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10 July 2023

Mr. Masahiko Metoki
Director General
Universal Postal Union
International Bureau
Weltpoststrasse 4
3015 Bern
SWITZERLAND

Dear Mr. Metoki,

RE: YOUR SUPPORT FOR NAMPOST TO PARTICIPATE IN THE PILOT PROJECT “POSTAL PROSPERITY ZONE” OF UPU’s CONSULTATIVE COMMITTEE

On behalf of my company and from me personally, I would like to express my gratitude for the long-standing cooperation and support.

We noted the active developments in e-commerce markets worldwide. However, globally it seems that e-commerce volumes passing through the postal network is less or even reducing which in turn has a negative impact on the financial position of postal operators.

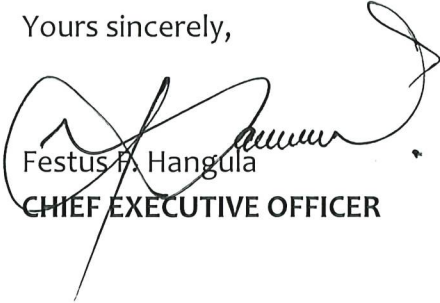
NamPost as a national designated postal operator of Namibia could utilize its unique geographical position to offer its capabilities as a regional hub for e-commerce deliveries for the Southern African region when NamPost would participate in the pilot project “Postal Prosperity Zone” of UPU’s Consultative Committee. NamPost would hereby like to inform you of our interest to connect with Morocco Post and its pilot project “Postal Prosperity Zone” (PPZ) of the UPU’s Consultative Committee in Morocco. We have reached out to the DG of Morocco Post and have expressed our interest to join the pilot as well.

We genuinely believe that this project will lead to an increase in e-commerce postal volumes allowing postal operators to re-gain their position in the supply chain of e-commerce products.

We are proud to be part of the UPU and we trust that we can continue our mutually beneficial cooperation and jointly work on development and support of the postal industry.

We are looking forward to your positive feedback on our interest to participate in the PPZ pilot project led by Morocco Post as we believe this innovative solution would benefit a large number of designated operators in least developed countries (LDCs) and in developing countries (DCs).

Yours sincerely,



Festus F. Hangula
CHIEF EXECUTIVE OFFICER