



UPU CONFERENCE ON
POSTAL REGULATION

OPENING OF THE UPU TO THE WIDER POSTAL SECTOR

ENGAGEMENT
IN THE UPU
DECISION-MAKING

ACCESS TO UPU
PRODUCTS AND
SERVICES



UPU CONFERENCE ON **POSTAL REGULATION**

OPENING REMARKS

MR **MASAHIKO METOKI**, DIRECTOR GENERAL OF THE UPU



UPU CONFERENCE ON **POSTAL REGULATION**

THEME 1: **WPSP ENGAGEMENT IN DECISION-MAKING**

SCENE-SETTING PRESENTATION BY **CO-CHAIRS OF THE TASK FORCE**
[**ALGERIA AND UNITED STATES OF AMERICA**]



Context

Congress Resolutions

C 11/2021 and C 12/2021 instructed the Union's bodies

To develop proposals aimed at *"further reform and opening of the Union to wider postal sector players"*

Examine proposals at the 2023 Extraordinary Congress

CA

Set up a task force to deliver this mandate (Algeria and United States as Co-Chairs)

Resolutions converted into specific deliverables grouped into three workstreams

Workstream 1

Institutional Framework

Workstream 2

Products and Services

Workstream 3

Reform as a continuum



Workstream 1 (Institutional Framework)

Consists of

studying the different models of institutional governance

Acknowledging the baseline of information and positions articulated in previous years

With a view to progressively identify a set of options that members can review, discuss, and decide upon

To achieve

a consensus-driven governance model that can be taken to the EC for the full membership to approve



Theme One: WPSP engagement in decision-making

Discussion Focus:

The appropriate future institutional framework of the UPU for greater engagement of WPSPs

Status quo:

The **Consultative Committee** represents the interest of the WPSPs

Consisting of non-governmental organizations and private companies

Examines documents and reports of the CA and the POC and provides inputs

Structured by six thematic chapters:

Policy and regulations

Freight and transport

Customs and product security

Addressing and direct marketing

E-commerce

Postal financial services



UPU CONFERENCE ON **POSTAL REGULATION**

THEME 1: **WPSP ENGAGEMENT IN DECISION-MAKING**

MODERATED BY **CO-CHAIRS OF THE TASK FORCE**
[**ALGERIA AND UNITED STATES OF AMERICA**]



Walter Trezek

Chair of the UPU Consultative Committee



Universal Postal Union

Presentation by CC Chair



Rationale for the CC transformation

- UPU is deeply impacted by the rapid and deep transformation of the postal sector resulting from the dynamics of e-commerce and digitalization. New sector-players are becoming increasingly active in postal markets, building partnerships and alliances with designated operators and other postal and last-mile delivery networks and solutions.
- Digitalisation is transforming the global postal environment for all the stakeholders, and making opportunities in terms of value and job creation, diversification and innovation increasingly apparent.
- The main purpose of the CC is to represent the interests and views of wider postal sector players who are interested in supporting the UPU's mission and objectives.
- To fully serve this purpose, the CC should increasingly be considered as a vehicle which benefits the UPU, creating a win-win relationship with member countries.



Opening up the UPU to wider postal stakeholders

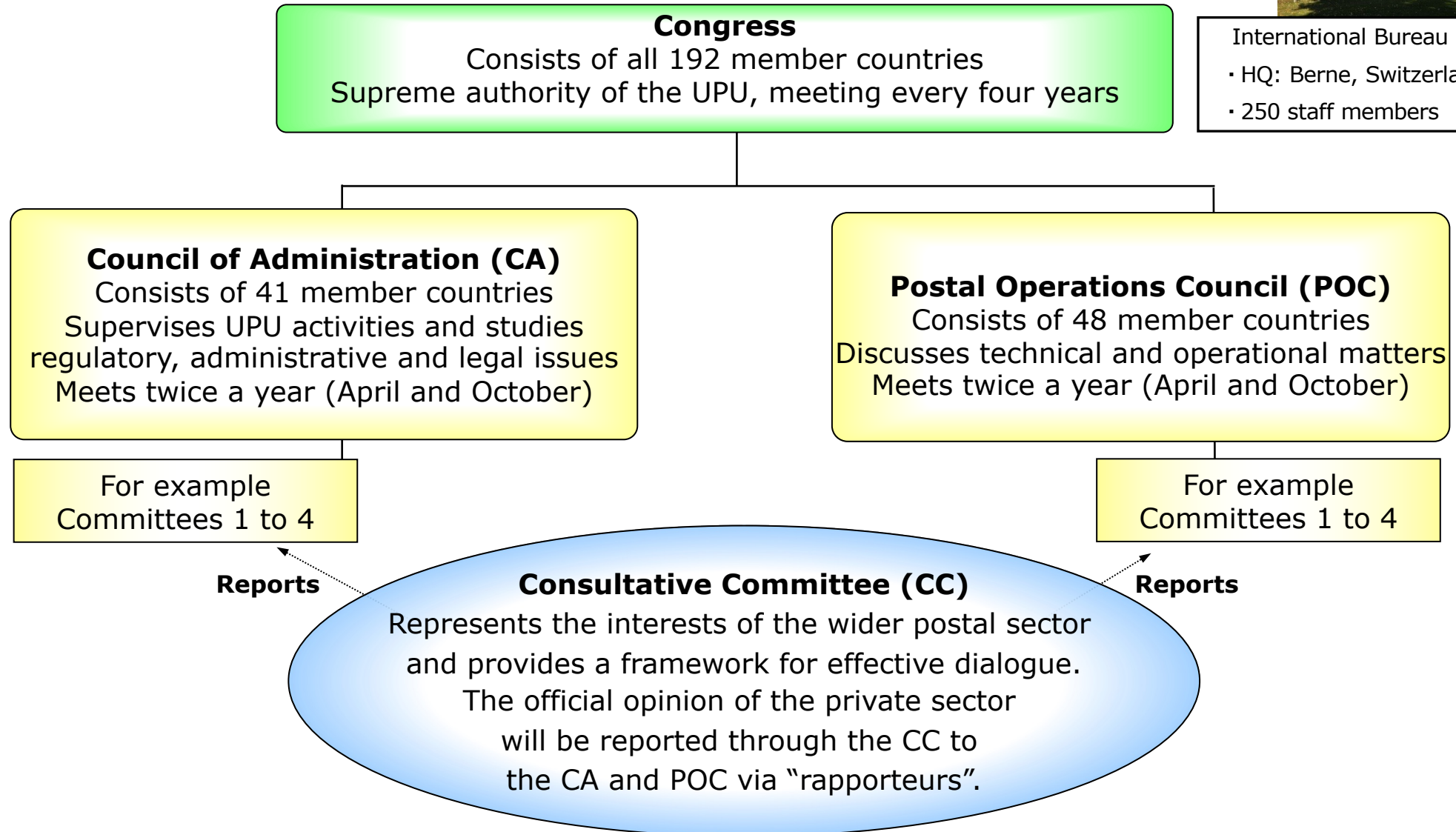
- For most of its 148-year history, the UPU's focus has been on representing designated postal operators, ministries and regulators.
- At its last Congress in Abidjan, the UPU decided to open its Consultative Committee up for membership to wider sector postal stakeholders – including companies other than designated operators – from 1 July 2022.
- Since July 2022, the CC has gained 13 new members (as of 30 September), and more are joining...
- Analysis on opening up is to be conducted and presented by the CA at an Extraordinary Congress in 2023.



