



Namibia Post Limited. Reg. Number: 92/284  
175 Independence Avenue,  
PO Box 287  
Windhoek, Namibia.  
Tel: +264 (0)61-2013000  
Fax: +264 (0)61-226500  
www.nampost.com.na

Directors: Dr. Simeon L. N. Amunkete (Chairperson)  
Leezhel Mouton (Deputy Chairperson)  
Fillemon N. Katoma, Martha S. Shingenge,  
James A. Cumming

Company Secretary: Eldorette C. Harmse

10 July 2023

**Mr. Amin Benjelloun Touimi**  
**Director General**  
**Poste Maroc**  
Boulevard Moulay  
Ismail 10020, RABAT  
MOROCCO

Dear Mr. Touimi,

**RE: YOUR SUPPORT / APPROVAL FOR NAMPOST TO PARTICIPATE IN THE PILOT PROJECT  
“POSTAL PROSPERITY ZONE” OF UPU’s CONSULTATIVE COMMITTEE**

On behalf of Namibia Post Limited (NamPost) and from me personally, I would like to express our respect and wish you success in all your endeavors.

We would also like to congratulate Morocco Post and yourself personally for initiating the pilot project “Postal Prosperity Zone” (PPZ) of the UPU’s Consultative Committee.

We noted the active developments in e-commerce markets worldwide. However, globally it seems that e-commerce volumes passing through the postal network is less or even reducing which in turn has a negative impact on the financial position of postal operators.

NamPost with the support from the Namibian government is actively working to create a robust ecosystem to attract international business partners to increase import and transit of e-commerce products. As a result, NamPost is currently seeking to become a more active participant in facilitating Namibian citizens to receive inbound international e-commerce and is also operating a bonded facility in its premises where international cargo could be stored tax free. Such cargo can subsequently be turned into parcels and sent/delivered as postal items.

Moreover, existing legislation within SACU (Southern African Customs Union) provide NamPost with a unique status to handle e-commerce for neighboring countries and their postal operators in close cooperation with their customs authorities, allowing expedited customs clearance.

NamPost, as the designated postal operator of Namibia, wants to utilize its unique geographical position to offer its capabilities as a regional hub for e-commerce deliveries for the Southern African region (SACU and SADC) and participate in the pilot project “Postal Prosperity Zone” of the UPU’s Consultative Committee. We believe that the PPZ project will lead to an increase in e-commerce volumes from wider postal sector players (WSP), allowing postal operators to regain their position in the supply chain of e-commerce products. NamPost would hereby like to request your agreement to connect to the Morocco Post PPZ pilot project at its own cost.

As soon as NamPost participation kicks off the ground, we hope that Morocco Post and NamPost’s PPZ outcomes will strengthen a link between other designated postal operators in least developed countries (LDCs) and developing countries (DCs) to follow and invite them to connect to existing PPZ hubs and will allow both of us and other postal operators to achieve a new development level.

We are looking forward to your positive feedback on this request and to strengthening our business partnership in the future.

Yours sincerely,



Festus F. Hangula  
**CHIEF EXECUTIVE OFFICER**