



- 4 JUL. 2023

Mrs Assel Zhanassova  
Chairwoman of the Board  
"Kazpost" Joint Stock Company  
37, Beibitshilik st.  
010000 NUR-SULTAN  
KAZAKHSTAN

Dear Mrs Zhanassova,

First of all, thank you for your letter dated on June 29, 2023 and I am delighted to learn of Kazpost's interest in collaborating with Poste Maroc.

I fully agree that the growth of e-commerce has deep effects on the international supply chain, including postal networks. The challenges and obstacles are becoming more difficult. This reminds us as designated operators to consolidate efforts within postal partners to maintain flows in the postal network.

Recognizing the growing importance of e-commerce and its potential for economic growth, Poste Maroc proactively was interested to participate to the pilot of the PPZ project led by the CC. Our goal is to contribute to the development of a model that facilitate e-commerce and streamlines processes for traders and customers alike.

Up today, the design of the model is in the start-up phase of discussions with stakeholders to agree on a POC to establish a comprehensive and panoramic view of the process. The project roadmap is actually led by the CC by recruiting and consolidating the stakeholder's efforts to accomplish the PPZ pilot.

In fact, we invite you to express your interest to the CC to become part of the stakeholders and we would be very pleased to collaborate with you on this project for building a mutually beneficial relationship.

Sincerely,

Le Directeur Général  
de Barid Al-Maghrib

Amin BENJELLOUN TOUIMI