Governing bodies of the UPU



International Bureau (IB)
• HQ: Berne, Switzerland
• 250 staff members





CC members – role and benefits

The CC...

- is the only place to incorporate technologies, ideas and knowledge from wider stakeholders into the UPU's policies and regulations
- is the best place to access all postal players (operators, ministries, regulators)... CC Gold membership provides access to face-to-face meetings
- facilitates access to UPU products and services (for supply chain service providers, service providers to the postal sector), participation in development and revision of specifications and regulations



Enhanced Consultative Committee

Decision-making transformation:

Better integrating the CC into the main discussions and decision-making processes of the UPU through new institutional arrangements. UPU bodies should, within a fixed timeframe, receive the formal opinions of the CC before taking decisions, such that these opinions can be duly considered, with due respect to the authority and competencies of the various other bodies of the Union.

Membership Transformation

NSAs (non-state actors) should be understood as entities different and independent from UPU member countries, of a private nature and/or not exercising a mandate and/or function under a governmental authority.

Internal organisation

The guiding principle shall be the overall scope of the UPU as the facilitator of a single global postal territory.



Thematic chapters complementing the new structure of the CC

1 Policy and regulations

Liaison with: CA C 2; POC C 1 Standards Board

2 Freight and transport

Liaison with: POC C 1 Transport Group (and subgroups for different transport modes)

3 Customs and postal security

Liaison with: POC C 1 Customs Group; POC C 1 Postal Security Group

4 Addressing and direct marketing

Liaison with: POC C 1 Addressing Group; POC C 3 Direct Marketing Advisory Board

5 E-commerce

Liaison with: CA C 3; POC C 2; POC C 3

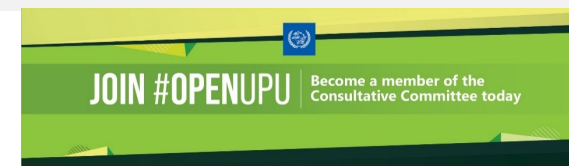
6 Postal financial services

Liaison with: POC C 4



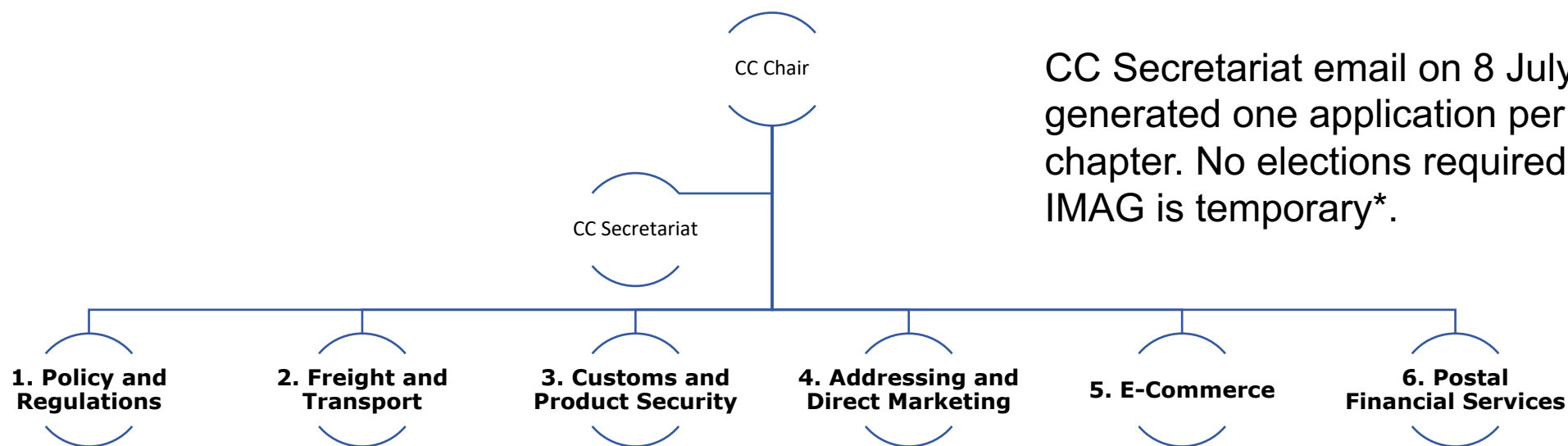
CC reporting structure and input

- ✓ The thematic chapters reflect the membership structure of the CC. Each thematic chapter will be represented by a rapporteur.
- ✓ The rapporteur shall be elected and appointed by the CC, and shall:
 - represent the thematic chapter;
 - present any opinion developed by the CC and input to the relevant committees and working groups of the CA and POC;
 - report to the CC and its members and propose appropriate responses to and positions on work proposals and working drafts.



Election of CC rapporteurs for the thematic chapters

Call for applications of Thematic Chapters Rapporteurs of the new structure of the CC



CC Secretariat email on 8 July 2022 generated one application per thematic chapter. No elections required. Only IMAG is temporary*.

UNI Global

IMAG*

EURORA

GEOMAIN

GTS EXPRESS

SHOPRUNBACK





CC membership structure and annual fee for individual companies

Membership status and rights	Bronze 10,000 CHF	Silver 15,000 CHF	Gold 20,000 CHF	Comments
Attend CC GA meetings	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Access to UPU events platform
Attend CA/POC plenary meetings (observer)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Validation by CC Chair mandatory
Access UPU docs, publications and databases (to be defined by the CA and POC)			<input checked="" type="checkbox"/>	Access with private code
Eligible for CC sub-rapporteur/sub-theme			<input checked="" type="checkbox"/>	CC nomination/CC election
Eligible for CC chapter rapporteur	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	CC nomination/CC election
Eligible to sponsor coffee breaks (UPU meetings)			<input checked="" type="checkbox"/>	Visibility opportunity with a stand
Eligible to sponsor POC/CA lunch receptions		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Visibility opportunity with a stand
Eligible to sponsor POC/CA evening receptions		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Visibility opportunity with a stand Standard price package per person
Eligible to sponsor Congress events and receptions			<input checked="" type="checkbox"/>	Visibility opportunity with a stand Standard price package per person
Eligible to sponsor external UPU events and receptions			<input checked="" type="checkbox"/>	Visibility opportunity with a stand e.g. Parcel+Post Expo, CEO forums or restricted union meetings



Thank you!

