

Dear colleagues,

I am honored to present my candidacy for the **Management Committee** of the Consultative Committee of the UPU. Over the past six years at **MailAmericas**, I have had the privilege of engaging with postal operators across the globe, participating in numerous congresses and forums in **Latin America, Africa, the Middle East, and Europe**. This experience has allowed me to gain a deep understanding of the challenges and opportunities facing postal operators in different regions.

My work has brought me into direct contact with **almost all postal operators worldwide**, and I have actively participated in UPU forums in Switzerland, including the **POC and CA sessions**, where I gained first-hand insight into the workings of the organization and its key strategic priorities.

In my role, I have **negotiated and implemented contracts with over 40 postal operators**, providing them with opportunities to **modernize, regain lost volumes, and strengthen their market position against private competitors**. These initiatives have given postal operators a true “fighting chance,” allowing them to compete effectively while adhering to UPU standards and fostering fair and sustainable practices.

If elected to the Management Committee, I will bring this **practical, results-oriented perspective**, coupled with an extensive international network and a deep understanding of postal operations and global collaboration. I believe there is a lot of cooperation pending between the post offices and the private companies of the consultative committee.

I am committed to promoting effective coordination among members, supporting innovative solutions, and ensuring that the Committee’s work drives tangible benefits for postal operators worldwide.

I would be grateful for your support and vote, and I look forward to the opportunity to contribute actively to the Committee’s continued success and the advancement of the global postal community.

Sincerely,

Ignacio Mayer

Senior Manager of New Business Development, MailAmericas