal Strategy and Business Plan 2021–2025

The UPU has drafted an ambitious roadmap for 2021–2025, the Abidjan Postal Strategy, which was approved by the 27th Congress. The Abidjan Postal Strategy is the culmination of an extensive and inclusive process, in which a wide array of stakeholders from over 170 member countries and territories actively took part in various rounds of data analysis, consultation, outreach, discussion and drafting.

This new strategy reaffirms the UPU's mission enshrined in its Constitution, which is "to stimulate the lasting development of efficient and accessible universal postal services of quality in order to facilitate communication between the inhabitants of the world".

Achieving this mission in line with the United Nations Sustainable Development Goals requires a long-term vision, an advocacy message called "Postal Vision 2030", which calls upon all key postal sector stakeholders to take action in a number of areas. Governments are thus invited to reduce gaps in postal development by utilizing the postal network for socio-economic development. Regulators are encouraged to harmonize and enhance the frameworks under their responsibility. Operators are expected to boost their performance through diversification and operational improvements. And other stakeholders are encouraged to integrate further with the postal world, which will also trigger changes in the UPU's role.

In order to support Postal Vision 2030 throughout the 2021–2025 period, the UPU, as a UN agency, must coordinate its action around three main strategic pillars, which encapsulate what the organization will aim to become and achieve by 2025:

- i Strategic pillar 1 Forum;
- ii Strategic pillar 2 Provider of technical solutions;
- iii Strategic pillar 3 Knowledge centre.

The aim of the first pillar will be to strengthen the UPU's mandate as the foremost forum for postal sector stakeholders. The second pillar, will seek to reinforce the UPU's role as a provider of affordable technical solutions for postal sector stakeholders. And the third pillar will be aimed at enabling the UPU to become the prime knowledge centre of the postal sector.

The aims of each pillar will be delivered through various types of UPU solutions, summarized in the table below:

| Strategic pillar 1 – Forum | | Strategic pillar 2 – Provider of technical solutions | | Strategic pillar 3 – Knowledge centre | |
|----------------------------|--|--|----------------------------------|--|--|
| 1.1 | Events and meetings of tech- nical working groups | 2.1 | Consulting and capacity building | 3.1 | Research and insights on market trends |
| 1.2 | Treaties and international agreements | 2.2 | IT solutions | 3.2 | Focused analysis on various topical issues |
| 1.3 | Settlement mechanisms | 2.3 | Standards | 3.3 | Data storage and protection |

Overall, ensuring success through the three strategic pillars demands a greater focus on new products and services, greater financial strength through new funding models, efforts towards building a diversified and highly competent workforce, and increased regionalization.

To facilitate implementation of the strategy, a number of work proposals have been drafted for each type of UPU solution under each strategic pillar. These work proposals include details of expected outputs to be attained by the end of each year, an estimate of the financial resources required, and a series of deliverables to be completed by the time each council meets. Further details of these elements are included in the document containing the Abidjan Business Plan work proposals.

During the 2021–2025 period, the results of this comprehensive plan will be monitored, evaluated and reported upon through regular strategy implementation reports. This, in turn, could potentially lead to adjustments in the business plan, subject to new circumstances that may arise during the 2021–2025 period, especially in terms of funding.

2 From the 2021–2025 business plan to the P&B 2022

The business plan for 2021–2025 forms the basis for the P&B 2022, which is submitted for CA approval. In this manner, a direct link is established between the strategy, the detailed work planned for the cycle, and the specific budget required for implementation.

The structure of the budget is in line with that of the strategy and business plan: budgetary sections are organized into strategic pillars (goals), categories of UPU solutions (programmes), and work proposals. A specific number (OPP – "objective/programme/proposal") is assigned to each work proposal, allowing it to be easily traced back to the corresponding pillar and category of UPU solution in the strategy. For instance, work proposal 2.3.1 is the first work proposal within the third category of UPU solution (standards) of strategic pillar 2 (Provider of technical solutions).

Moreover, for the purposes of this document, functional support activities (HR, finance, etc.) are given their own specific strategic pillar number, namely, 4.

The table below provides an overview of all work proposals, sorted by strategic pillar and category of UPU solution.

| Category of UPU solution/programme | Work proposal/OPP | Description |
|------------------------------------|----------------------|--|
| 1.1 Events and meetings of | 1.1.1 | Integration of stakeholders from the private sector and public institu- tions |
| technical work- ing groups | 1.1.2 | PT 1 – Development of philately |
| ing groups | 1.1.3 | Quality of service improvement – Secretariat |
| | 1.1.4 | Quality of Service Fund – Secretariat |
| | 1.1.5 | Standardization activities – Secretariat |
| | 1.1.6 | Operational standards and compliance – Secretariat |
| | 1.1.7 | Operations and accounting – Secretariat |
| | 1.1.8 | Addressing solutions and standards – Secretariat |
| | 1.1.9 | Addressing and GIS integration – Secretariat |
| | 1.1.10 | Product development, e-commerce and integration – Secretariat |
| | 1.1.11 | Customs – Secretariat |
| | 1.1.12 | EMS Cooperative – Secretariat |
| | 1.1.13 | Security – Secretariat |
| | 1.1.14 | Transport – Events |
| | 1.1.15 | .POST events and meetings |
| | 1.1.16 | DE 3 – Digital events |
| | 1.1.17 | FI 3 – Postal financial inclusion advocacy |
| | 1.1.18 | PFS 4 – Development of postal payment services – Best practices |
| | 1.1.19 | REM 2 – Remuneration governance, development and integration |
| | 1.1.20 | Consultative Committee – Wider postal sector engagement |
| | 1.1.21 | DM 1 – Direct marketing events |
| | 1.1.22 | ESD 3 – Events for the environment and sustainable development |
| | 1.1.23 | PPR 3 – Events and meetings on universal service, regulation and postal policy |
| | 1.1.24 | Trade 3 – Trade events |

Strategic pillar 1 – Forum

| Category of UPU solution/programme | Work proposal/OPP | Description |
|---|----------------------|--|
| 1.1 Events and | 1.1.25 | Organization of CA/POC sessions |
| meetings of technical work- ing groups (cont.) | 1.1.26 | Organization of Congress |
| 1.2 Treaties and | 1.2.1 | Quality of service improvement – Treaties |
| international agreements | 1.2.2 | Quality of Service Fund – Treaties |
| agreements | 1.2.3 | Operational standards compliance – International agreements |
| | 1.2.4 | Operations and accounting – Treaties and international agreements |
| | 1.2.5 | Addressing and GIS integration – Treaties and international agreements |
| | 1.2.6 | Product development, e-commerce and integration – Treaties |
| | 1.2.7 | Customs – International agreements |
| | 1.2.8 | EMS Cooperative – International agreements |
| | 1.2.9 | Security – Treaties and international agreements |
| | 1.2.10 | Transport – Treaties and international agreements |
| | 1.2.11 | PFS 1 – Development of the postal payment services regulatory frame- work |
| | 1.2.12 | REM 1 – Remuneration governance, development and integration |
| | 1.2.13 | PPR 1 – Treaty obligations for universal service, regulation and postal policy |
| 1.3 Settlement | 1.3.1 | UPU*Clearing |
| mechanisms | 1.3.2 | PPS*Clearing – Extension |
| | 1.3.3 | Dispute settlement mechanism |
| | 1.3.4 | Quality of Service Fund – Settlement mechanisms |
| | 1.3.5 | EMS Cooperative – Settlements |
| | 1.3.6 | Transport – Settlement mechanisms |
| | 1.3.7 | REM 5 – Remuneration implementation and management |
| | 1.3.8 | QS Link remuneration |

Strategic pillar 2 – Provider of affordable technical solutions

| Category of UPU solution/programme | Work proposal/OPP | Description |
|------------------------------------|----------------------|--|
| 2.1 Consulting and capacity build- | 2.1.1 | National postal policies and investment in socio-economic develop- ment |
| ing | 2.1.2 | Harmonization of the postal sector regulatory frameworks |
| | 2.1.3 | Improvement of the delivery performance of DOs |
| | 2.1.4 | UPU cooperation frameworks and facilitation services |
| | 2.1.5 | Legal capacity building for postal sector stakeholders |
| | 2.1.6 | Quality of service improvement – Capacity building |
| | 2.1.7 | Quality of Service Fund – Capacity building |
| | 2.1.8 | GMS – Capacity building |
| | 2.1.9 | Operational standards compliance – Consulting |
| | 2.1.10 | Addressing and GIS – Capacity building |

| Category of UPU solution/programme | Work proposal/OPP | Description |
|------------------------------------|----------------------|---|
| 2.1 Consulting and | 2.1.11 | Product design, e-commerce and integration – Capacity building |
| capacity build- ing (cont.) | 2.1.12 | Customs – Capacity building |
| ing (cont.) | 2.1.13 | EMS Cooperative – Capacity building |
| | 2.1.14 | Security – Capacity building |
| | 2.1.15 | Transport – Capacity building |
| | 2.1.16 | DE 4 – Digital – Capacity building |
| | 2.1.17 | FI 2.1 – Advisory services for postal financial inclusion |
| | 2.1.18 | FI 2.2 – Technical assistance for postal financial inclusion |
| | 2.1.19 | PFS 2 – Extension of the worldwide postal payment services network |
| | 2.1.20 | REM 4 – Remuneration implementation and management |
| | 2.1.21 | DM 3 – Direct marketing capacity building |
| | 2.1.22 | ESD 1 – Capacity building for the environment and sustainable development |
| | 2.1.23 | PPR 4 – Capacity building in universal service, regulation and postal policy |
| | 2.1.24 | Trade 4 – Trade capacity building |
| | 2.1.25 | Gender equality |
| | 2.1.26 | DRM, sustainable development and network utilization (country proposal – Japan) |
| | 2.1.27 | Reduction of greenhouse gas emissions in the postal sector (country proposal) |
| 2.2 IT solutions | 2.2.1 | Quality of service improvement – IT solutions |
| | 2.2.2 | GMS – IT solutions |
| | 2.2.3 | Addressing solutions and standards – IT solutions |
| | 2.2.4 | Customs – IT solutions |
| | 2.2.5 | EMS Cooperative – IT solutions |
| | 2.2.6 | Security – IT solutions |
| | 2.2.7 | Transport – IT solutions |
| | 2.2.8 | .POST IT solutions |
| | 2.2.9 | PFS 3 – Development of technical solutions relating to postal payment services |
| | 2.2.10 | DM 2 – Direct marketing for IT solutions |
| | 2.2.11 | ESD 4 – IT for the environment and sustainable development |
| | 2.2.12 | IT support for IB and UPU meetings |
| | 2.2.13 | Telematics Cooperative |
| | 2.2.14 | Digitalizing communication between the IB and UPU stakeholders |
| 2.3 Standards | 2.3.1 | PT 3 – WNS and certification |
| | 2.3.2 | PT 4 – Production and sales of international reply coupons |
| | 2.3.3 | Standardization activities – Development and maintenance |
| | 2.3.4 | Operational standards compliance – Maintenance |
| | 2.3.5 | Operations and accounting – Standards maintenance |
| | 2.3.6 | Addressing solutions and standards – Development |
| | 2.3.7 | Product development, e-commerce and integration – Standards |

| Category of UPU solution/programme | Work proposal/OPP | Description |
|------------------------------------|----------------------|-----------------------------|
| 2.3 Standards | 2.3.8 | Customs – Standards |
| (cont.) | 2.3.9 | EMS Cooperative – Standards |
| | 2.3.10 | Security – Standards |
| | 2.3.11 | Transport – Standards |