CC website

www.upu.int/en/Universal-Postal-Union/About-UPU/Bodies/Consultative-Committee

Follow the UPU on [**Twitter**](#) [**Instagram**](#) [**LinkedIn**](#) [**Facebook**](#)

E-mail: [**CC@upu.int**](mailto:CC@upu.int)



Jean-Paul Forceville

Chair of the UPU Postal Operations Council



Guzmán Acosta y Lara

Director Nacional de Telecomunicaciones y Servicios de
Comunicación Audiovisual,

Ministerio de Industria, Energía y Minería, Uruguay



Mohamed Zaidi Abdul Karim

Head, Postal, Courier and E-Commerce Services Division,
Malaysian Communications and Multimedia Commission



Questions and Answers



UPU CONFERENCE ON **POSTAL REGULATION**

THEME 2: **ACCESS TO UPU PRODUCTS AND SERVICES**

SCENE-SETTING PRESENTATION BY **CO-CHAIRS OF CA COMMITTEE 2**
[**CANADA AND EGYPT**]



Workstream 2 (Products and Services)

Revolves around

reviewing the list of products and services of the UPU

And examining the terms under which WPSPs might access those UPU products and services targeted for opening up

Such access would be granted on the basis of demonstrated needs and consideration of relevant impact assessments

In a manner consistent with the general access policy and principles set out in Congress resolutions C 10/2016 and C 11/2021

To achieve

a balanced, forward-looking outcome with options for opening up certain UPU products and services to WPSPs for submission to the 2023 EC.



Theme Two:

Access to UPU products and services

The focus of the discussions:

The market, regulatory and operational perspectives on access to UPU products and services

Opportunities and challenges

of granting access to WPSPs to UPU products and services

Impacts

on the postal sector including but not limited to universal service provision, interoperability, interconnection, pricing and service features of postal products

The demand

from WPSPs for access to UPU products and services

The modalities

of access such as possible models of access, terms and conditions of access



UPU CONFERENCE ON **POSTAL REGULATION**

THEME 2: **ACCESS TO UPU PRODUCTS AND SERVICES**

MODERATED BY **CO-CHAIRS OF CA COMMITTEE 2**
[**CANADA AND EGYPT**]



William Lee

A/g Director, Postal Policy, Post, International Telecommunications
and ACMA Branch,

Department of Infrastructure, Transport, Regional Development,
Communications and the Arts, Australian Government

Opening Up of the UPU – A Government Perspective

UPU's Mission : Adoption of fair common standards and the use of technology

- UPU as a pre-eminent standards body
- Costs to designated operators, wider sector
- Default – closed v open?

UPU's Mission: Cooperation and interaction among stakeholders

- Efficiency and financial sustainability
- Shared contributions
- Sovereignty over decisions
- UN best practice

UPU's Mission: Satisfaction of customers changing needs

- Supply chain resilience, security and flexibility (VISC)
- Two Networks Problem – UPU & Commercial
- Freedom of choice
- Citizen needs – 1874 compared to tomorrow

UPU's Mission: Effective Technical Cooperation (and assistance)

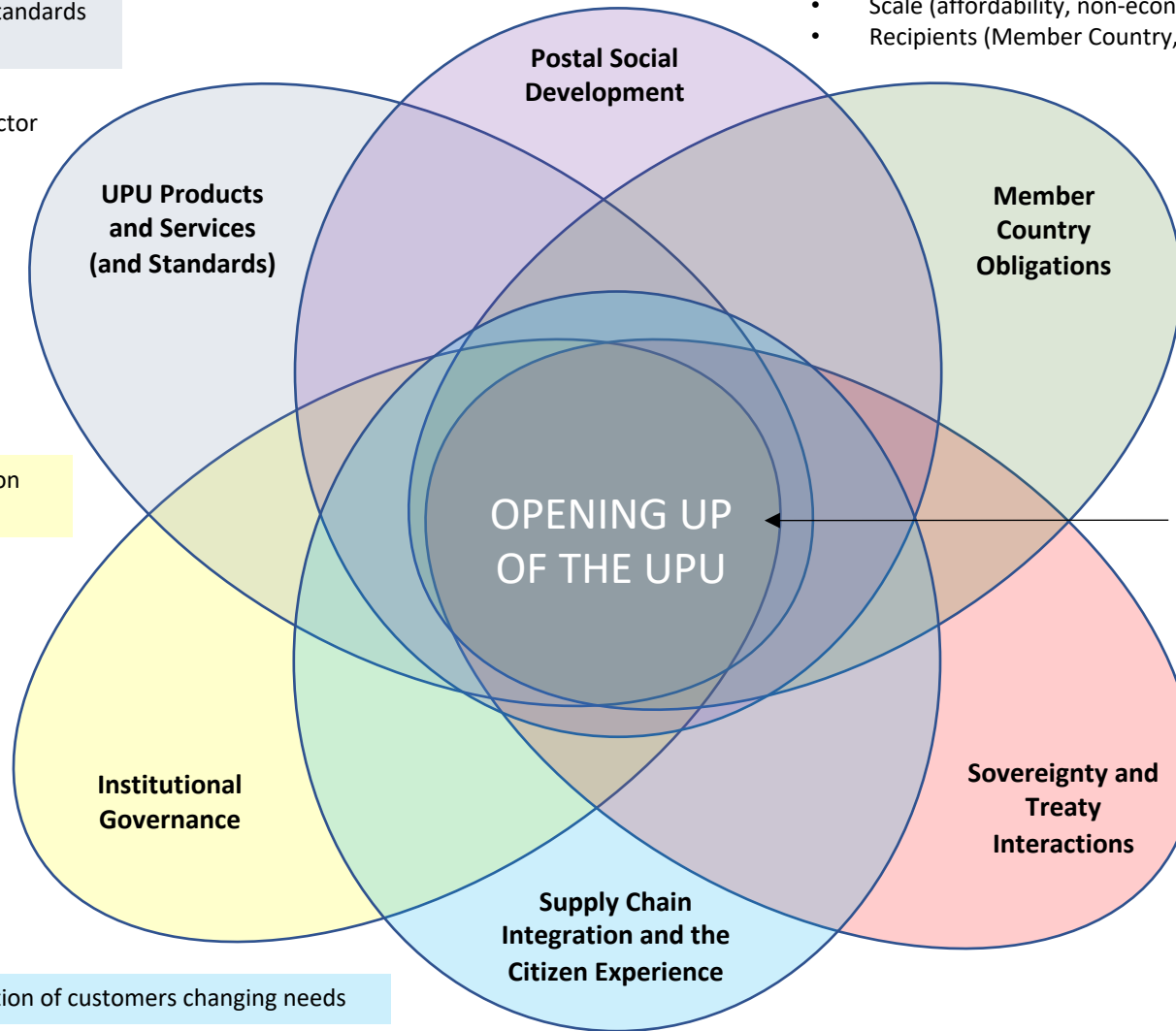
- Form (citizen access v operational support. documents v goods)
- Scale (affordability, non-economic costs, payers)
- Recipients (Member Country, Operators, Citizens?)

