



# IGNACIO MARIA MAYER

SR MANAGER OF NEW BUSINESS  
DEVELOPMENT AT MAILAMERICAS



06/08/1994



lmayer@mailamericas.com



Madrid, Spain

## PROFESSIONAL EXPERIENCE

### Senior Manager

MailAmericas — Buenos Aires, Argentina

January 2025 – Present

- Led cross-border logistics operations across Africa, ensuring compliance with international postal standards and customs regulations.
- Coordinated with international partners, postal operators, and customs authorities to optimize cross-border delivery solutions.
- Supervised a multicultural team, promoting knowledge sharing and collaboration in alignment with global postal best practices.

### Manager

MailAmericas — Buenos Aires, Argentina

January 2023 – December 2024

- Developed and executed international logistics strategies for key accounts, ensuring timely, compliant, and cost-effective solutions.
- Liaised with local postal operators and regulatory bodies to streamline operations and guarantee adherence to postal standards.

### Logistics Coordinator

MailAmericas — Buenos Aires, Argentina

August 2019 – December 2022

- Managed daily logistics operations, overseeing import/export processes and ensuring compliance with international shipping and postal regulations.
- Built and maintained partnerships with freight forwarders, customs brokers, and postal operators to facilitate efficient cross-border operations.

## EDUCATION

### Master's Degree in Business Management

AIP Business School, Barcelona, Spain — 2023

### Postgraduate Diploma in Finance

Pontificia Universidad Católica Argentina (UCA), Buenos Aires, Argentina — 2019

### Bachelor's Degree in Economics

Pontificia Universidad Católica Argentina (UCA), Buenos Aires, Argentina — 2018

## SKILLS

- Global logistics and supply chain management
- Cross-border e-commerce facilitation
- Decision-making and consensus building
- Standards development (addressing, quality of service, interoperability)
- Transport and delivery optimization
- Public speaking and presentation skills

## LANGUAGES

**Spanish**  
Native.

**English**  
Advanced