Strategic pillar 3 – Knowledge centre

| Category of UPU solution/programme | Work proposal/OPP | Description |
|------------------------------------|----------------------|--|
| 3.1 Research and | 3.1.1 | Postal market surveys in developing countries and regional trends |
| insights on market trends | 3.1.2 | National regulatory framework studies and postal services |
| market trends | 3.1.3 | Institutional research into postal economics |
| | 3.1.4 | Product development, e-commerce and integration – Research |
| | 3.1.5 | EMS Cooperative – Market insights |
| | 3.1.6 | DIG 2 – Digital transformation and innovation research |
| | 3.1.7 | FI 1 – Research and insights into postal financial inclusion |
| | 3.1.8 | REM 3 – Remuneration research and intellectual output |
| | 3.1.9 | DM 4 – Direct marketing research |
| | 3.1.10 | ESD 2 – Research into the environment and sustainable development |
| | 3.1.11 | Trade 2 – Research |
| 3.2 Focused analy- | 3.2.1 | Quality of service improvement – Focused analysis |
| sis of various topical issues | 3.2.2 | Addressing and GIS – Analysis |
| topical issues | 3.2.3 | EMS Cooperative – Analysis |
| | 3.2.4 | DE 1 – Digital analysis |
| | 3.2.5 | PPR 2 – Analysis of universal service, regulation and postal policy |
| | 3.2.6 | Trade 1 – Trade – Analysis |
| 3.3 Data storage and protection | 3.3.1 | PT 2 – Distribution and maintenance system for the universal philatelic collection |
| | 3.3.2 | Operational standards compliance – Data storage |
| | 3.3.3 | Addressing solutions and standards – Data storage |
| | 3.3.4 | EMS Cooperative – Data storage and protection |
| | 3.3.5 | Global UPU data storage and protection |

Functional support

| Category of UPU solution/programme | Work proposal/OPP | Description |
|------------------------------------|----------------------|---------------------------------|
| 4.1 Executive | 4.1.1 | Cabinet and council affairs |
| Office | 4.1.2 | Governance and internal control |
| | 4.1.3 | Strategic planning |
| | 4.1.4 | Communications |
| 4.2 Finance | 4.2.1 | Finance support function |
| | 4.2.2 | Resource mobilization |

| Category of UPU solution/programme | Work proposal/OPP | Description |
|------------------------------------|----------------------|--|
| 4.3 Human | 4.3.1 | Training and development |
| resources | 4.3.2 | Human resources policy |
| | 4.3.3 | HR administration – Benefits and payroll |
| 4.4 Legal | 4.4.1 | Legal support |
| 4.5 Logistics | 4.5.1 | Language services |
| | 4.5.2 | General services |

In addition to the work proposals, the P&B includes payment of the Union guarantees to the Provident Scheme, as decided by the Abidjan Congress.

Non-operating expenses

| Category | OPP | Description |
|---|-------|-----------------------------------|
| 5.1 Servicing of employee liabilities | 5.1.1 | Servicing of employee liabilities |

Part II – Budget 2022

| programme |
|-----------|
| budget by |
| of 2022 |
| Overview |

| | | Regular budget | | | Voluntary funding | | Sales c | Sales of products and services | services | Total (CHF) |
|--|--|-----------------|------------|-----------|-------------------|-----------|-----------|--------------------------------|------------|-------------|
| | Staff | Other | Total | Staff | Other | Total | Staff | Other | Total | |
| Strategic pillar 1 – Forum | - Forum | | | | | | | | | |
| 1.1 – Events and meetings of tech- nical working groups | 2,757,525 | 461,580 | 3,219,105 | 1,029,375 | 413,100 | 1,442,475 | 900,000 | 1 | 900,000 | 5,561,580 |
| 1.2 – Treaties and international agreements | 1,253,900 | 175,331 | 1,429,231 | 480,500 | 50,000 | 530,500 | I | I | I | 1,959,731 |
| 1.3 – Settlement mechanisms | 471,600 | 17,200 | 488,800 | 390,375 | I | 390,375 | 181,805 | 341,445 | 523,250 | 1,402,425 |
| Total strategic pillar 1 | 4,483,025 | 654,111 | 5,137,136 | 1,900,250 | 463,100 | 2,363,350 | 1,081,805 | 341,445 | 1,423,250 | 8,923,736 |
| trategic pillar 2 - | Strategic pillar 2 – Provider of technical solutions | nical solutions | | | | | | | | |
| 2.1 – Consulting and capacity building | 3,459,585 | 2,388,745 | 5,848,330 | 1,656,575 | 3,149,619 | 4,806,194 | I | 30,000 | 30,000 | 10,684,524 |
| 2.2 – IT solutions | 1,983,498 | 2,091,038 | 4,074,536 | 559,875 | 1,567,500 | 2,127,375 | 9,985,200 | 5,007,560 | 14,992,760 | 21,194,671 |
| 2.3 – Standards | 584,750 | 9,315 | 594,065 | 692,875 | 50,000 | 742,875 | I | 314,000 | 314,000 | 1,650,940 |
| Total strategic pillar 2 | 6,027,833 | 4,489,099 | 10,516,931 | 2,909,325 | 4,767,119 | 7,676,444 | 9,985,200 | 5,351,560 | 15,336,760 | 33,530,135 |

| | | Regular budget | | | Voluntary funding | | Sales c | Sales of products and services | services | Total (CHF) |
|--|---------------------------------------|----------------|------------|---------|-------------------|-----------|---------|--------------------------------|----------|-------------|
| | Staff | Other | Total | Staff | Other | Total | Staff | Other | Total | |
| Strategic pillar 3 - | Strategic pillar 3 – Knowledge centre | | | | | | | | | |
| 3.1 – Research and insights on market trends | 1,935,718 | 214,768 | 2,150,486 | 355,875 | 232,700 | 588,575 | I | 20,000 | 20,000 | 2,759,061 |
| 3.2 – Focused analysis of vari- ous topical issues | 436,400 | 30,000 | 466,400 | 360,875 | 200,000 | 560,875 | I | I | I | 1,027,275 |
| 3.3 – Data stor- age and protec- tion | 197,525 | 92,185 | 289,710 | 240,875 | 145,000 | 385,875 | I | 20,000 | 20,000 | 695,585 |
| Total strategic pillar 3 | 2,569,643 | 336,953 | 2,906,596 | 957,625 | 577,700 | 1,535,325 | I | 40,000 | 40,000 | 4,481,921 |
| Functional support | t | | | | | | | | | |
| 4.1 – Executive Office | 3,334,800 | 496,400 | 3,831,200 | I | 25,000 | 25,000 | I | I | 1 | 3,856,200 |
| 4.2 – Finance | 2,000,300 | 213,963 | 2,214,263 | I | I | I | I | Ι | I | 2,214,263 |
| 4.3 – Human resources | 1,488,000 | 921,704 | 2,409,704 | I | I | I | I | I | I | 2,409,704 |
| 4.4 – Legal | 973,200 | 31,500 | 1,004,700 | I | I | I | I | Ι | I | 1,004,700 |
| 4.5 – Logistics | 3,954,800 | 3,191,200 | 7,146,000 | 132,000 | 80,000 | 212,000 | I | Ι | I | 7,358,000 |
| Total functional support | 11,751,100 | 4,854,767 | 16,605,867 | 132,000 | 105,000 | 237,000 | I | I | I | 16,842,867 |

| | | Regular budget | | Λ | Voluntary funding | | Sales of | Sales of products and services | rvices | Total (CHF) |
|---|------------|----------------|------------|-----------|-------------------|------------|------------|--------------------------------|------------|-------------|
| | Staff | Other | Total | Staff | Other | Total | Staff | Other | Total | |
| Non-operating expenses | penses | | | | | | | | | |
| 5.1 – Servicing of employee liabili- ties | | 3,723,500 | 3,723,500 | | | | | | | 3,723,500 |
| Total non- operating expenses | | 3,723,500 | 3,723,500 | | | | | | | 3,723,500 |
| Grand total | 24,831,600 | 14,058,430 | 38,890,030 | 5,899,200 | 5,912,919 | 11,812,119 | 11,067,005 | 5,733,005 | 16,800,010 | 67,502,159 |

2 **Programme sheets**

Strategic pillar 1 – Forum

The first strategic pillar of the Abidjan Postal Strategy comprises three categories of UPU solutions, which can be called programmes for the purpose of the preparation of the budget:

- Programme 1.1 Events and meetings of technical working groups;
- Programme 1.2 Treaties and international agreements;
- Programme 1.3 Settlement mechanisms.

Detailed explanation sheets for these programmes are presented below.

Programme 1.1 – Events and meetings of technical working groups

Mandate and objectives

Through the first category under the first strategic pillar (Forum), the UPU will pursue its historic calling to become the unique global forum where all key postal sector stakeholders can meet to share best practices, devise strategies and gather support to achieve socio-economic development and the vision for the sector. This objective will be implemented through 24 work proposals. In order to monitor implementation, progress will be measured through a varied set of outputs. These include indicators such as the number of thematic forums organized, new members joining information-sharing platforms, and the degree of awareness-raising on specific themes conducted with external stakeholders. A detailed list of outputs can be found in the business plan for 2021–2025.

| Work proposal/ OPP | Description | Council in charge |
|--------------------------|---|-------------------|
| 1.1.1 | Integration of stakeholders from the private sector and public institutions | СА |
| 1.1.2 | PT 1 – Development of philately | СА |
| 1.1.3 | Quality of service improvement – Secretariat | POC |
| 1.1.4 | Quality of Service Fund – Secretariat | CA & POC |
| 1.1.5 | Standardization activities – Secretariat | POC |
| 1.1.6 | Operational standards and compliance – Secretariat | POC |
| 1.1.7 | Operations and accounting – Secretariat | POC |
| 1.1.8 | Addressing solutions and standards – Secretariat | POC |
| 1.1.9 | Addressing and GIS integration – Secretariat | POC |
| 1.1.10 | Product development, e-commerce and integration – Secretariat | POC |
| 1.1.11 | Customs – Secretariat | POC |
| 1.1.12 | EMS Cooperative – Secretariat | POC |
| 1.1.13 | Security – Secretariat | POC |
| 1.1.14 | Transport – Events | POC |
| 1.1.15 | .POST events and meetings | POC |
| 1.1.16 | DE 3 – Digital events | CA & POC |
| 1.1.17 | FI 3 – Postal financial inclusion advocacy | CA |
| 1.1.18 | PFS 4 – Development of postal payment services – Best practices | POC |

| Work proposal/ OPP | Description | Council in charge |
|--------------------------|--|-------------------|
| 1.1.19 | REM 2 – Remuneration governance, development and integration | CA & POC |
| 1.1.20 | Consultative Committee – Wider postal sector engage- ment | CA |
| 1.1.21 | DM 1 – Direct marketing events | POC |
| 1.1.22 | ESD 3 – Events for the environment and sustainable development | CA |
| 1.1.23 | PPR 3 – Events and meetings on universal service, regulation and postal policy | CA |
| 1.1.24 | Trade 3 – Trade events | СА |
| 1.1.25 | Organization of CA/POC sessions | CA & POC |
| 1.1.26 | Organization of Congress | Congress |