UPU's Mission: Countries shall form a single postal territory for the reciprocal exchange of postal items

- Universal Service Obligation (USO)
- Basic and supplementary services
- Equality of access
- Market access and transit rights

UPU's Mission: A single territory of interconnected networks.

- Member sovereignty
- Trade obligations – GATS, FTAs, others
- ICAO, WCO, IMO treaty interactions
- Market distortions – a two-tier marketplace



Sustainable Development Goals (SDGs)





Vincenzo Aurelio

Head of Relations with International Authorities and Organizations,
Poste Italiane, S.p.A.



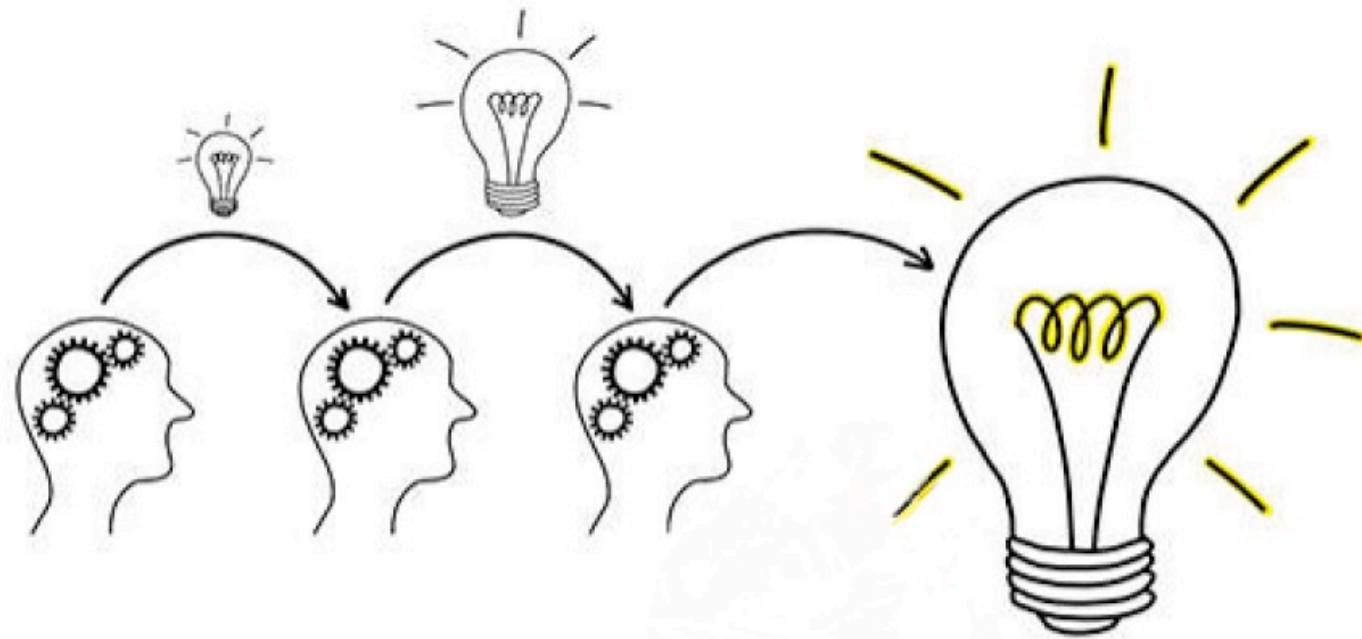
Conference on Postal Regulation

Opening of the UPU to the Wider Postal Sector: access to products and services
Vincenzo Aurelio – Chair of the POC task force contributing to the work of the CA
on opening up the UPU to wider postal sector players

Bern, 27 October 2022

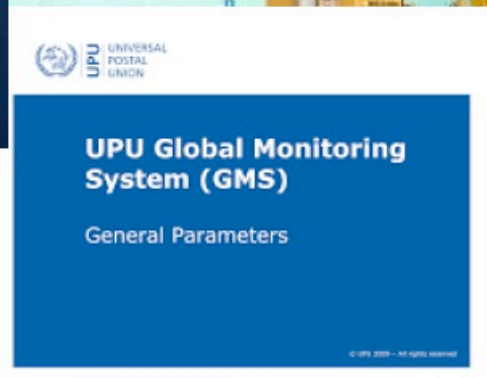
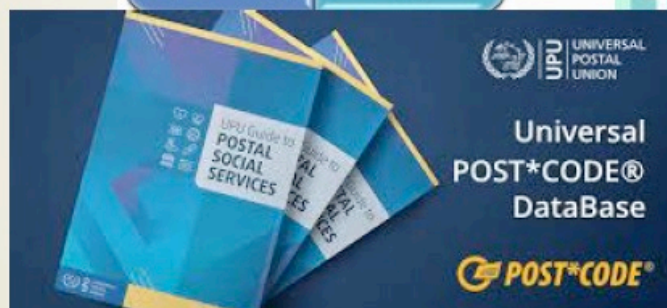
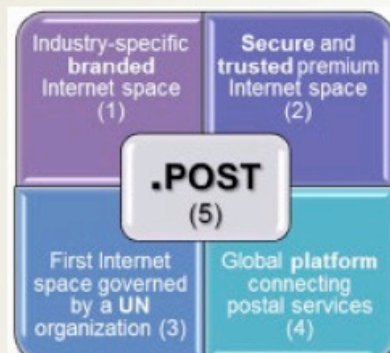
Story line and achievements

