

Z10K9G8, Қазақстан Республикасы, Астана қ., Бейбітшілік к-сі 37
Тел: +7(7172) 611699, факс: +7(7172) 611687
электрондық абоненттік пошта жәшігі: kazpost@post.kz
E-mail: kazpost@kazpost.kz, http://www.post.kz

Z10K9G8, Республика Казахстан, г. Астана, ул.Бейбитшилик, 37
Тел: +7(7172) 611699, факс: +7(7172) 611687
электронный абонентский почтовый ящик kazpost@post.kz
E-mail: kazpost@kazpost.kz, http://www.post.kz

30.06.2023 № 01-32-17/6013

**Director General
Universal Postal Union
International Bureau
Weltpoststrasse 4
3015 BERNE
SWITZERLAND**

Dear Mr. Masahiko Metoki,

On behalf of my company and from me personally, I would like to express my gratitude for the long-standing cooperation and support.

As you know despite the active development of e-commerce markets worldwide, the global postal community is experiencing a significant reduction in e-commerce volumes passing through postal network which in turn have a negative impact on a financial position of postal operators.

JSC “Kazpost” as a national postal operator of Republic of Kazakhstan, utilizing its unique geographical position, would like to offer its capabilities as a regional hub for e-com deliveries for Central Asia, CIS, China and Europe and participate in the pilot project “Postal Prosperity Zones” of UPU’s Consultative Committee. We genuinely believe that this project will lead to an increase in e-commerce postal volumes allowing postal operators to re-gain their position in the supply chain of e-com products.

We are proud to be a part of UPU and we trust that we can continue our mutually beneficial cooperation and jointly work on development and support of the postal industry.

Best regards,

**Chairman of the Board
“Kazpost” JSC**



Mrs. A. Zhanassova