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| Total | (CHF) | | 763,404 | 320,725 | 99,925 | 184,020 | 170,263 | 38,608 | 38,608 | 926,830 | 41,404 | 247,143 | 120,180 | 459,395 | 46,470 | 225,724 | 389,763 | 143,013 | 71,925 | 41,763 | 172,525 |
|--------------------------------|----------------|---|---------|---------|--------|---------|---------|--------|--------|---------|--------|---------|---------|---------|--------|---------|---------|---------|--------|--------|---------|
| ces | Total (CHF) | | | | | | | | | 900,000 | | | | | | | | | | | |
| Sales of products and services | Other (CHF) | | | | | | | | | | | | | | | | | | | | |
| products | | ი | | | | | | | | 55.2 | | | | | | | | | | | |
| ales of p | Staff (m/m) | Р | | | | | | | | 36 | | | | | | | | | | | |
| Š | | D | | | | | | | | | | | | | | | | | | | |
| | Total (CHF) | | 83,100 | 120,000 | | 157,500 | | | | | | | | 432,875 | | | 355,000 | 48,000 | | | |
| Voluntary funding | Other (CHF) | | 83,100 | | | | | | | | | | | 200,000 | | | 130,000 | | | | |
| oluntar) | | ტ | | | | 8.5 | | | | | | | | 16 | | | 3 | | | | |
| 1 | Staff (m/m) | Ρ | | 7.5 | | 4 | | | | | | | | 1.25 | | | 12 | 3 | | | |
| | | D | | | | | | | | | | | | | | | | | | | |
| | Total (CHF) | | 680,304 | 200,725 | 99,925 | 26,520 | 170,263 | 38,608 | 38,608 | 26,830 | 41,404 | 247,143 | 120,180 | 26,520 | 46,470 | 225,724 | 34,763 | 95,013 | 71,925 | 41,763 | 172,525 |
| budget | Other (CHF) | | 311,904 | 10,400 | 405 | | 7,655 | | | 16,222 | 1,996 | 5,103 | | | 7,290 | 10,044 | | 20,000 | 18,400 | 4,000 | 6,000 |
| Regular budget | | G | 8 | 16.8 | 3 | | | | | | | 7 | 3.5 | | 0.5 | 6 | | 0.75 | | 1 | 3 |
| | Staff (m/m) | Р | 12 | | 2.5 | | 9.5 | 1,75 | 1,75 | | 1.8 | 7 | 4 | | 1 | 8.25 | 2 | 4 | 3 | 1.5 | 8 |
| | | D | 4 | 0.25 | 1.2 | 1.2 | 0.48 | 0.48 | 0.48 | 0.48 | 0.48 | 2.4 | 0.8 | 1.2 | 0.8 | 0.8 | 0.125 | 0.125 | 0.25 | 0.125 | 0.25 |
| No. | | | 1.1.1 | 1.1.2 | 1.1.3 | 1.1.4 | 1.1.5 | 1.1.6 | 1.1.7 | 1.1.8 | 1.1.9 | 1.1.10 | 1.1.11 | 1.1.12 | 1.1.13 | 1.1.14 | 1.1.15 | 1.1.16 | 1.1.17 | 1.1.18 | 1.1.19 |

| Total | (CHF) | | 230,315 | 62,420 | 93,763 | 181,571 | 75,775 | 416,051 | | 5,561,580 |
|--------------------------------|----------------|---|---------|--------|--------|---------|--------|---------|--------|-------------------|
| ices | Total (CHF) | | | | | | | | | 900,000 |
| Sales of products and services | Other (CHF) | | | | | | | | | |
| products | | ტ | | | | | | | | 55.2 |
| sales of | Staff (m/m) | Р | | | | | | | | 36 |
| 0, | | D | | | | | | | | |
| | Total (CHF) | | | 54,000 | 48,000 | 80,000 | | 64,000 | | 413,100 1,442,475 |
| Voluntary funding | Other (CHF) | | | | | | | | | |
| /oluntaŋ | | ი | | 2 | | | | | | 29.5 |
| | Staff (m/m) | Ρ | | 2 | 3 | 5 | | 4 | | 41.75 |
| | | D | | | | | | | | |
| | Total (CHF) | | 230,315 | 8,420 | 45,763 | 101,571 | 75,775 | 352,051 | | 3,219,105 |
| budget | Other (CHF) | | 2,000 | | | 15,521 | 22,000 | 2,641 | | 461,580 |
| Regular budget | | ი | 3 | | 1 | 1 | 0.75 | 12 | | 67.3 |
| - | Staff (m/m) | Р | 12 | 0.25 | 2 | 4 | 2.5 | 2.4 | | 91.2 |
| | | D | 0.15 | 0.2 | 0.125 | 0.5 | 0.25 | 8.1 | | 25.25 |
| No. | | | 1.1.20 | 1.1.21 | 1.1.22 | 1.1.23 | 1.1.24 | 1.1.25 | 1.1.26 | Total |

Programme 1.2 – Treaties and international agreements

Mandate and objectives

In offering the second category of solutions under the first strategic pillar (Forum), the UPU will rekindle its role as a place where governments can find multilateral solutions to global and regional bottlenecks, and thus reinvigorate the concepts of the universal service obligation and the single postal territory. This is expected to be achieved through 13 work proposals. As with the previous category, implementation of these work proposals will be monitored through quantifiable outputs. These include indicators such as the number of countries becoming signatories to the Postal Payment Services Agreement, assessment of the current state of UPU remuneration systems, and the amendment of General Regulations articles to improve rationalization and harmonization. A detailed list of outputs can be found in the business plan for 2021–2025.

| Work proposal/ OPP | Description | Council in charge |
|--------------------------|--|-------------------|
| 1.2.1 | Quality of service improvement – Treaties | POC |
| 1.2.2 | Quality of Service Fund – Treaties | CA & POC |
| 1.2.3 | Operational standards compliance – International agreements | POC |
| 1.2.4 | Operations and accounting – Treaties and international agreements | POC |
| 1.2.5 | Addressing and GIS integration – Treaties and international agreements | POC |
| 1.2.6 | Product development, e-commerce and integration – Treaties | POC |
| 1.2.7 | Customs – International agreements | POC |
| 1.2.8 | EMS Cooperative – International agreements | POC |
| 1.2.9 | Security – Treaties and international agreements | POC |
| 1.2.10 | Transport – Treaties and international agreements | POC |
| 1.2.11 | PFS 1 – Development of the postal payment services regulatory framework | CA & POC |
| 1.2.12 | REM 1 – Remuneration governance, development and integration | CA & POC |
| 1.2.13 | PPR 1 – Treaty obligations for universal service, regulation and postal policy | CA |

Budget 2022

| Total | (CHF) | | 71,900 | 157,500 | 28,000 | 56,000 | 28,800 | 156,000 | 65,000 | 243,000 | 25,226 | 71,905 | 267,525 | 381,625 | 407,250 | 1,959,731 |
|--------------------------------|----------------|---|--------|---------|--------|--------|--------|---------|--------|---------|--------|--------|---------|---------|---------|-----------|
| | Total (CHF) | | | | | | | | | | | | | | | 1, |
| ices | | | | | | | | | | | | | | | | |
| Sales of products and services | Other (CHF) | | | | | | | | | | | | | | | |
| oducts | | ტ | | | | | | | | | | | | | | |
| les of pi | Staff (m/m) | ٩ | | | | | | | | | | | | | | |
| Sai | | D | | | | | | | | | | | | | | |
| | Total (CHF) | | | 157,500 | | | | | | 243,000 | | 50,000 | | | 80,000 | 530,500 |
| Voluntary funding | Other (CHF) | | | | | | | | | | | 50,000 | | | | 50,000 |
| oluntary, | | ტ | | 8.5 | | | | | | 16 | | | | | | 24.5 |
| 7 | Staff (m/m) | ٩ | | 4 | | | | | | 2 | | | | | 5 | 11 |
| | | D | | | | | | | | | | | | | | |
| | Total (CHF) | | 71,900 | | 28,000 | 56,000 | 28,800 | 156,000 | 65,000 | | 25,226 | 21,905 | 267,525 | 381,625 | 327,250 | 1,429,231 |
| budget | Other (CHF) | | | | | | | | | | 3,726 | 405 | 112,000 | 38,000 | 21,200 | 175,331 |
| Regular budget | | ტ | 2.9 | | | | | 4 | 3 | | 0.5 | 0.5 | 2 | 4 | 5 | 21.9 |
| F | Staff (m/m) | ٩ | 2.5 | | 1.75 | 3.5 | 1.8 | 7 | 2 | | - | - | 8 | 17 | 15 | 60.55 |
| | | D | | | | | | | | | | | 0.25 | 1.25 | 0.5 | 2 |
| No. | | | 1.2.1 | 1.2.2 | 1.2.3 | 1.2.4 | 1.2.5 | 1.2.6 | 1.2.7 | 1.2.8 | 1.2.9 | 1.2.10 | 1.2.11 | 1.2.12 | 1.2.13 | Total |

Programme 1.3 – Settlement mechanisms

Mandate and objectives

The final category of solutions under the strategic pillar of "Forum" allows the UPU to enhance its offering of mechanisms through which postal sector stakeholders can settle transactions and differences in a manner that is most beneficial and efficient to all parties involved. This can be achieved through eight work proposals for the 2021–2025 period. Implementation will be monitored and evaluated through a number of outputs. These include indicators such as the number of members of UPU*Clearing and PPS*Clearing, as well as the number of matters processed by the UPU through its formal dispute settlement mechanism (expert determination, mediation and arbitration). A detailed list of outputs can be found in the business plan for 2021–2025.

| Work proposal/ OPP | Description | Council in charge |
|--------------------------|---|-------------------|
| 1.3.1 | UPU*Clearing | СА |
| 1.3.2 | PPS*Clearing – Extension | CA |
| 1.3.3 | Dispute settlement mechanism | CA |
| 1.3.4 | Quality of Service Fund – Settlement mechanisms | CA & POC |
| 1.3.5 | EMS Cooperative – Settlements | POC |
| 1.3.6 | Transport – Settlement mechanisms | POC |
| 1.3.7 | REM 5 – Remuneration implementation and manage- ment | POC |
| 1.3.8 | QS Link remuneration | POC |

Budget 2022

| Total | (CHF) | | 356,750 | 358,500 | | 157,500 | 232,875 | 21,500 | 275,300 | | 1,402,425 |
|--------------------------------|----------------|---|---------|---------|-------|---------|---------|--------|---------|-------|-----------|
| ses | Total (CHF) | | 260,750 | 262,500 | | | | | | | 523,250 |
| Sales of products and services | Other (CHF) | | 78,945 | 262,500 | | | | | | | 341,445 |
| product: | | ტ | 12 | | | | | | | | 12 |
| sales of | Staff (m/m) | ٩ | | | | | | | | | |
| 0) | | D | | | | | | | | | |
| | Total (CHF) | | | | | 157,500 | 232,875 | | | | 390,375 |
| funding | Other (CHF) | | | | | | | | | | |
| Voluntary funding | | ტ | | | | 8.5 | 16 | | | | 24.5 |
| ~ | Staff (m/m) | ط | | | | 4 | 1.25 | | | | 5.25 |
| | | D | | | | | | | | | |
| | Total (CHF) | | 96,000 | 96,000 | | | | 21,500 | 275,300 | | 488,800 |
| budget | Other (CHF) | | | | | | | | 17,200 | | 17,200 |
| Regular budget | | ტ | | | | | | 0.5 | 4 | | 4.5 |
| | Staff (m/m) | ط | 9 | 9 | | | | 1 | 12 | | 25 |
| | | D | | | | | | | 1 | | - |
| No. | . <u></u> | | 1.3.1 | 1.3.2 | 1.3.3 | 1.3.4 | 1.3.5 | 1.3.6 | 1.3.7 | 1.3.8 | Total |

Strategic pillar 2 – Provider of technical solutions

The second strategic pillar of the Abidjan Postal Strategy comprises three categories of UPU solutions, which can be called programmes for the purpose of the preparation of the budget:

- Programme 2.1 Consulting and capacity building;
- Programme 2.2 IT solutions;
- Programme 2.3 Standards.