Bejin 1999



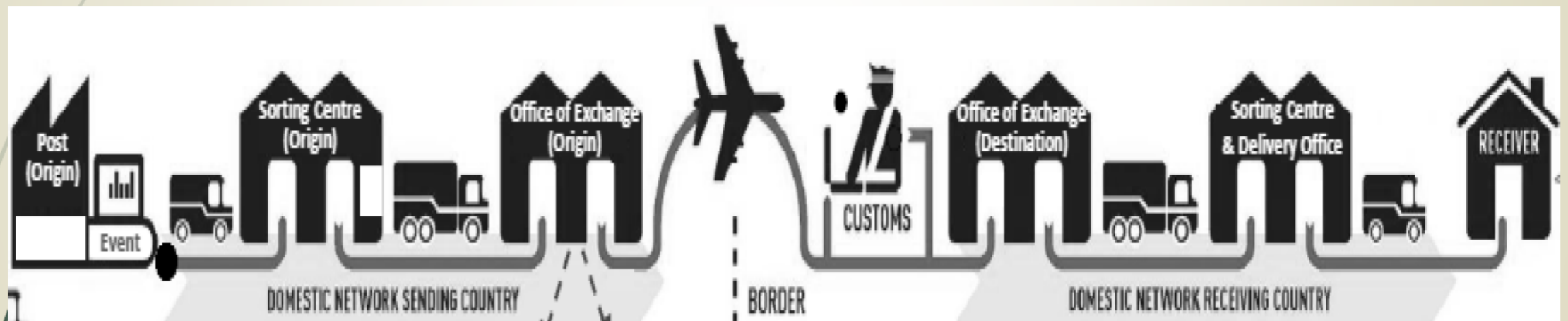
... 2023

UPU products and services



The international network

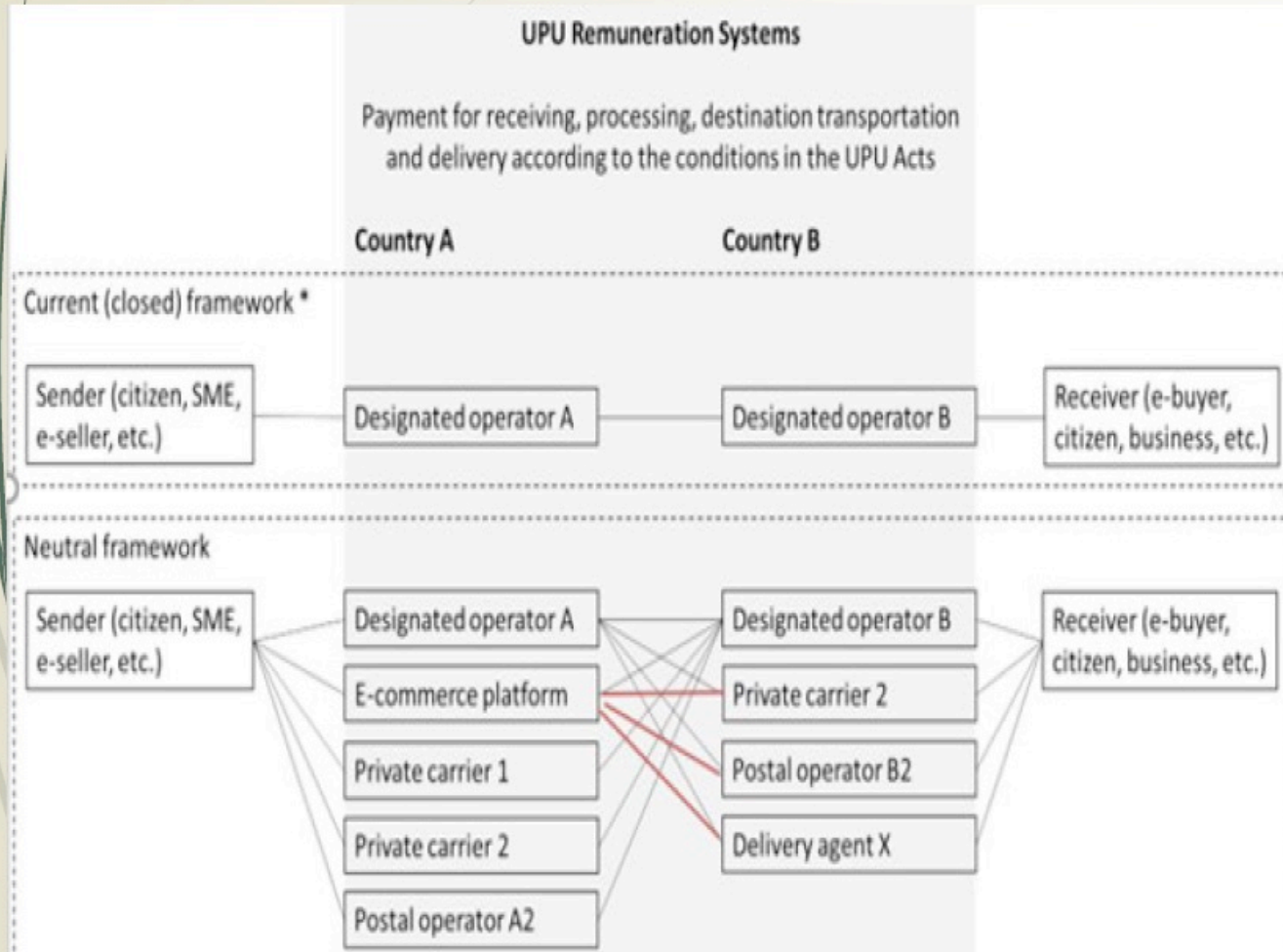
IMPCs



ETOE

UPU Constitution - Art.1 bis1.3: "Single postal territory (one and the same postal territory): the obligation upon the contracting parties to the UPU Acts to provide for the reciprocal exchange of postal items, including freedom of transit, and to treat postal items in transit from other countries like their own postal items, without discrimination, subject to the³⁴ conditions specified in the Acts of the Union".

