



Walter Trezek

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Website: www.commerce-logistics.com

Date of birth: 14.11.1965 **Nationality:** Austrian

WORK EXPERIENCE

logistic-natives e.V.

City: Berlin | **Country:** Germany

[01.06.2025 – Current]

Chairman of the Board

International Network of Logistics and Infrastructure in modern Commerce

Non-for-profit association; pro-bono position

Universal Postal Union

City: Bern | **Country:** Switzerland

[01.02.2025 – Current]

Chairman UPU Consultative Committee (ad personal - high-level person of the postal sector)

Representing the Wider Postal Sector Players in the UPU, currently representing approx. 75% of all cross-border Ecommerce.

City: Vienna | **Country:** Austria

[10.01.2025 – Current]

Member of the UPU Consultative Committee ad personam (high-level figure)

Appointed "High-Level Figure in the Postal Sector" by the Supreme Postal Authority of the Federal Republic of Austria.

Austrian Standards Institute

City: Vienna | **Country:** Austria

[01.11.2024 – Current]

Head of Delegation (Austria) ISO TC 344

Standardization of services, techniques and management in the field of logistics, specifically including the process of distributing goods, parcels and letters from suppliers or senders to manufacturer, or distributor via logistic facilities such as regional hubs, distribution center, and ultimately to businesses such as urban retailers and final users or recipients, in order to improve the quality, safety and efficiency of distribution operations, and to enhance the stability, flexibility and sustainability in logistics.

European Commission, DG TAXUD

City: Brussels | **Country:** Belgium

[2022 – 31.07.2024]

Expert to the VAT Expert Group, DG TAXUD

Member, representing Ecommerce Europe, appointed by the European Commission

Eurora Solutions OÜ

City: Tallinn | **Country:** Estonia

[01.09.2022 – 28.09.2023]

Chairman of the Supervisory Board

Non-executive Chair of the Supervisory Board

logistics-natives e.V.

City: Berlin | **Country:** Germany

[2019 – Current] **Chairman Working Group "logistic-natives meeting international & side regulation"**

Universal Postal Union

City: Bern | **Country:** Switzerland

[2016 – 11.12.2024] **Chairman UPU Consultative Committee (on behalf of Ecommerce Europe)**

Chairman – elected for the Istanbul cycle, until 2021; re-elected for the Abidjan cycle until 2025

European Commission, DG TAXUD

City: Brussels | **Country:** Belgium

[2016 – 2020] **Expert to the LVC Project Group, DG TAXUD**

Member, representing Ecommerce Europe, appointed by the European Commission

Universal Postal Union

City: Bern | **Country:** Switzerland

[2015 – 11.12.2024] **Member UPU Consultative Committee representing Ecommerce Europe**

Member, representing Ecommerce Europe (Europe's umbrella association of 24 national ecommerce associations, representing more than 150.000 entities active in ecommerce, on the Universal Postal Union's Consultative Committee)

Digital Transport and Logistics Forum (DTLF & DTLF II), European Commission, DG MOVE

City: Brussels | **Country:** Belgium

[2014 – Current] **Expert Member**

Expert Member in DTLF II Sub-Group 3 "Electronic Freight Transport Information (eFTI) Delegated Acts" Expert Group

European Committee for Standardisation CEN/TC331 Postal Services

City: Brussels | **Country:** Belgium

[2014 – Current] **Convenor & Secretary Working Group 2" digital postal services"**

Development and revision of messaging-related postal services standards, in particular in the field of B2C supplies (delivery of items in ecommerce)

Ecommerce Europe

City: Brussels | **Country:** Belgium

[2014 – 31.12.2024] **CO-Chair, eLogistics & Taxation Working Committee**

Bundesverband der Kurier-Express-Post-Dienste e.V.

City: Berlin | **Country:** Germany

[2012 – Current] **Member and Competence partner**

Austrian Standards Institute

City: Vienna | **Country:** Austria

[2012 – 2019] **Executive Board Member and Presidential Advisor**

Document Exchange Network GmbH

City: Vienna | **Country:** Austria

[2003 – Current] **Managing director & Owner**

Boutique postal and ecommerce consultancy operating under the brand name CLS, Commerce Logistics Specialists. Offering operational and management ad interim services as well as consulting. Examples:

Operations (selection):

- 2023/24: Non-executive board, ad interim establishment of data-centric start-up to facilitate collection, logistics handling and last mile / unattended delivery of postal / express consignments compliant with European and worldwide electronic advance data (EAD)
- 2021/23: Management, ad interim establishment of new "unicorn" start-up to facilitate collection of VAT, Customs, and insurance services for ecommerce deemed sellers into Europe based on the EU VAT Ecommerce package
- 2019/21: Non-executive board member on consulting basis; development and further establishment of regional postal networks in CEE, implementing a POS infrastructure and necessary IT infrastructure, including customs clearing functionalities
- 2017/18: Acting interim managing director on consulting basis; extending the current service portfolio of a UK-based global commercial postal item consolidator onto mainland Europe; redesigning current operations and companies to form a single asset-based corporation

Consulting (selection):

