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d9.06.2023 № 01-32-15/5985

**Director General  
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MOROCCO**

**Dear Mr. Amin Benjelloun Touimi,**

On behalf of my company and from me personally, I would like to express our respect and wish you success in all your endeavors.

We are deeply concerned that despite the active development of e-commerce markets worldwide, the global postal community is experiencing a significant reduction in e-commerce volumes passing through postal network which in turn have a negative impact on a financial position of postal operators.

JSC “Kazpost” with the support from our local government is actively working to create a robust ecosystem to attract international business partners to increase import and transit of e-commerce products. As a result, JSC “Kazpost” is operating the only bonded warehouse on Kazakhstan-China border where an international cargo can be stored tax free. The cargo can be subsequently turned into parcels and sent as a postal delivery. Moreover, the most recent amendments to the local legislation provided JSC “Kazpost” with a unique status of e-com operator authorizing tax free storage, expedited customs clearance and forming postal shipments for all e-com products in all Kazpost’s warehouses.

JSC “Kazpost” as a national postal operator of Republic of Kazakhstan, utilizing its unique geographical position, would like to offer its capabilities as a regional hub for e-com deliveries for Central Asia, CIS, China and Europe and participate in the pilot project “Postal Prosperity Zones” of UPU’s Consultative Committee. We genuinely believe that this project will lead to an increase in e-commerce postal volumes allowing postal operators to re-gain their position in the supply chain of e-com products.

We hope that UPU’s pilot project will strengthen a link between its members and will allow postal operators to achieve a new development level.

Best regards,

**Chairman of the Board  
“Kazpost” JSC**



**Mrs. A. Zhanassova**