The Remuneration system vs Competition in delivery area



- Urban Area
- High intensity
- Low distance cost



- Rural Area
- Low density
- High distance cost
- USO



Looking for win win

DOs

Social Role
PROXIMITY

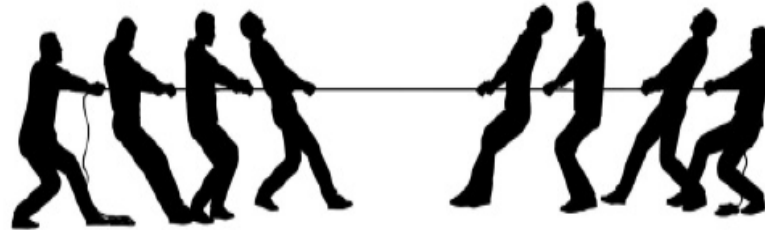
Last mile
Knowledge and
capacity

USO - **Net cost**

New **Regulations**
Challenges

192 **Countries**

Customer inclusion /
Commercial approach



Collaborative network /
Commercial Competitive
network

WPSPs

Better **Quality**

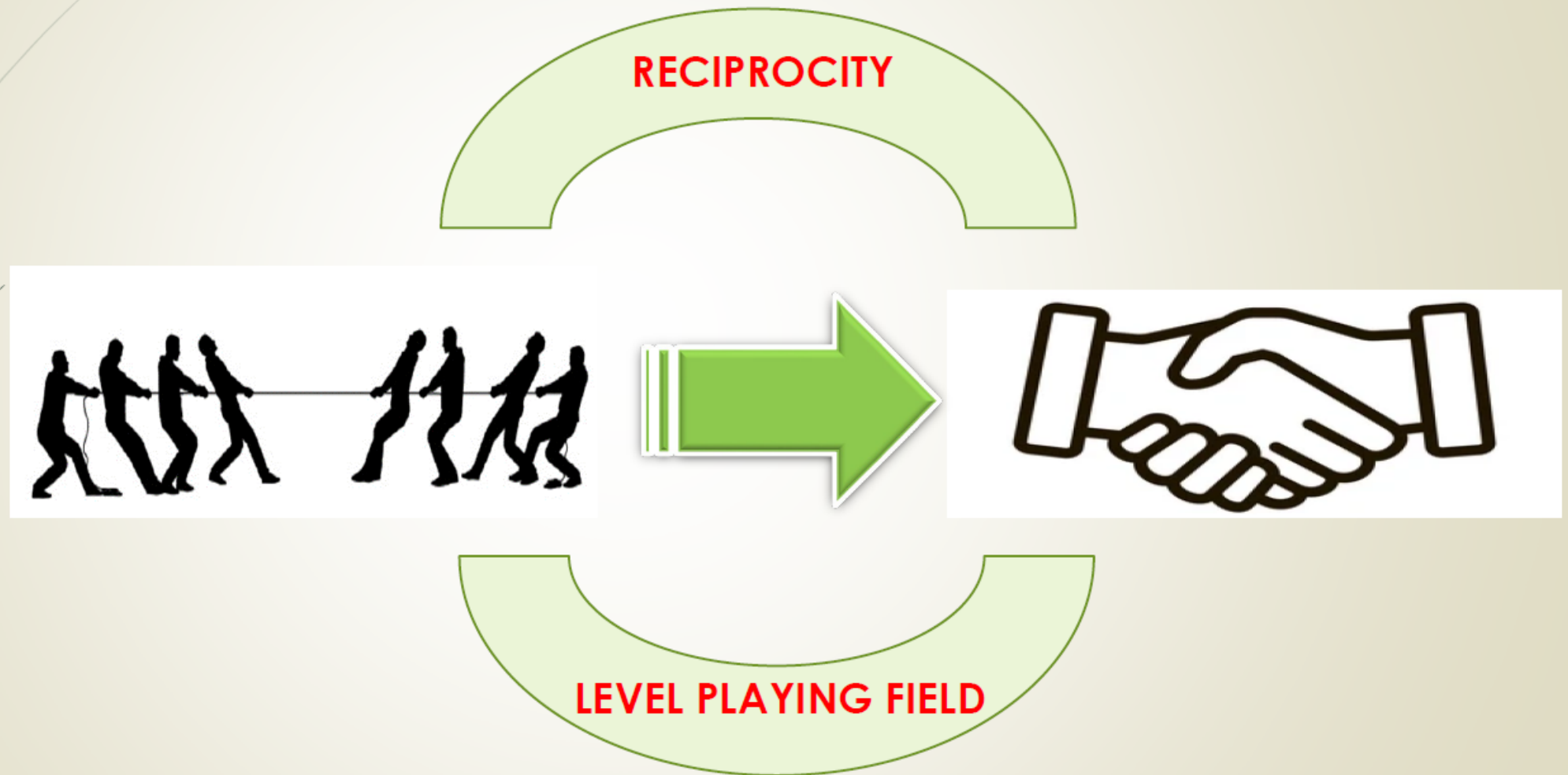
New **platform-**
oriented
business model

More **agile**

Cost and Size

Rural Area
challenges

Common denominators





Katherine Muth

Executive Director, International Mailers' Advisory Group (IMAG)

IMAG Members



- Amazon
- APC Postal Logistics
- APG eCommerce Solutions
- APG International
- Asendia USA
- Assurety Consulting & Solutions
- Auctane (Stamps.com)
- BoxC Logistics
- CEP Group
- DHL eCommerce
- Direct Link
- EasyPost
- Easyship
- eBay
- ePost Global
- Engineering Innovation Inc.
- Eurora
- FedEx Cross Border
- Flexible International Mail Systems
- GlobalPost
- Hearst Corp./HSCodes.io
- International Bridge, Inc.
- International Bonded Couriers
- International Delivery Solutions
- Lane Press
- MailAmericas
- The Mail Group (IMEX)
- One World Express
- OnTrac International
- Passport Global Inc.
- Pirate Ship
- Pitney Bowes
- Point2Point Global
- Post+ Plus
- Quadient
- SEKO Logistics
- Sendle
- Shippo
- Shopify
- SkyPostal
- UPS Mail Innovations
- U.S. Postal Service (Global Business)
- Vogel Logistics
- WBR Solutions
- Zonos

The International Mailers Advisory Group is a 501 (c) 6 trade association representing international mailers and shippers. Our mission is to address the barriers to the efficient movement of information and goods across borders.



Keith Kellison

Senior Vice President, Corporate Public Affairs,
United Parcel Service (UPS)

UPS SurePost® label (USPS® deliveries)

Return To Address ▶

UPS® Maxicode ▶

UPS Service Title ▶

UPS Tracking # Barcode ▶

Final Receiver Address ▶

USPS Delivery Confirmation Barcode ▶

COMPANY NAME
STREET ADDRESS
ROSWELL GA 30076

SHIP USPS 53562
TO: STREET ADDRESS
MIDDLETON WI 53562-3191



WI 537 1-50 C



UPS SUREPOST

TRACKING #: 1Z 1X2 X3X YN 1234 5678





Return Service Requested

USPS DELIVER TO:
CONTACT NAME
STREET ADDRESS
EXTENDED ADDRESS
MIDDLETON WI 53562

PS LIGHTWEIGHT
U.S. POSTAGE PAID
UPS
eVS

USPS TRACKING # eVS



9274 8123 4567 8958 1000 0000 18

◀ Weight (will be shown in ounces if less than one pound)

◀ UPS Delivery Address (To USPS)

