



iPostal1 – Candidacy Submission
UPU Consultative Committee (CC)
Management Committee – MC Member

Nominee: Shlomo Fishman
Role: General Counsel & Vice President, Strategic Partnerships (iPostal1)

13 October 2025

Headshot for Voter Guide





Motivation Letter

iPostal1

www.ipostal1.com

13 October 2025

To: Secretariat of the UPU Consultative Committee

Subject: Candidacy for the Management Committee (MC Member)

iPostal1 respectfully submits the candidacy of Mr. Shlomo Fishman for a seat on the Management Committee of the UPU Consultative Committee (CC). As General Counsel and Vice President of Strategic Partnerships at iPostal1, Mr. Fishman leads cross-functional initiatives that connect postal operators, private-sector partners and regulators to accelerate responsible digitization.

Our motivation is clear: the postal sector is traversing a pivotal bridge between legacy operations and a digitally enabled future. iPostal1 seeks to rally consensus across the CC around the practical steps needed to build and confidently cross those bridges. As the leading global digital mailbox provider, active across multiple regions, iPostal1 brings hands-on experience helping organizations modernize services while maintaining trust, security and universal access.

Mr. Fishman combines business, diplomatic and problem-solving skills developed in senior roles spanning corporate law, governance, and international partnerships. He has negotiated complex, multi-party agreements, helped establish compliance frameworks, and worked with diverse stakeholders to translate policy objectives into workable implementations.

If elected, our priorities will focus on: 1) sharing practical transition playbooks for digitization; 2) supporting interoperability to reduce friction for Posts and their customers; 3) contributing legal and regulatory perspectives to safeguard user data and promote equitable market participation; and 4) fostering an inclusive, consensus-driven forum where public and private actors co-create solutions aligned with the UPU mission.

We appreciate your consideration of this candidacy and look forward to contributing to the CC's Management Committee in a spirit of collaboration and service.

Sincerely,

iPostal1



Curriculum Vitae – Shlomo Fishman

Senior legal and business executive combining corporate counsel expertise with international partnership development. Experienced in consensus-building, complex negotiations, compliance, and digital transformation within the postal and logistics ecosystem. Fluent public communicator with a background bridging legal, commercial, and policy considerations.

Current Role

General Counsel & Vice President, Strategic Partnerships – iPostal1 (2022–Present)

- Lead strategic alliances with postal operators, digital service providers, and industry partners.
- Oversee legal strategy, governance, and regulatory/compliance matters, aligning business objectives with best-practice risk management.
- Represent iPostal1 in international forums and stakeholder dialogues on digitization and interoperability.

Previous Experience

1. Senior Associate Attorney – Shibolet & Co., Tel Aviv (2019–2022)
 - Advised public and private companies; negotiated complex commercial and technology agreements; supported growth-stage startups.
2. Advisory Board Member – USZoom, LLC (2015–2023)
 - Advised on strategy, partnerships, and operational scaling in digital services.
3. Rabbinical Judge (Dayan) – Beth Din L’Mamonot Ariel, Jerusalem (2016–2019); Substitute Dayan (2013–2015)
 - Mediated and adjudicated monetary and commercial disputes; developed structured, consensus-oriented problem-solving approaches.

Education & Credentials

LL.B., Ono Academic College

Rabbinic Ordination, Harry Fischel Institute; also ordained by the Chief Rabbinate of Israel

Selected Skills

- Consensus building and stakeholder diplomacy
- Complex negotiations & contracts
- Policy, governance & compliance
- Digital transformation & interoperability
- Public speaking and cross-cultural communication