Detailed explanation sheets for these programmes are presented below.

Programme 2.1 – Consulting and capacity building

Mandate and objectives

Through the first category of solutions under the second strategic pillar ("Provider of technical solutions"), the UPU will seek to offer postal sector stakeholders quality advice, training and technical cooperation options to support them in navigating the challenges and opportunities of a fast-changing sector. This objective will be implemented through 24 work proposals. In order to monitor implementation, progress will be measured through a varied set of outputs. These include indicators such as the number of countries benefiting from addressing assistance, cross-cutting projects to strengthen supply chain infrastructure and quality of service improvement, and annual use by stakeholders of OSCAR (the UPU's Online Solution for Carbon Analysis and Reporting). A detailed list of outputs can be found in the business plan for 2021-2025.

| ondenying projecto ana responsibilities | Underlying projects and responsibilities |
|---|--|
|---|--|

| Work proposal/ OPP | Description | Council in charge | | | | |
|--------------------------|---|-------------------|--|--|--|--|
| 2.1.1 | National postal policies and investment in socio- economic development | CA | | | | |
| 2.1.2 | Harmonization of the postal sector regulatory frame- works | CA | | | | |
| 2.1.3 | Improvement of the delivery performance of DOs | CA | | | | |
| 2.1.4 | UPU cooperation frameworks and facilitation services | CA | | | | |
| 2.1.5 | Legal capacity building for postal sector stakeholders | CA | | | | |
| 2.1.6 | Quality of service improvement – Capacity building | POC | | | | |
| 2.1.7 | Quality of Service Fund – Capacity building | CA & POC | | | | |
| 2.1.8 | GMS – Capacity building | POC | | | | |
| 2.1.9 | Operational standards compliance – Consulting | POC | | | | |
| 2.1.10 | Addressing and GIS – Capacity building | POC | | | | |
| 2.1.11 | Product design, e-commerce and integration – Capacity building | POC | | | | |
| 2.1.12 | Customs – Capacity building | POC | | | | |
| 2.1.13 | EMS Cooperative – Capacity building | POC | | | | |
| 2.1.14 | Security – Capacity building | POC | | | | |
| 2.1.15 | Transport – Capacity building | POC | | | | |
| 2.1.16 | DE 4 – Digital – Capacity building | CA & POC | | | | |
| 2.1.17 | FI 2.1 – Advisory services for postal financial inclusion | CA | | | | |
| 2.1.18 | FI 2.2 – Technical assistance for postal financial inclusion | CA | | | | |

| Work proposal/ OPP | Description | Council in charge |
|--------------------------|---|-------------------|
| 2.1.19 | PFS 2 – Extension of the worldwide postal payment services network | POC |
| 2.1.20 | REM 4 – Remuneration implementation and management | POC |
| 2.1.21 | DM 3 – Direct marketing capacity building | POC |
| 2.1.22 | ESD 1 – Capacity building for the environment and sustainable development | СА |
| 2.1.23 | PPR 4 – Capacity building in universal service, regu- lation and postal policy | СА |
| 2.1.24 | Trade 4 – Trade capacity building | СА |

Budget 2022

| No. | Regular budget | | | | | | Voluntary funding | | | | | | | |
|--------|----------------|----------------|------|----------------|----------------|---|-------------------|------|-----------|-----------|---|---|----------------|--|
| | | Staff (m/m) | | Other (CHF) | Total (CHF) | | Staff (m/m) | | | | | | Staff (m/m) | |
| | D | Р | G | | | D | Р | G | | | D | ŀ | | |
| 2.1.1 | 3 | 18 | 12 | 493,848 | 980,148 | | | | 437,425 | 437,425 | | | | |
| 2.1.2 | 1 | 12 | 12 | 311,904 | 658,004 | | | | 57,350 | 57,350 | | | | |
| 2.1.3 | 1 | 24 | 30 | 1,013,688 | 1,749,788 | | | | 246,750 | 246,750 | | | | |
| 2.1.4 | 1 | 6 | 6 | 304,106 | 488,206 | | | | 87,100 | 87,100 | | | | |
| 2.1.5 | | | | | | | | | | | | | | |
| 2.1.6 | | 10 | 7.5 | 15,309 | 257,809 | | | | 35,000 | 35,000 | | | | |
| 2.1.7 | | | | | | | 21.6 | 56.1 | 335,994 | 1,298,694 | | | | |
| 2.1.8 | 1.2 | 11.75 | 9.5 | 19,683 | 338,703 | | | | | | | | | |
| 2.1.9 | | 1.75 | | | 28,000 | | | | | | | | | |
| 2.1.10 | | 1.8 | | 9,720 | 38,520 | | | | | | | | | |
| 2.1.11 | | 7 | 7.7 | 65,610 | 262,310 | | | | | | | | | |
| 2.1.12 | | 4 | 4 | 9,011 | 117,011 | | | | 150,000 | 150,000 | | | | |
| 2.1.13 | | | | | | | 1.25 | 16 | 150,000 | 382,875 | | | | |
| 2.1.14 | | 1 | 0.5 | 15,066 | 36,566 | | | | 1,500,000 | 1,500,000 | | | | |
| 2.1.15 | | 1 | 0.5 | | 21,500 | | | | 50,000 | 50,000 | | | | |
| 2.1.16 | 0.125 | 4 | 0.75 | 35,000 | 110,013 | | 3 | | 100,000 | 148,000 | | | | |
| 2.1.17 | 0.125 | 5 | | 34,400 | 117,163 | | | | | | | | | |
| 2.1.18 | 0.125 | 8 | | 17,600 | 148,363 | | 12 | | | 192,000 | | | | |
| 2.1.19 | 0.25 | 8.5 | 2 | 4,000 | 167,525 | | | 6 | | 66,000 | | | | |

| Total | (CHF) | | 102,105 | 33,210 | 98,763 | 178,050 | 71,575 | 30,000 10,684,524 |
|--------------------------------|----------------|---|---------|--------|--------|---------|--------|--------------------------|
| es | Total (CHF) | | | | | | | 30,000 |
| Sales of products and services | Other (CHF) | | | | | | | 30,000 |
| roducts | | ი | | | | | | |
| ales of p | Staff (m/m) | ط | | | | | | |
| Š | | D | | | | | | |
| | Total (CHF) | | | 27,000 | 48,000 | 80,000 | | 4,806,194 |
| Voluntary funding | Other (CHF) | | | | | | | 79.1 3,149,619 4,806,194 |
| /oluntary | | G | | 1 | | | | |
| | Staff (m/m) | Ρ | | ٢ | 3 | 5 | | 46.85 |
| | | D | | | | | | |
| | Total (CHF) | | 102,105 | 6,210 | 50,763 | 98,050 | 71,575 | 5,848,330 |
| oudget | Other (CHF) | | 5,000 | | 5,000 | 12,000 | 17,800 | 95.2 2,388,745 5,848,330 |
| Regular budget | | ი | | | 1 | 1 | 0.75 | 95.2 |
| F | Staff (m/m) | Ъ | 9 | 0.25 | 2 | 4 | 2.5 | 8.85 138.55 |
| | | D | 0.05 | 0.1 | 0.125 | 0.5 | 0.25 | 8.85 |
| No. | | | 2.1.20 | 2.1.21 | 2.1.22 | 2.1.23 | 2.1.24 | Total |

Programme 2.2 – IT solutions

Mandate and objectives

By offering the second category of solutions under the second strategic pillar ("Provider of technical solutions"), the UPU will further develop its portfolio of IT solutions to more closely match the needs of stakeholders from all stages of development in an environment of digital disruption. This is expected to be achieved through 13 work proposals. As with the previous categories, implementation of these work proposals will be monitored through quantifiable outputs. These include indicators such as the number of operators and wider sector stakeholders adopting e-services-related ICT tools offered by the UPU, data interchange partners on POST*Net, and users of the postal payment services mobile solution. A detailed list of outputs can be found in the business plan for 2021–2025.

| Work proposal/ OPP | Description | Council in charge | | | | |
|--------------------------|--|-------------------|--|--|--|--|
| 2.2.1 | Quality of service improvement – IT solutions | POC | | | | |
| 2.2.2 | GMS – IT solutions | POC | | | | |
| 2.2.3 | Addressing solutions and standards – IT solutions | POC | | | | |
| 2.2.4 | Customs – IT solutions | POC | | | | |
| 2.2.5 | EMS Cooperative – IT solutions | POC | | | | |
| 2.2.6 | Security – IT solutions | POC | | | | |
| 2.2.7 | Transport – IT solutions | POC | | | | |
| 2.2.8 | .POST IT solutions | POC | | | | |
| 2.2.9 | PFS 3 – Development of technical solutions relating to postal payment services | POC | | | | |
| 2.2.10 | DM 2 – Direct marketing for IT solutions | POC | | | | |
| 2.2.11 | ESD 4 – IT for the environment and sustainable development | CA | | | | |
| 2.2.12 | IT support for IB and UPU meetings | CA & POC | | | | |
| 2.2.13 | Telematics Cooperative | POC | | | | |

Budget 2022

| Total (CHF) | | | 443,380 | 2,224,817 | 40,000 | 256,111 | 382,875 | 31,050 | 165,680 | 406,763 | 181,763 | 60,210 | 93,763 | 2,325,000 | 14,583,260 | 21,194,671 |
|--------------------------------|----------------|----------|---------|-----------|--------|---------|---------|--------|---------|---------|---------|--------|--------|-----------|------------|----------------------|
| | r | | × | | | . 1 | | | - | N. | | | | 2,3 | | |
| nvices | Total (CHF) | | | 1,700,000 | 40,000 | | | | | 22,000 | | | | | 13,230,760 | 5,007,560 14,992,760 |
| Sales of products and services | Other (CHF) | | | 1,700,000 | 40,000 | | | | | 22,000 | | | | | 3,245,560 | 5,007,560 |
| of pro | | ტ | | | | | | | | | | | | | 720 | 720 |
| Sales | Staff (m/m) | ٩ | | | | | | | | | | | | | | |
| | | D | | | | | | | | | | | | | 12 | 12 |
| | Total (CHF) | | | | | 150,000 | 382,875 | | 50,000 | 350,000 | | 54,000 | 48,000 | | 1,092,500 | 2,127,375 |
| Voluntary funding | Other (CHF) | | | | | 150,000 | 150,000 | | 50,000 | 125,000 | | | | | 1,092,500 | 1,567,500 |
| /olunta | | ტ | | | | | 16 | | | З | | 2 | | | | 21 |
| | Staff (m/m) | ٩ | | | | | 1.25 | | | 12 | | 2 | 3 | | | 18.25 |
| | 0 | D | | | | | | | | | | | | | | |
| | Total (CHF) | <u> </u> | 443,380 | 524,817 | | 106,111 | | 31,050 | 115,680 | 34,763 | 181,763 | 6,210 | 45,763 | 2,325,000 | 260,000 | 4,074,536 |
| Regular budget | Other (CHF) | | 200,880 | 61,317 | | 17,111 | | 4,050 | 22,680 | | 40,000 | | | 1,485,000 | 260,000 | 2,091,038 |
| Regula | | G | 7.5 | 14.5 | | 3 | | 1 | 3 | | 1 | | 1 | 24 | | 55 |
| | Staff (m/m) | ٩ | 10 | 19 | | 3.5 | | 1 | 3.75 | 2 | 8 | 0.25 | 2 | 36 | | 85.5 |
| | | D | | | | | | | | 0.125 | 0.125 | 01 | 0.125 | | | 0.475 |
| No. | | ı | 2.2.1 | 2.2.2 | 2.2.3 | 2.2.4 | 2.2.5 | 2.2.6 | 2.2.7 | 2.2.8 | 2.2.9 | 2.2.10 | 2.2.11 | 2.2.12 | 2.2.13 | Total |