◀ UPS Routing Code

◀ UPS Service Icon

◀ Postal Indicia

◀ USPS Delivery Confirmation Title

◀ USPS Delivery Confirmation Text



Questions and Answers



Lunch Break

13:15 – 14:30



UPU CONFERENCE ON **POSTAL REGULATION**

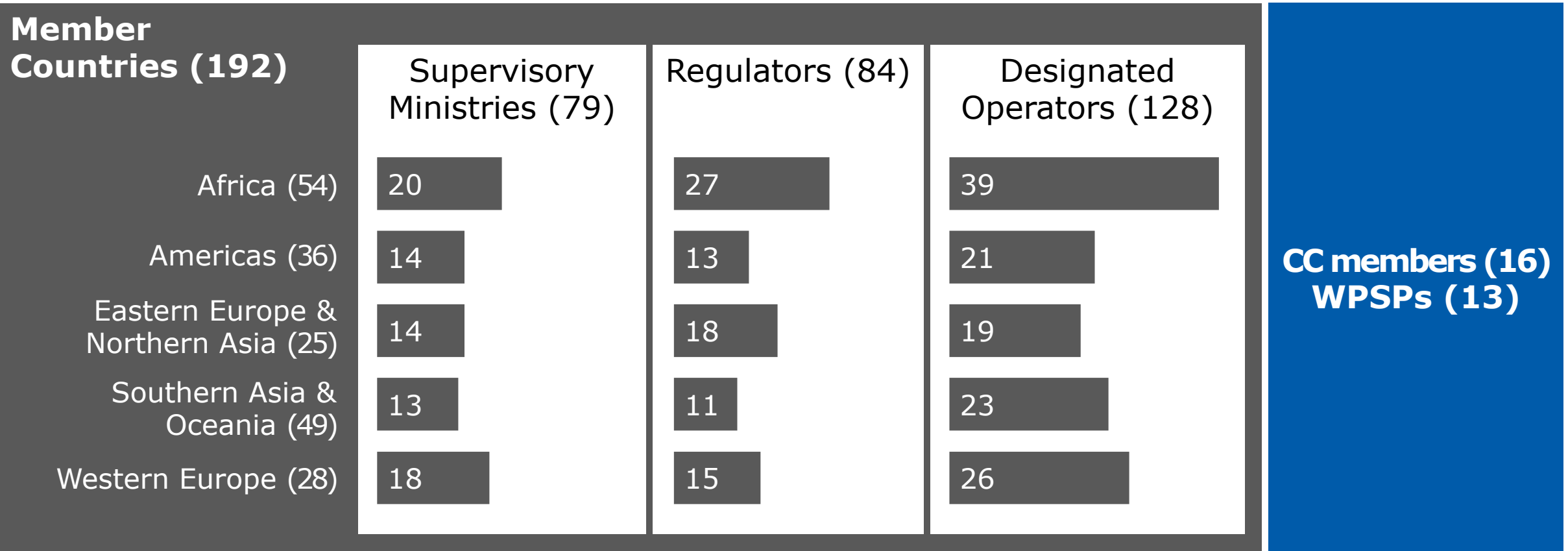
OPEN DISCUSSION ON THEME 1

AN UPDATE ON THE WORK TO DATE BY **CO-CHAIRS OF THE TASK FORCE**
[**ALGERIA AND UNITED STATES OF AMERICA**]



Update on the work to date: Workstream 1 (Institutional Framework)

Stakeholder Consultation on opening up the UPU to wider postal sector players

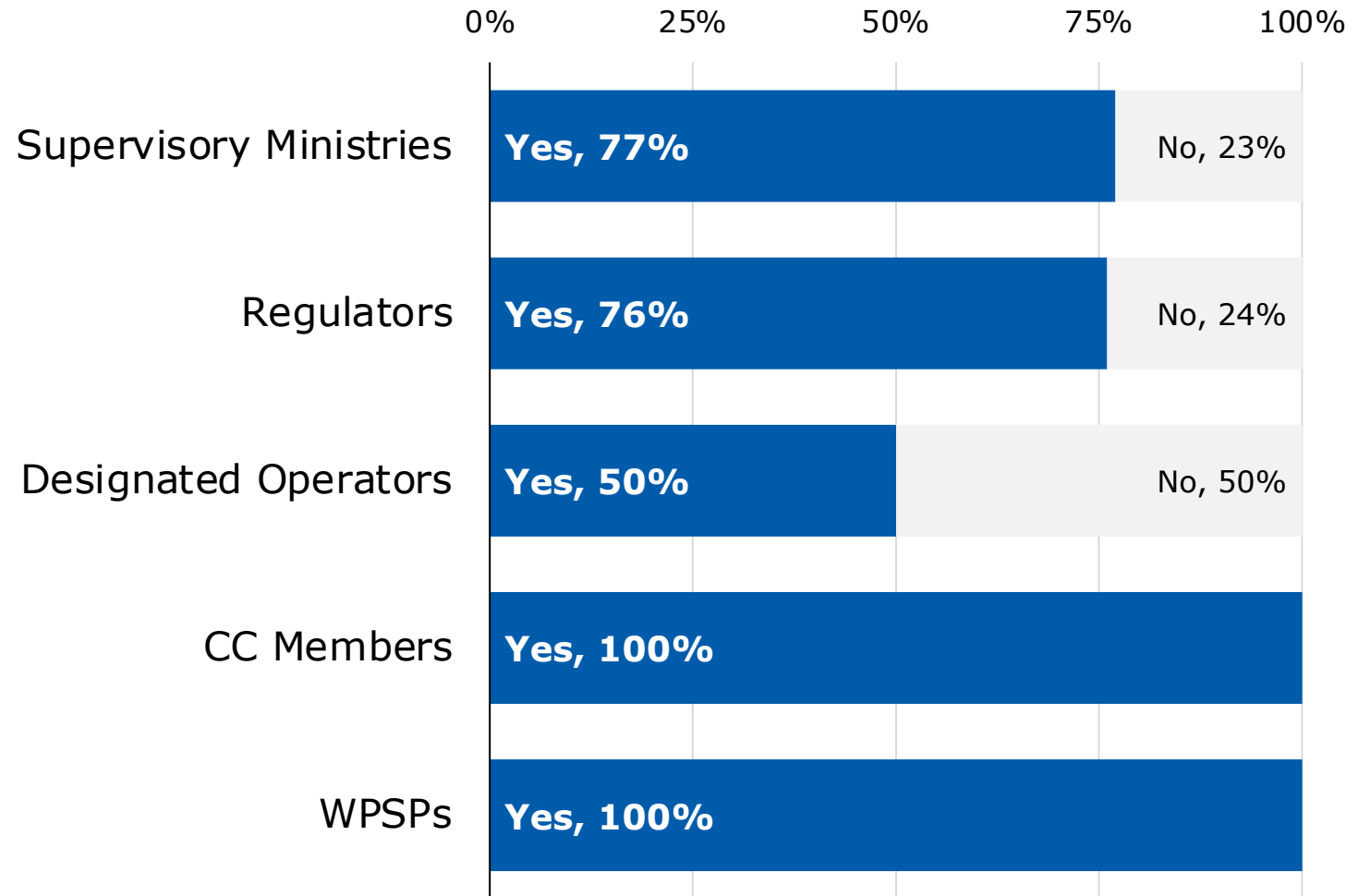




Update on the work to date: Workstream 1 (Institutional Framework)

Should WPSPs have a role
in the decision-making
process at the UPU?