- CEFTA / GIZ: Improve framework conditions for inter-party ecommerce within CEFTA: Inter-Party parcel delivery
- CEFTA / GIZ: Improve framework conditions for inter-party ecommerce within CEFTA: Inter-Party customs procedures in ecommerce
- EU4DIGITAL: Analysis report of the EU ecommerce baseline in the legal, standards and ecommerce ecosystem areas
- EU4DIGITAL: Recommendations on how to achieve 50% increase in cross-border ecommerce to the EU by 2025 for 5 EU Eastern Partner Countries
- EU4DIGITAL: Designing a pilot "Virtual Warehouse" – harmonising mandatory data on goods and services for listing on electronic interfaces for cross-border digital retail
- Leading manufacturer of mail (letter & parcel) sortation equipment: Strategic consulting to win Austria Post AG tender to replace all letter mail sorting equipment in all sorting centres
- EU designated postal operator: direct integration into electronic interfaces to become the first logistic operator, facilitating direct, seamless entry of postal items at destination

Universal Postal Union (UPU)

City: Bern | **Country:** Switzerland

[2003 – Current] **Liaison Officer CEN-UPU**

Active participation in the UPU Electronic Service Group, UPU Standards Board and Address Group. This to ensure the alignment of UPU and CEN standards in the postal context

Österreichische Post AG

City: Vienna | **Country:** Austria

[2001 – 2004] **Division Head**

Division Head within the Letters Group (14,000 employees) - Head of the 4 departments New Technology, IT, Address Management and Letter Sales

Responsible for over 80 employees at head office, an annual turnover of €720 million & 150,000 customers

European Standardisation (CEN): TC 331 "Postal Services"

City: Brussels

[2000 – Current] **Head of Delegation (Austria) in CEN/TC 331**

- **Convenor** (Co-convenor from 2007, Convenor since 2015) of Working Group 2, Postal Services / New digital Postal Services, under mandate of the European Commission, together with the International Standards Organization (ISO): acceptance of 3 working items (standardization of electronic delivery, of online mail piece digitalization, & of address and preference data bases)
- **6 new Mandates (M590) assigned in 2023:** All related to the harmonisation of digital messaging standards for the exchange of electronic advanced data for the end-to-end delivery of postal / express consignments, including the digitalisation of postal transport documents and the related data security, protection of data privacy and data authenticity.
- **3 new Mandates (M548) accomplished in 2020:** All related to cross border postal items and ecommerce (CEN/TR 17535; CEN/TR 17536; CEN/TS 17073)
- **Liaison Officer CEN-UPU:** Active participation in the UPU Electronic Service Group, UPU Standards Board and Address Group
- **Liaison Officer CEN-ETSI**
- **Austrian head of delegation & "expert"** to CEN for "Postal services" since 2001

Austrian Standardisation Institute (ASI)

[2000 – Current] **Expert and Committee Chair**

ON-K 231 "Post", ON-K 045 "Office administration & technology", ON-K 264 "digital Marketing"; **from 2019 Chair of ON-AG 269 01 "Postal Services and enhancement of Service Quality"; Expert in K 269 "Sustainable Cities and Municipalities"; Expert in ON-AG 001-19 "E-Invoicing and Electronic Public Procurement"**

Österreichische Post AG

City: Vienna | **Country:** Austria

[1999 – 2002] **Head of New Technologies**

Established and assumed complete responsibility for address management

Established "PostAdress Austria GmbH" subsidiary (address management services), & assumed role as Chairman of the Board

Managing Director for Post AG's address management and direct marketing

Development and first implementation steps of the "E-Master Plan"

Stamps.com, Inc

City: Los Angeles | **Country:** United States

[1997 – 2000] **Senior Consultant, Director International Business Development**

Part of the team that developed and introduced the world's first digital postage mark, incorporating digital signatures

Member of IPO team 1999 (stmp)

PSV Group

City: Vienna | **Country:** Austria

[1990 – 1998] **Member of the Managing Board**

Management of sales offices in CEE, selling postal equipment and mail finishing products, both to designated postal operators and businesses

Postalia / Francotyp GmbH

City: Vienna | **Country:** Austria

[1984 – 1991] **Regional representative CEE**

Regional sales representative for Postalia throughout CEE

EDUCATION AND TRAINING

[1985 – 1997] **Magister juris**

University Vienna

Address: 1010, Vienna, Austria |

[1974 – 1984] **Matura**

Bundesrealgymnasium XIV

Address: Astgasse 3, 1140, Vienna, Austria |

LANGUAGE SKILLS

Mother tongue(s): German

Other language(s):

English

LISTENING C2 READING C2 WRITING C2

SPOKEN PRODUCTION C2 SPOKEN INTERACTION C2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

SKILLS

Microsoft Excel | Microsoft Word | Microsoft Powerpoint | Outlook | Microsoft Office | Zoom | Facebook | Skype | LinkedIn | Social Media | Twitter | Internet user | Written and Verbal skills | Organizational and planning skills | Good listener and communicator | video conferencing (zoom cisco webex skype) | Decision-making | Team-work oriented