Programme 2.3 – Standards

Mandate and objectives

The final category of solutions under the strategic pillar of "Provider of affordable technical solutions" allows the UPU to reinforce its standard-setting and certification activities, thus promoting global interoperability for the benefit of all postal sector stakeholders in all territories. This can be achieved through 11 work proposals for the 2021–2025 period. Implementation will be monitored and evaluated through a number of outputs. These include indicators such as the number of certified regional security auditors, monthly compliance measurement reports, and annual review of the list of existing standards. Detailed information about outputs for this programme can be found in the business plan for 2021–2025.

| Work proposal/ OPP | Description | Council in charge | | | | |
|--------------------------|---|-------------------|--|--|--|--|
| 2.3.1 | PT 3 – WNS and certification | CA | | | | |
| 2.3.2 | PT 4 – Production and sales of international reply coupons | CA | | | | |
| 2.3.3 | Standardization activities – Development and mainte- nance | POC | | | | |
| 2.3.4 | Operational standards compliance – Maintenance | POC | | | | |
| 2.3.5 | Operations and accounting – Standards maintenance | POC | | | | |
| 2.3.6 | Addressing solutions and standards – Development | POC | | | | |
| 2.3.7 | Product development, e-commerce and integration – Standards | POC | | | | |
| 2.3.8 | Customs – Standards | POC | | | | |
| 2.3.9 | EMS Cooperative – Standards | POC | | | | |
| 2.3.10 | Security – Standards | POC | | | | |
| 2.3.11 | Transport – Standards | POC | | | | |

| Total | (CHF) | | 226,525 | 525,725 | 155,645 | 32,000 | 32,000 | 128,000 | 150,500 | 62,000 | 232,875 | 28,670 | 77,000 | 1,650,940 |
|--------------------------------|----------------|---|---------|----------|---------|--------|--------|---------|---------|--------|---------|--------|--------|-----------|
| ses | Total (CHF) | | 65,000 | 137,000 | | | | 112,000 | | | | | | 314,000 |
| Sales of products and services | Other (CHF) | | 65,000 | 137,000 | | | | 112,000 | | | | | | 314,000 |
| products | | ი | | | | | | | | | | | | |
| ales of p | Staff (m/m) | ٩ | | | | | | | | | | | | |
| Š | 0 | D | | | | | | | | | | | | |
| | Total (CHF) | | 156,000 | 304,000 | | | | | | | 232,875 | | 50,000 | 742,875 |
| unding | Other (CHF) | | | | | | | | | | | | 50,000 | 50,000 |
| Voluntary funding | | ი | 12 | 24 | | | | | | | 16 | | | 52 |
| Vo | Staff (m/m) | ط | 1.5 | 2.5 | | | | | | | 1.25 | | | 5.25 |
| | | D | | | | | | | | | | | | |
| | Total (CHF) | | 5,525 | 84,725 | 155,645 | 32,000 | 32,000 | 16,000 | 150,500 | 62,000 | | 28,670 | 27,000 | 594,065 |
| budget | Other (CHF) | | | | 3,645 | | | | | | | 5,670 | | 9,315 |
| Regular budget | | ი | | 7.2 | | | | | 3.5 | 2 | | 1 | 1 | 14.7 |
| | Staff (m/m) | ط | | <u> </u> | 9.5 | 2 | 2 | - | 7 | 2.5 | | 0.75 | 1 | 25.75 |
| | | D | 0.25 | 0.25 | | | | | | | | | | 0.5 |
| No. | | | 2.3.1 | 2.3.2 | 2.3.3 | 2.3.4 | 2.3.5 | 2.3.6 | 2.3.7 | 2.3.8 | 2.3.9 | 2.3.10 | 2.3.11 | Total |

The third strategic pillar of the Abidjan Postal Strategy comprises three categories of UPU solutions, which can be called programmes for the purpose of the preparation of the budget:

- Programme 3.1 Research and insights on market trends;
- Programme 3.2 Focused analysis of various topical issues;
- Programme 3.3 Data storage and protection.

Detailed explanation sheets for these programmes are presented below.

Programmes 3.1 – Research and insights on market trends

Mandate and objectives

Through the first category of solutions under the strategic pillar of "Knowledge centre", the UPU will further develop its in-depth research capacity in order to support postal sector stakeholders in better understanding and anticipating trends that affect the sector as a whole. This objective will be implemented through 11 work proposals under the category of research and insights on market trends. In order to monitor implementation, the progress of these work proposals will be measured through a varied set of outputs. These include indicators such as the number of countries having benefited from a fully-fledged country analysis, joint research projects with other international organizations, and the percentage of all EDI records used for global postal economic analysis. Detailed information about outputs for this programme can be found in the business plan for 2022–2025.

| Work proposal/ OPP | Description | Council in charge |
|--------------------------|---|-------------------|
| 3.1.1 | Postal market surveys in developing countries and regional trends | CA |
| 3.1.2 | National regulatory framework studies and postal ser- vices | CA |
| 3.1.3 | Institutional research into postal economics | CA |
| 3.1.4 | Product development, e-commerce and integration – Research | POC |
| 3.1.5 | EMS Cooperative – Market insights | POC |
| 3.1.6 | DIG 2 – Digital transformation and innovation research | CA |
| 3.1.7 | FI 1 – Research and insights into postal financial inclu- sion | CA |
| 3.1.8 | REM 3 – Remuneration research and intellectual output | CA |
| 3.1.9 | DM 4 – Direct marketing research | POC |
| 3.1.10 | ESD 2 – Research into the environment and sustainable development | CA |
| 3.1.11 | Trade 2 – Research | CA |

| Total | (CHF) | | 573,506 | 551,362 | 424,000 | 172,000 | 432,875 | 149,775 | 151,850 | 95,420 | 33,210 | 97,763 | 77,300 | 2,759,061 |
|--------------------------------|----------------|---|---------|---------|----------|---------|---------|---------|---------|--------|--------|--------|--------|-----------|
| ces | Total (CHF) | | | | 20,000 | | | | | | | | | 20,000 |
| Sales of products and services | Other (CHF) | | | | 20,000 | | | | | | | | | 20,000 |
| oducts | | ტ | | | | | | | | | | | | |
| ales of pro | Staff (m/m) | Ы | | | | | | | | | | | | |
| S | | D | | | | | | | | | | | | |
| | Total (CHF) | | 17,025 | 15,675 | | | 432,875 | 48,000 | | | 27,000 | 48,000 | | 588,575 |
| Voluntary funding | Other (CHF) | | 17,025 | 15,675 | | | 200,000 | | | | | | | 232,700 |
| luntary | | ტ | | | | | 16 | | | | 1 | | | 17 |
| Vo | Staff (m/m) | ط | | | | | 1.25 | 3 | | | 1 | 3 | | 8.25 |
| | | D | | | | | | | | | | | | |
| | Total (CHF) | | 556,481 | 535,687 | 404,000 | 172,000 | | 101,775 | 151,850 | 95,420 | 6,210 | 49,763 | 77,300 | 2,150,486 |
| udget | Other (CHF) | | 62,381 | 41,587 | 20,000 | | | 24,000 | 44,800 | | | 4,000 | 18,000 | 214,768 |
| Regular budget | | ც | 8 | 8 | | 4 | | 0.75 | | 1 | | 1 | 0.75 | 23.5 |
| | Staff (m/m) | đ | 24 | 24 | 24 | 8 | | 4 | 9 | 5 | 0.25 | 2 | 2.5 | 99.75 |
| | | D | ~ | - | <u> </u> | | | 0.25 | 0.5 | 0.2 | 0.1 | 0.125 | 0.5 | 3.675 |
| No. | | | 3.1.1 | 3.1.2 | 3.1.3 | 3.1.4 | 3.1.5 | 3.1.6 | 3.1.7 | 3.1.8 | 3.1.9 | 3.1.10 | 3.1.11 | Total |

Programme 3.2 – Focused analysis of various topical issues

Mandate and objectives

By offering the second category of solutions under the "Knowledge centre" pillar, the UPU will leverage the potential of the postal big data that it holds, and articulate solutions for postal sector stakeholders in the form of focused insights and analysis. This is expected to be achieved through six work proposals. As with the previous categories, implementation will be monitored through quantifiable outputs. These include indicators such as the number of policy briefs on key trade issues, the number of countries participating in the global database of regulatory frameworks, and the number of analytical studies on extraterritorial offices of exchange. Detailed information about outputs for this programme can be found in the business plan for 2021–2025.

| Work proposal/ OPP | Description | Council in charge |
|--------------------------|---|-------------------|
| 3.2.1 | Quality of service improvement – Focused analysis | POC |
| 3.2.2 | Addressing and GIS – Analysis | POC |
| 3.2.3 | EMS Cooperative – Analysis | POC |
| 3.2.4 | DE 1 – Digital analysis | CA |
| 3.2.5 | PPR 2 – Analysis of universal service, regulation and postal policy | CA & POC |
| 3.2.6 | Trade 1 – Trade – Analysis | CA |

| Total | Total (CHF) | | 190,000 | 28,800 | 432,875 | 137,775 | 176,050 | 61,775 | 1,027,275 |
|--------------------------------|----------------|---|---------|--------|---------|---------|---------|--------|-----------|
| Se | Total (CHF) | | | | | | | | |
| Sales of products and services | Other (CHF) | | | | | | | | |
| orducts | | ი | | | | | | | |
| ales of p | Staff (m/m) | ٩ | | | | | | | |
| S | | D | | | | | | | |
| | Total (CHF) | | | | 432,875 | 48,000 | 80,000 | | 560,875 |
| Voluntary funding | Other (CHF) | | | | 200,000 | | | | 200,000 |
| oluntary, | | ტ | | | 16 | | | | 16 |
| 7 | Staff (m/m) | ٩ | | | 1.25 | 3 | 5 | | 9.25 |
| | | D | | | | | | | |
| | Total (CHF) | | 190,000 | 28,800 | | 89,775 | 96,050 | 61,775 | 466,400 |
| budget | Other (CHF) | | | | | 12,000 | 10,000 | 8,000 | 30,000 |
| Regular budget | | ტ | 10 | | | 0.75 | - | 0.75 | 12.5 |
| + | Staff (m/m) | ط | 5 | 1.8 | | 4 | 4 | 2.5 | 17.3 |
| | | D | | | | 0.25 | 0.5 | 0.25 | - |
| No. | | | 3.2.1 | 3.2.2 | 3.2.3 | 3.2.4 | 3.2.5 | 3.2.6 | Total |

Programme 3.3 – Data storage and protection

Mandate and objectives

The final category of solutions under the strategic pillar of "Knowledge centre" allows the UPU to strengthen its role as a custodian of international data about the sector, storing it in a secure and neutral manner. This can be achieved through five work proposals for the 2021–2025 period. Implementation will be monitored and evaluated through a number of outputs. These include indicators such as the number of Universal POST*CODE database users, expansion of the UPU big data platform, and the introduction of a standard for privacy information management. Detailed information about outputs for this programme can be found in the business plan for 2021–2025.

