

Professional Biography: Alessandro Calissi

Alessandro Calissi is Manager of Strategic Relations at the International Post Corporation (IPC) in Brussels, Belgium, where he coordinates IPC's engagement with the Universal Postal Union and supporting the implementation of IPC's Strategy 2028. An Italian national established in Belgium since 2018, Alessandro brings multilingual capabilities and deep expertise in international postal cooperation to his work.

Education and Professional Background

Alessandro holds a Master's degree in International Relations and Diplomatic Affairs from the University of Bologna, which has provided the foundation for his diplomatic and strategic work within the global postal sector. He is fluent in Italian (native), English, and possesses intermediate proficiency in both French and Spanish, enabling him to navigate the multilingual environment of international postal organizations.

Career at International Post Corporation

Since joining IPC, Alessandro has progressed through increasingly strategic roles that demonstrate his growing expertise in postal network operations and international stakeholder management:

Manager Strategic Relations (2023–Present)

In his current role, Alessandro manages strategic relations for IPC, with primary responsibility for supporting IPC Strategy implementation and focusing on member and stakeholder engagement in UPU affairs. His key responsibilities include:

- Coordinating IPC-UPU cooperation activities and facilitating the exchange of expertise between the two organizations
- Supporting the development and implementation of IPC Strategy 2028
- Supporting business and partnership development initiatives for IPC services and solutions across the postal network

Manager Reporting Services (2022–2023)

Alessandro coordinated the production and delivery of high-quality IPC reports to members, UPU Designated Operators, and stakeholders. In this capacity, he:

- Conducted business analysis for reports and enhanced reporting systems

- Managed reference data and implemented new standards
- Ensured compliance with UPU requirements in reporting activities
- Provided support to the Head of Strategic Relations and coordinated UPU affairs

EPG Manager (2020–2021)

As project manager for the IPC-EPG network of 31 European postal operators in a premium postal parcel delivery, Alessandro:

- Monitored network-level performance including quality of service KPIs, operations, and EDI compliance
- Supported EPG members' operations, facilitating network operations improvements, IT solutions deployment, and remuneration and pay-for-performance solutions

UPU Consultative Committee Engagement

Alessandro has been personally involved in UPU affairs and the Consultative Committee Management Committee since 2021, contributing to the CC postal governance reform. His involvement includes:

CC Governance Reform: He contributed substantively to the reform of the CC structure, governance framework, and Rules of Procedure during a critical transformation period for the organization.

Management Committee Participation: Throughout the 2022-2025 cycle, Alessandro actively participated in the CC Management Committee, working to ensure transparency and establish agreed common rules for all existing and prospective CC members to contribute effectively to the UPU's mission and the cross-border postal network.

Strategic Knowledge: Through his direct engagement with IPC members in UPU decision-making bodies, Alessandro has acquired comprehensive knowledge of the UPU environment, its procedures, and requirements.

Vision for the Consultative Committee

Alessandro's candidacy for re-election to the CC Management Committee reflects his priorities in the context of the rapid evolution of the UPU CC:

- Improving CC governance and clarifying roles, responsibilities, and resource allocation
- Ensuring CC member voices are heard and can directly shape the CC workplan for the 2026-29 cycle
- Consolidating the CC as a stable and equal forum for all members to exchange perspectives, explore new concepts and pilot projects, and provide input to UPU decision-making bodies

Institutional Representation

As IPC's representative, Alessandro speaks for an organization that has been one of the longest-standing members of the UPU Consultative Committee and has collaborated closely with the UPU for 35 years. IPC currently represents 26 postal operators worldwide, including many of the largest and most advanced national postal operators, giving Alessandro substantial insight into the priorities and challenges facing major posts globally.

Expertise Areas

Throughout his career, Alessandro has developed deep expertise in:

- International postal cooperation and UPU governance structures
- Strategic stakeholder engagement and partnership development
- Postal network performance monitoring and quality of service standards
- Reporting systems, data management, and UPU compliance requirements
- Business development for postal services and solutions
- Cross-border e-commerce supply chain dynamics
- Multi-stakeholder collaboration in the postal sector

His combination of public relations and operational experience across multiple postal network functions, strategy and governance engagement positions him as a bridge between commercial postal operators and intergovernmental postal institutions.