



Date

Compania Națională Poșta Română S.A.

Bucharest, Dacia Blvd. 140

Romania

No. 114/3975/12.09.2023

To: Mr. Ahmed Amin Benjelloun Touimi, General Director of Poste Maroc

Subject: Implementation of a Postal Prosperity Zone (PPZ) in Romania

Esteemed General Director of Poste Maroc,

It is with great pleasure that I am contacting you on behalf of the Romanian Post to kindly request for your support in the Romanian Post's process of implementing a Postal Prosperity Zone in Romania.

As you know, globalization has not spared the global postal sector, which has been put to the test during the COVID 19 pandemic and is why is important that it recovers and takes multifaceted initiatives, while also taking advantage of new business opportunities.

In particular, I would like to refer to the innovative solution for cross-border trade that explores the synergy between free zones and the designated postal operator to re-capture flows of cross-border retail which had escaped the postal network during the pandemic.

A new type of free trade zone, Postal Prosperity Zones, can become high-performing multidimensional zones, supporting an ecosystem of innovative and value-creating businesses and support services around a core free trade zone recognized for its transparency and compliance.

The Romanian Post hopes that it can count on your exceptional support and the expertise of Poste Maroc to accompany Romanian Post in this initiative.

I would like to thank you in advance for the kind attention and consideration to this letter.

Please accept, Mr. General Director, the assurance of my highest consideration,

Chief Executive Officer of

Compania Națională „Poșta Română” S.A.

Florin Valentin ȘTEFAN