| Work proposal/ OPP | Description | Council in charge |
|--------------------------|--|-------------------|
| 3.3.1 | PT 2 – Distribution and maintenance system for the universal philatelic collection | CA |
| 3.3.2 | Operational standards compliance – Data storage | POC |
| 3.3.3 | Addressing solutions and standards – Data storage | POC |
| 3.3.4 | EMS Cooperative – Data storage and protection | POC |
| 3.3.5 | Global UPU data storage and protection | CA & POC |

| Total (CHF) | | 90,725 | 14,985 | | 377,875 | 212,000 | 695,585 | |
|--------------------------------|----------------|--------|--------|--------|---------|---------|---------|---------|
| ses | Total (CHF) | | | | | | 20,000 | 20,000 |
| Sales of products and services | Other (CHF) | | | | | | 20,000 | 20,000 |
| products | | ი | | | | | | |
| sales of | Staff (m/m) | Р | | | | | | |
| 0) | | D | | | | | | |
| | Total (CHF) | | 8,000 | | | 377,875 | | 385,875 |
| Voluntary funding | Other (CHF) | | | | | 145,000 | | 145,000 |
| oluntary, | | ი | | | | 16 | | 16 |
| 7 | Staff (m/m) | ٩ | 0.5 | | | 1.25 | | 1.75 |
| | | D | | | | | | |
| | Total (CHF) | | 82,725 | 14,985 | | | 192,000 | 289,710 |
| budget | Other (CHF) | | 77,200 | 14,985 | | | | 92,185 |
| Regular budget | | ტ | | | | | | |
| ł | Staff (m/m) | ط | | | | | 12 | 12 |
| | | D | 0.25 | | | | | 0.25 |
| No. | | | 3.3.1 | 3.3.2 | 3.3.3 | 3.3.4 | 3.3.5 | Total |

Functional support

The functional support element of the Abidjan Postal Strategy comprises five categories of activities, which can be called programmes for the purpose of the preparation of the budget:

- Programme 4.1 Executive Office
- Programme 4.2 Finance
- Programme 4.3 Human resources
- Programme 4.4 Legal
- Programme 4.5 Logistics

Detailed explanation sheets for these programmes are presented below.

Programme 4.1 – Executive Office

Mandate and objectives

The Executive Office category consists of four work proposals related to cabinet and council affairs, governance and internal control, strategic planning and communications. The related outputs include indicators such as the number of council sessions successfully organized, number of views of the UPU website and percentage of CA/POC deliverables, as well as audit recommendations that have been implemented.

| Work proposal/ OPP | Description | Council in charge |
|--------------------------|---------------------------------|-------------------|
| 4.1.1 | Cabinet and council affairs | CA |
| 4.1.2 | Governance and internal control | CA |
| 4.1.3 | Strategic planning | CA |
| 4.1.4 | Communications | CA |

| Total (CHF) | | | 1,981,200 | 693,000 | 551,000 | 631,000 | 3,856,200 |
|--------------------------------|----------------|---|-------------------|---------|---------|---------|-------------------|
| es | Total (CHF) | | | | | | |
| Sales of products and services | Other (CHF) | | | | | | |
| roducts | | ტ | | | | | |
| ales of p | Staff (m/m) | ٩ | | | | | |
| S | | D | | | | | |
| | Total (CHF) | | | | | 25,000 | 25,000 |
| Voluntary funding | Other (CHF) | | | | | 25,000 | 25,000 |
| oluntary | | G | | | | | |
| N | Staff (m/m) | ٩ | | | | | |
| | | D | | | | | |
| | Total (CHF) | | 1,981,200 | 693,000 | 551,000 | 606,000 | 3,831,200 |
| budget | Other (CHF) | | 194,400 1,981,200 | 177,000 | 35,000 | 90,000 | 496,400 3,831,200 |
| Regular budget | Staff (m/m) | ტ | 55.2 | 12 | 12 | 12 | 91.2 |
| + | | ٩ | 24 | 24 | 24 | 24 | 96 |
| | | D | 36 | | | | 36 |
| No. | | | 4.1.1 | 4.1.2 | 4.1.3 | 4.1.4 | Total |

Programme 4.2 – Finance

Mandate and objectives

The finance category covers two work proposals related to the support role as well as resource mobilization. The progress of the planned work can be measured through outputs such as the approval of financial reports without reservation by the External Auditor, the number of new partnerships formalized with multilateral donors for global or country-level intervention, and the number of voluntary contributors found to support the implementation of the strategy.

| Work proposal/ OPP | Description | Council in charge |
|--------------------------|--------------------------|-------------------|
| 4.2.1 | Finance support function | CA |
| 4.2.2 | Resource mobilization | CA |

| Total | (CHF) | | 1,943,163 | 271,100 | 2,214,263 |
|--------------------------------|----------------|---|--------------------------------|------------------|------------------------|
| es | Total (CHF) | | | | |
| Sales of products and services | Other (CHF) | | | | |
| oducts | | ი | | L | |
| iles of pi | Staff (m/m) | ٩ | | | |
| ŝ | | D | | | |
| | Total (CHF) | | | | |
| Voluntary funding | Other (CHF) | | | | |
| oluntary | | ტ | | | |
| N | Staff (m/m) | ط | | | |
| | | D | | | |
| | Total (CHF) | | 1,943,163 | 271,100 | 2,214,263 |
| budget | Other (CHF) | | 12 46.8 67.2 189,963 1,943,163 | 3 24,000 271,100 | 70.2 213,963 2,214,263 |
| Regular budget | | ი | 67.2 | 3 | 70.2 |
| - | Staff (m/m) | ٩ | 46.8 | 12 | 13 58.8 |
| | | D | 12 | - | 13 |
| No. | | | 4.2.1 | 4.2.2 | Total |

Programme 4.3 – Human resources

Mandate and objectives

The third category under "Functional support" relates to human resources and consists of three work proposals concerning training and development, HR policy, and administration (benefits and payroll). The objectives of the work proposals can be quantified through outputs such as the percentage of staff completing training on IT or new technology (under the second strategic pillar), and increased speed of recruitment for fixed-term positions.

| Work proposal/ OPP | Description | Council in charge |
|--------------------------|--|-------------------|
| 4.3.1 | Training and development | CA |
| 4.3.2 | Human resources policy | CA |
| 4.3.3 | HR administration – Benefits and payroll | CA |

| Total (CHF) | | 446,400 | 366,500 | 1,596,804 | 2,409,704 | |
|--------------------------------|-----------------------|---------|---------|------------|------------------------|------------------------|
| es | Total (CHF) | | | | | |
| Sales of products and services | Other (CHF) | | | | | |
| oducts | | ŋ | | | | |
| ales of pr | Staff (m/m) | Р | | | | |
| Salı | | D | | | | |
| | <i>Total</i> (CHF) | | | | | |
| Voluntary funding | Other (CHF) | | | | | |
| | Staff (m/m) | ŋ | | | | |
| | | ط | | | | |
| | | D | | | | |
| | Total (CHF) | | 446,400 | 366,500 | 1,596,804 | 2,409,704 |
| Regular budget | Other (CHF) | | 100,000 | 3.6 46,500 | 49.2 775,204 1,596,804 | 58.8 921,704 2,409,704 |
| | | G | 6 | | 49.2 | 58.8 |
| | Staff (m/m) | ط | 12 | 12 | 12 | 36 |
| | | D | 4 | 4 | 4 | 12 |
| No. | | | 4.3.1 | 4.3.2 | 4.3.3 | Total |

Programme 4.4 – Legal

Mandate and objectives

The progress of the work proposal on legal support can be measured through its outputs such as the percentage of external legal clarification requests processed within seven working days (only requests coming from Union member country governmental entities and their designated operators), and the percentage of internal IB requests for drafting, review and/or validation of contractual instruments processed within seven working days.

| Work proposal/ OPP | Description | Council in charge |
|--------------------------|---------------|-------------------|
| 4.4.1 | Legal support | CA |

| Total (CHF) | | | 1,004,700 | 1,004,700 |
|--------------------------------|----------------|---|------------------|------------------|
| ses | Total (CHF) | | | |
| Sales of products and services | Other (CHF) | | | |
| roducts | | ŋ | | |
| ales of p | Staff (m/m) | ط | | |
| Sale | | D | | |
| | Total (CHF) | | | |
| Voluntary funding | Other (CHF) | | | |
| oluntary | Staff (m/m) | ŋ | | |
| Λ | | ط | | |
| | | D | | |
| | Total (CHF) | | 31,500 1,004,700 | 31,500 1,004,700 |
| ^r budget | Other (CHF) | | 31,500 | 31,500 |
| Regular budget | | ŋ | 12 | 12 |
| | Staff (m/m) | ط | 36 | 36 |
| | | D | 12 | 12 |
| No. | | | 4.4.1 | Total |

Programme 4.5 – Logistics

Mandate and objectives

The final work proposal under "Functional support" concerns the area of logistics. Outputs to measure progress include the percentage of documents and premises ready for each meeting or event.

| Work proposal/ OPP | Description | Council in charge |
|--------------------------|-------------------|-------------------|
| 4.5.1 | Language services | CA |
| 4.5.2 | General services | CA |

| - |
|----|
| 2 |
| 2 |
| 0 |
| 3 |
| it |
| g |
| Ś |
| 2 |
| ž |

| Total | (CHF) | | 2,479,700 | 4,878,300 | 7,358,000 |
|--------------------------------|----------------|---|-----------|-------------------------------|--------------------------------|
| Se | Total (CHF) | | | | |
| Sales of products and services | Other (CHF) | | | | |
| roducts | | ტ | | | |
| ales of p | Staff (m/m) | ٩ | | | |
| Sah | | D | | | |
| | Total (CHF) | | | 80,000 212,000 | 80,000 212,000 |
| Voluntary funding | Other (CHF) | | | 80,000 | 80,000 |
| | Staff (m/m) | ტ | | 12 | 12 |
| | | ٩ | | | |
| | | D | | | |
| | Total (CHF) | | 2,479,700 | 4,666,300 | 7,146,000 |
| Regular budget | Other (CHF) | | | 7.2 117.6 3,191,200 4,666,300 | 55.2 271.2 3,191,200 7,146,000 |
| | | ი | 48 153.6 | 117.6 | 271.2 |
| 1 | Staff (m/m) | ٩ | 48 | 7.2 | 55.2 |
| | | D | - | 3 | 4 |
| No. | | | 4.5.1 | 4.5.2 | Total |

Non-operating expenses

This category includes payment of the amount due as Union guarantees to the Provident Scheme.

| Category | ddO | Description |
|---|-------|-----------------------------------|
| 5.1 – Servicing of employee liabilities | 5.1.1 | Servicing of employee liabilities |

| Total | (CHF) | | 3,723,500 | 3,723,500 |
|--------------------------------|-----------------------|---|---------------------|---------------------|
| es | Total (CHF) | | | |
| Sales of products and services | Other (CHF) | | | |
| roducts | | ც | | |
| les of p | Staff (m/m) | ط | | |
| Sa | | D | | |
| | <i>Total</i> (CHF) | | | |
| unding | Other (CHF) | | | |
| Voluntary funding | | ტ | | |
| Volu | Staff (m/m) | Р | | |
| | | D | | |
| | Total (CHF) | | 3,723,500 | 3,723,500 |
| Regular budget | Other (CHF) | | 3,723,500 3,723,500 | 3,723,500 3,723,500 |
| | | ტ | | |
| | Staff (m/m) | ٩ | | |
| |) | D | | |
| No. | | [| 5.1.1 | Total |

3 Budget by type of expense and revenue

3.1 Regular budget expenses

For 2022, regular budget expenses total 38,890,030 CHF and include the amount of 3,723,500 CHF for the application of the Union guarantees to the Provident Scheme.

The investments planned for 2022 are presented in Table I.

Table I – Planned investments – 2022 budget (in Swiss francs)

| Description | Amount |
|--|-----------|
| IT security (server replacement and consolidation) | 500,000 |
| Replacement of laptop computers | 10,000 |
| Total computer hardware | 510,000 |
| HR tool | 40,000 |
| Electronic archiving system | 300,000 |
| IT security (ransomware) | 20,000 |
| Extranet | 50,000 |
| Total computer software | 410,000 |
| Official vehicle | 100,000 |
| Total vehicles | 100,000 |
| Total investments | 1,020,000 |

With the adoption of IPSAS, depreciation charges were introduced in 2011. They directly affect the Union budget. Table II summarizes the depreciation amounts included as expenses in the regular Union budget.

Table II – Depreciation 2022 (in Swiss francs)

| Description | Depreciation |
|--------------------------------------|--------------|
| Machines, furniture and equipment | 98,000 |
| Computer and communication equipment | 301,100 |
| Computer software | 207,600 |
| Vehicles | 6,800 |
| Building | 808,700 |
| Total depreciation | 1,422,200 |

Other expenses under the regular budget are found in Table III, including staff costs and other operating costs.

Table III – Expenses excluding depreciation (in Swiss francs)

| Description | Amount |
|--|------------|
| Staff costs | |
| Staff costs excluding development cooperation | 25,721,804 |
| Development cooperation | 2,539,418 |
| Total staff costs | 28,261,222 |
| Other operating expenditure | 5,483,108 |
| Total expenses excluding depreciation | 33,744,330 |
| Total depreciation | 1,422,200 |
| Total recurrent expenses | 35,166,530 |
| Amount of the guarantee to be paid into the Provident Scheme | 3,723,500 |
| Total expenses | 38,890,030 |

Table IV contains a summary of expenses of the regular budget of the Union.

Table IV – Summary of expenses of the UPU regular budget (in Swiss francs)

| Description | 2021 original budget | 2022 budget | Variation |
|--|-------------------------|-------------|-----------|
| Salary and allowances | 17,684,300 | 17,458,804 | -1.3% |
| Social contributions | 7,903,000 | 7,803,000 | -1.3% |
| Recruitment and separation from service | 305,000 | 305,000 | 0.0% |
| Training and other staff costs | 225,000 | 155,000 | -31.1% |
| Development cooperation | 2,888,000 | 2,539,418 | -12.1% |
| Total staff costs | 29,005,300 | 28,261,222 | -2.6% |
| Travel costs | 600,000 | 426,980 | -28.8% |
| Consultancy and external service costs | 3,251,000 | 2,435,673 | -25.1% |
| Overheads | 1,280,000 | 1,016,670 | -20.6% |
| Equipment and supplies | 1,171,400 | 1,211,285 | 3.4% |
| Depreciation expenses | 1,440,300 | 1,422,200 | -1.3% |
| Other expenses | 487,000 | 392,500 | -19.4% |
| Total operating costs | 8,229,700 | 6,905,308 | -16.1% |
| Total recurrent expenses | 37,235,000 | 35,166,530 | -5.6% |
| Amount of the guarantee to be paid into the Provident Scheme | 3,723,500 | 3,723,500 | 0.0% |
| Total expenses | 40,958,500 | 38,890,030 | -5.1% |

3.2 Regular budget revenues

Funding for regular budget expenses comes from the contributions of Union member countries and administrative income.

Contributions represent the portion of Union resources funded by member countries. For 2022, they amount to 37,687,800 CHF.

Contributions for French translation costs total 166,400 CHF.

| Description | 2022 budget | 2021 original budget | Variation |
|---|-------------|-------------------------|-----------|
| A. Member countries, contributions | | | |
| Contributions to Union expenditure | 37,687,800 | 39,847,012 | -5.4% |
| Contributions to the costs of French trans- lation | 166,400 | 166,400 | 0.0% |
| Total member countries, contributions | 37,854,200 | 40,013,412 | -5.4% |
| B. Administrative income | | | |
| Receipts from publication sales | 170,000 | 170,000 | 0.0% |
| Letting of premises | 450,000 | 450,000 | 0.0% |
| Miscellaneous income | 415,830 | 325,088 | 27.9% |
| Total administrative income | 1,035,830 | 945,088 | 9.6% |
| Grand total | 38,890,030 | 40,958,500 | -5.1% |

3.3 Level of net expenses of the Union

Net expenses comprise expenses minus administrative income. Net expenses are funded by the contributions of member countries.

Net expenses are estimated at 37,854,200 CHF.

Table VI – General summary (in Swiss francs)

| Total contributions of member coun- tries | 37,854,200 | 40,013,412 | -5.4% |
|---|-------------|-------------------------|-----------|
| Contributions to the costs of French trans- lation | 166,400 | 166,400 | 0.0% |
| Contributions to Union expenditure | 37,687,800 | 39,847,012 | -5.4% |
| Net expenses | 37,854,200 | 40,013,412 | -5.4% |
| Administrative income | 1,035,830 | 945,088 | 9.6% |
| Total expenses | 38,890,030 | 40,958,500 | -5.1% |
| Amount of the guarantee to be paid into the Provident Scheme | 3,723,500 | 3,723,500 | 0.0% |
| Total recurrent expenses | 35,166,530 | 37,235,000 | -5.6% |
| Other International Bureau operating costs (including depreciation) | 6,905,308 | 8,229,700 | -16.1% |
| Development cooperation | 2,539,418 | 2,888,000 | -12.1% |
| Staff expenses excluding development cooperation | 25,721,804 | 26,117,300 | -1.5% |
| Unions recurrent expenses | | | |
| Description | 2022 budget | 2021 original budget | Variation |

| | | Union | | | | | Total | | Extr | abudget | ary | Grand | |
|---|---------------------|-------|------|-------|-----|--------|-------|-------|--------|---------|----------------|------------------------------|--------|
| Categories | | С | ore | | | Non-co | re | Union | | | | | total1 |
| Directorate | Senior ² | Р | G | Total | Р | G | Total | | Senior | Ρ | G ³ | Total extra- budgetary | |
| DG and DDG Offices | 2.0 | 0.0 | 3.0 | 5.0 | 0.0 | 0.0 | 0.0 | 5.0 | 0.0 | 0.0 | 0.0 | 0.0 | 5.0 |
| Executive Office (DIRCAB) | 1.0 | 9.0 | 5.0 | 15.0 | 1.0 | 1.0 | 2.0 | 17.0 | 0.0 | 0.0 | 0.0 | 0.0 | 17.0 |
| Finance (DFI) | 1.0 | 5.0 | 7.0 | 13.0 | 0.0 | 0.0 | 0.0 | 13.0 | 0.0 | 0.8 | 3.8 | 4.6 | 17.6 |
| Legal Affairs (DAJ) | 1.0 | 3.0 | 1.0 | 5.0 | 0.0 | 0.0 | 0.0 | 5.0 | 0.0 | 0.0 | 0.0 | 0.0 | 5.0 |
| Human Resources (DRH) | 1.0 | 3.0 | 4.9 | 8.9 | 0.0 | 0.0 | 0.0 | 8.9 | 0.0 | 0.0 | 0.0 | 0.0 | 8.9 |
| Postal Operations (DOP) | 1.0 | 14.0 | 9.5 | 24.5 | 1.0 | 0.0 | 1.0 | 25.5 | 0.0 | 6.0 | 20.6 | 26.6 | 52.1 |
| Logistics (DL) | 1.0 | 5.8 | 26.1 | 32.9 | 0.0 | 0.0 | 0.0 | 32.9 | 0.0 | 0.0 | 4.0 | 4.0 | 36.9 |
| Postal Technology Centre (DCTP) | 0.0 | 3.0 | 2.0 | 5.0 | 1.0 | 0.0 | 1.0 | 6.0 | 1.0 | 0.0 | 60.0 | 61.0 | 67.0 |
| Policy, Regulation and Markets (DPRM) | 1.0 | 12.5 | 3.0 | 16.5 | 3.0 | 1.5 | 4.5 | 21.0 | 0.0 | 4.5 | 1.5 | 6.0 | 27.0 |
| Development and Cooperation (DCDEV) | 1.0 | 10.0 | 7.0 | 18.0 | 0.0 | 0.0 | 0.0 | 18.0 | 0.0 | 0.0 | 0.6 | 0.6 | 18.6 |
| Total | 10 | 65.3 | 68.5 | 143.8 | 6 | 2.5 | 8.5 | 152.3 | 1 | 11.3 | 90.5 | 102.8 | 255.1 |

Table VII – Assignment chart of staff posts included in the 2022 budget

¹ Excludes secondments, short-term contracts and interns.
 ² Elected and director-category officials.
 ³ Specialist and General Service staff.

Annexes

1 System for financing the Union budget

1.1 Introduction

The system of financing the Union budget is based on three pillars:

- a first pillar, financed by national contributions from member countries and administrative income, representing the Union's regular budget;
- a second pillar financed by any voluntary contributions received by the UPU, such as fees for user-funded bodies, untied voluntary contributions, tied contributions and other financial contributions; and
- a third pillar financed by sales of products and services.

It is therefore essential for all of the activities under the second and third pillars to be self-financing.

1.2 The three pillars of the Union budget structure

Table X – Summary of types of revenue per pillar

| Pillar | Types of activities funded | Main provider of funding | Type of funding |
|---------------------------------------|---|---|--|
| 1 – Regular budget | Expenses of the Union | Member countries | Assessed contributions of member countries |
| 2 – Voluntary funding | Telematics Cooperative, EMS, UPU*Clearing, etc. | Designated operators | Other annual contribu- tions |
| | Contributions to Quality of Service Fund, untied voluntary contributions, tied contributions and other financial contribu- tions | Designated operators and any other source of funding, including pri- vate | Voluntary contributions |
| 3 – Sales of products and services | POST*CODE, WNS, barcodes, rebilling of international reply cou- pon costs, Postal Technology Centre products and other sales | Any source of funding, including private that generates revenue for services rendered. | Sales |

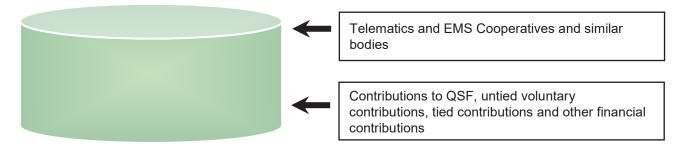
1.3 How the three pillars function

a First pillar

The first pillar represents the Union's regular budget funded by the national contributions of member countries, with an expenditure ceiling set by Congress.

b Second pillar

The second pillar represents any voluntary contributions received by the UPU, such as fees for user-funded bodies, untied voluntary contributions, tied contributions and other financial contributions. The activities of user-funded bodies such as the Telematics and EMS Cooperatives are funded by the annual fees paid by their members.



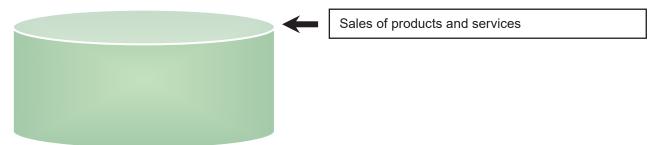
The Telematics and EMS Cooperatives and similar bodies are, by definition, self-funding profit and investment centres with income earmarked to expenditure in order to break even, whereas in the Unions regular budget, income and expenditure are both set by the Council of Administration.

The other sources of voluntary funding allow for certain funding needs to be met by member countries, designated operators and other public and private donors. The payments made are either tied or untied voluntary funds, depending on the donors, wishes and the priorities given to the corresponding activities.

Owing to its extrabudgetary nature, this funding pillar is not affected by the expenditure ceiling set by Congress. The features of the second pillar are as follows:

- Adequate financial resources are made available for implementing the world postal strategy.
- Member countries, expectations of technical assistance and development cooperation are met to a greater extent.
- Donors are free to pay the amounts they decide on, over a period of their choice.
- c Third pillar

The aim of the third pillar is to fund UPU activities through sales of products and services. It thus includes the proceeds from the sales of any products and services delivered by the UPU.



1.4 Determining the value of the contribution unit under the system for financing the Union budget

The value of the contribution unit is based on the amount of net recurrent expenses in the Union regular budget approved by the CA and on the total number of contribution units.

Thus, for 2022, the value of the contribution unit (in Swiss francs) was calculated as follows:

| Net expenses for 2022 (a) | 37,854,200 |
|---|------------|
| Contributions to the French translation service (b) | 166,400 |
| Contribution to Union expenditure (a-b) | 37,687,800 |
| Total number of contribution units (c) | 819.3 |
| Amount of contribution unit (a-b/c) | 46,000 |

2 Member countries, contributions

2.1 Introduction

Table VIII shows contributions over time, since 1999.

2.2 Contributions over time

Table VIII – Contributions since 1999 (in Swiss francs)

| Year | Total number of contribution units | Amount of contribution unit | Total amount billed |
|------|------------------------------------|--------------------------------|---------------------|
| 1999 | 908.5 | 37,280 | 33,868,880 |
| 2000 | 907 | 37,280 | 33,812,960 |
| 2001 | 878 | 39,110 | 34,338,580 |
| 2002 | 878 | 39,110 | 34,338,580 |
| 2003 | 877 | 39,360 | 34,518,720 |
| 2004 | 877 | 39,360 | 34,518,720 |
| 2005 | 865 | 39,360 | 34,046,400 |
| 2006 | 865 | 39,360 | 34,046,400 |
| 2007 | 867.5 | 39,990 | 34,691,325 |
| 2008 | 867.5 | 39,990 | 34,691,325 |
| 2009 | 864.5 | 40,993 | 35,438,449 |
| 2010 | 864.5 | 40,993 | 35,438,449 |
| 2011 | 864 | 41,770 | 36,089,280 |
| 2012 | 865.5 | 41,770 | 36,151,935 |
| 2013 | 852.5 | 41,770 | 35,608,925 |
| 2014 | 852.5 | 41,770 | 35,608,925 |
| 2015 | 852.5 | 41,770 | 35,608,925 |
| 2016 | 854.5 | 41,770 | 35,692,465 |
| 2017 | 830.5 | 43,526 | 36,148,343 |
| 2018 | 830.5 | 43,526 | 36,148,343 |
| 2019 | 830.5 | 43,526 | 36,148,343 |
| 2020 | 821.8 | 46,000 | 37,802,800 |
| 2021 | 821.3 | 46,000 | 37,779,800 |
| 2022 | 819.3 | 46,000 | 37,687,800 |

3 Distribution of member countries according to their contribution class for 2022

| | | Contribution units |
|---------------------------------|--|---|
| Clas | s of 50 units | |
| 1 2 3 4 | France Japan United Kingdom of Great Britain and Northern Ireland United States of America | 50 50 50 <u>50</u> 200 |
| Clas | es of 45 units | |
| 1 | Germany | 45 |
| Clas | es of 40 units | |
| 1 | Canada | 40 |
| Clas | es of 25 units | |
| 1 | China (People's Rep.) | 26.5 |
| 2 3 | Including: Hong Kong, China, voluntary contribution by China (People's Rep.) Macao, China, voluntary contribution by China (People's Rep.) Italy Spain | 1 0.5 25 <u>25</u> 76.5 |
| Clas | es of 20 units | 70.5 |
| 1 2 3 | Australia India Saudi Arabia | 20 20 <u>20</u> 60 |
| Clas | es of 15 units | 00 |
| 1 2 3 4 5 6 | Belgium Korea (Rep.) Netherlands Russian Federation Sweden Switzerland | 15 15 15 15 15 <u>15</u> 90 |
| Clas | es of 10 units | 90 |
| 1 2 3 4 5 6 7 | Brazil Denmark Finland Mexico Norway Pakistan South Africa | 10 10 10 10 10 10 70 |

Class of 5 units

- 1 Algeria
- 2 Austria
- 3 Czech Rep.
- 4 Egypt
- 5 Hungary
- 6 Indonesia
- 7 Iran (Islamic Rep.)
- 8 Kuwait
- 9 Morocco
- 10 New Zealand
- 11 Nigeria
- 12 Poland
- 13 Tunisia
- 14 Turkey
- 15 Ukraine

Class of 3 units

- 1 Argentina
- 2 Bangladesh
- 3 Bulgaria (Rep.)
- 4 Chile
- 5 Colombia
- 6 Côte d'Ivoire (Rep.)
- 7 Ghana
- 8 Overseas territories (United Kingdom of Great Britain and Northern Ireland) Overseas territories, voluntary contribution by United Kingdom of Great Britain and Northern Ireland
- 9 Greece
- 10 Ireland
- 11 Israel
- 12 Kenya
- 13 Malaysia
- 14 Portugal
- 15 Romania
- 16 Slovakia
- 17 Sri Lanka
- 18 Thailand
- 19 Uruguay
- 20 Zimbabwe

Class of 1 unit

1 Albania 2 Armenia 1 3 Aruba, Curaçao and Sint Maarten 1 4 Azerbaijan 1 5 Bahamas 1 6 Bahrain (Kingdom) 1 7 Barbados 1 8 Belarus 1

63

3

3

Contribution units

Class of 1 unit (cont.)

| 9 | Belize | 1 |
|----|-----------------------------|---|
| 10 | Bolivia | 1 |
| 11 | Bosnia and Herzegovina | 1 |
| 12 | Botswana | 1 |
| 13 | Brunei Darussalam | 1 |
| 14 | Cambodia | 1 |
| | | |
| 15 | Cameroon | 1 |
| 16 | Cape Verde | 1 |
| 17 | Congo (Rep.) | 1 |
| 18 | Costa Rica | 1 |
| 19 | Croatia | 1 |
| 20 | Cuba | 1 |
| 21 | Cyprus | 1 |
| 22 | Dem. People's Rep. of Korea | 1 |
| 23 | Dem. Rep. of the Congo | 1 |
| 24 | Dominican Rep. | 1 |
| 25 | Ecuador | 1 |
| 26 | El Salvador | 1 |
| 27 | Equatorial Guinea | 1 |
| 28 | Estonia | 1 |
| 29 | Eswatini | 1 |
| 30 | Fiji | 1 |
| 31 | Gabon | 1 |
| 32 | | |
| | Georgia | 1 |
| 33 | Guatemala | 1 |
| 34 | Guyana | 1 |
| 35 | Honduras (Rep.) | 1 |
| 36 | Iceland | 1 |
| 37 | Iraq | 1 |
| 38 | Jamaica | 1 |
| 39 | Jordan | 1 |
| 40 | Kazakhstan | 1 |
| 41 | Kyrgyzstan | 1 |
| 42 | Latvia | 1 |
| 43 | Lebanon | 1 |
| 44 | Liechtenstein | 1 |
| 45 | Lithuania | 1 |
| 46 | Luxembourg | 1 |
| 47 | Madagascar | 1 |
| 48 | Maldives | 1 |
| 49 | Malta | 1 |
| 50 | Mauritius | 1 |
| 51 | Moldova | 1 |
| 52 | Monaco | 1 |
| 53 | Mongolia | 1 |
| 54 | Montenegro | 1 |
| 55 | Myanmar | 1 |
| 56 | Namibia | 1 |
| 57 | Nicaragua | 1 |
| | | |
| 58 | North Macedonia | 1 |
| 59 | Oman | 1 |
| 60 | Panama (Rep.) | 1 |
| 61 | Papua New Guinea | 1 |
| 62 | Paraguay | 1 |
| 63 | Peru | 1 |
| 64 | Philippines | 1 |
| | | |

| 65 | Qatar | 1 | | |
|--------------------|-----------------------------|----------|--|--|
| 66 | San Marino | 1 | | |
| 67 | Senegal | 1 | | |
| 68 | Serbia | 1 | | |
| 69 | Singapore | 1 | | |
| 70 | Slovenia | 1 | | |
| 71 | State of Libya | 1 | | |
| 72 | Suriname | 1 | | |
| 73 | Syrian Arab Rep. | 1 | | |
| 74 | Tajikistan | 1 | | |
| 75 | Trinidad and Tobago | 1 | | |
| 76 | Turkmenistan | 1 | | |
| 77 | United Arab Emirates | 1 | | |
| 78 | Uzbekistan | 1 | | |
| 79 | Vanuatu | 1 | | |
| 80 | Vatican | 1 | | |
| 81 | Venezuela (Bolivarian Rep.) | 1 | | |
| 82 | Viet Nam | <u>1</u> | | |
| | | 82 | | |
| Class of 0.5 units | | | | |

| 1 | Afghanistan | 0.5 |
|----|-------------------------|------|
| 2 | Angola | 0.5 |
| 3 | Benin | 0.5 |
| 4 | Bhutan | 0.5 |
| 5 | Burkina Faso | 0.5 |
| 6 | Burundi | 0.5 |
| 7 | Central African Rep. | 0.5 |
| 8 | Chad | 0.5 |
| 9 | Comoros | 0.5 |
| 10 | Djibouti | 0.5 |
| 11 | Eritrea | 0.5 |
| 12 | Ethiopia | 0.5 |
| 13 | Gambia | 0.5 |
| 14 | Guinea | 0.5 |
| 15 | Guinea-Bissau | 0.5 |
| 16 | Haiti | 0.5 |
| 17 | Lao People's Dem. Rep. | 0.5 |
| 18 | Lesotho | 0.5 |
| 19 | Liberia | 0.5 |
| 20 | Malawi | 0.5 |
| 21 | Mali | 0.5 |
| 22 | Mauritania | 0.5 |
| 23 | Mozambique | 0.5 |
| 24 | Nepal | 0.5 |
| 25 | Niger | 0.5 |
| 26 | Rwanda | 0.5 |
| 27 | Sierra Leone | 0.5 |
| 28 | Solomon Islands | 0.5 |
| 29 | Somalia | 0.5 |
| 30 | South Sudan | 0.5 |
| 31 | Sudan | 0.5 |
| 32 | Tanzania (United Rep.) | 0.5 |
| 33 | Timor-Leste (Dem. Rep.) | 0.5 |
| 34 | Тодо | 0.5 |
| 35 | Uganda | 0.5 |
| 36 | Yemen | 0.5 |
| 37 | Zambia | 0.5 |
| - | | 18.5 |

Class of 0.1 units

| 1 | Antigua and Barbuda | 0.1 |
|----|--|-----|
| 2 | Dominica | 0.1 |
| 3 | Grenada | 0.1 |
| 4 | Kiribati | 0.1 |
| 5 | Nauru | 0.1 |
| 6 | Samoa | 0.1 |
| 7 | Saint Christopher (St Kitts) and Nevis | 0.1 |
| 8 | Saint Lucia | 0.1 |
| 9 | Saint Vincent and the Grenadines | 0.1 |
| 10 | Sao Tome and Principe | 0.1 |
| 11 | Seychelles | 0.1 |
| 12 | Tonga (including Niuafo'ou) | 0.1 |
| 13 | Tuvalu | 0.1 |
| | | 1.3 |
| | | |

Grand total: 192 member countries

819.3