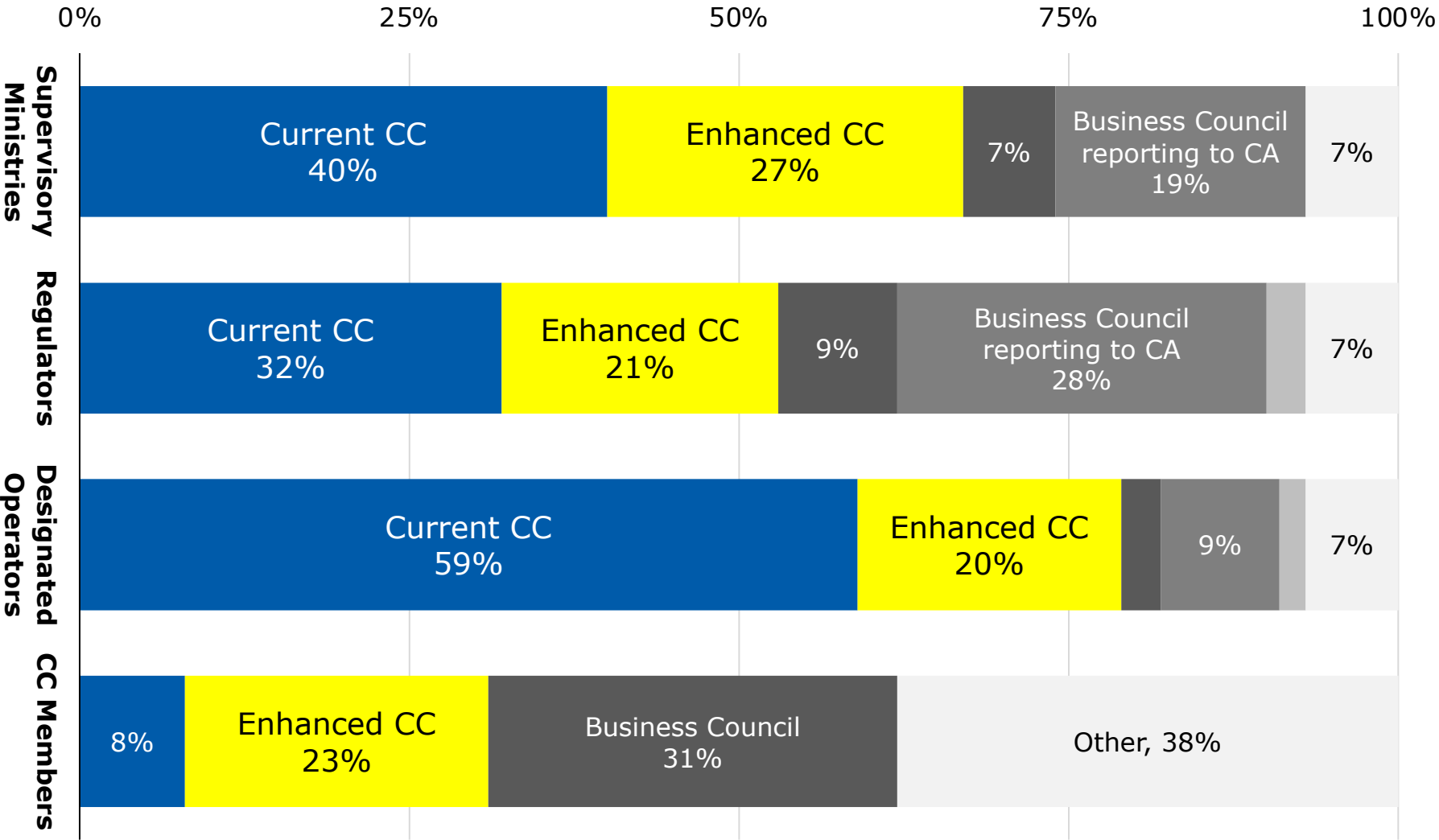
**Most stakeholder
groups think that they
should.**





Update on the work to date: Workstream 1 (Institutional Framework)

Which of these governance structures do you regard as the best way to integrate WPSPs into the UPU?

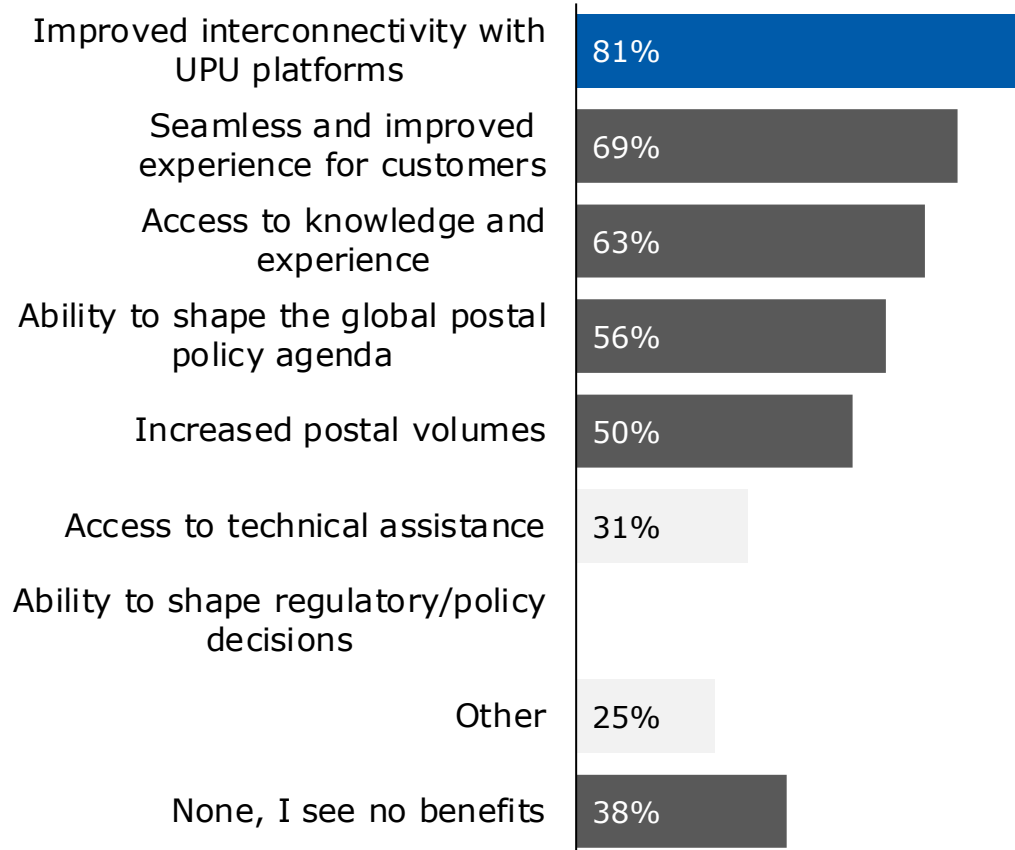




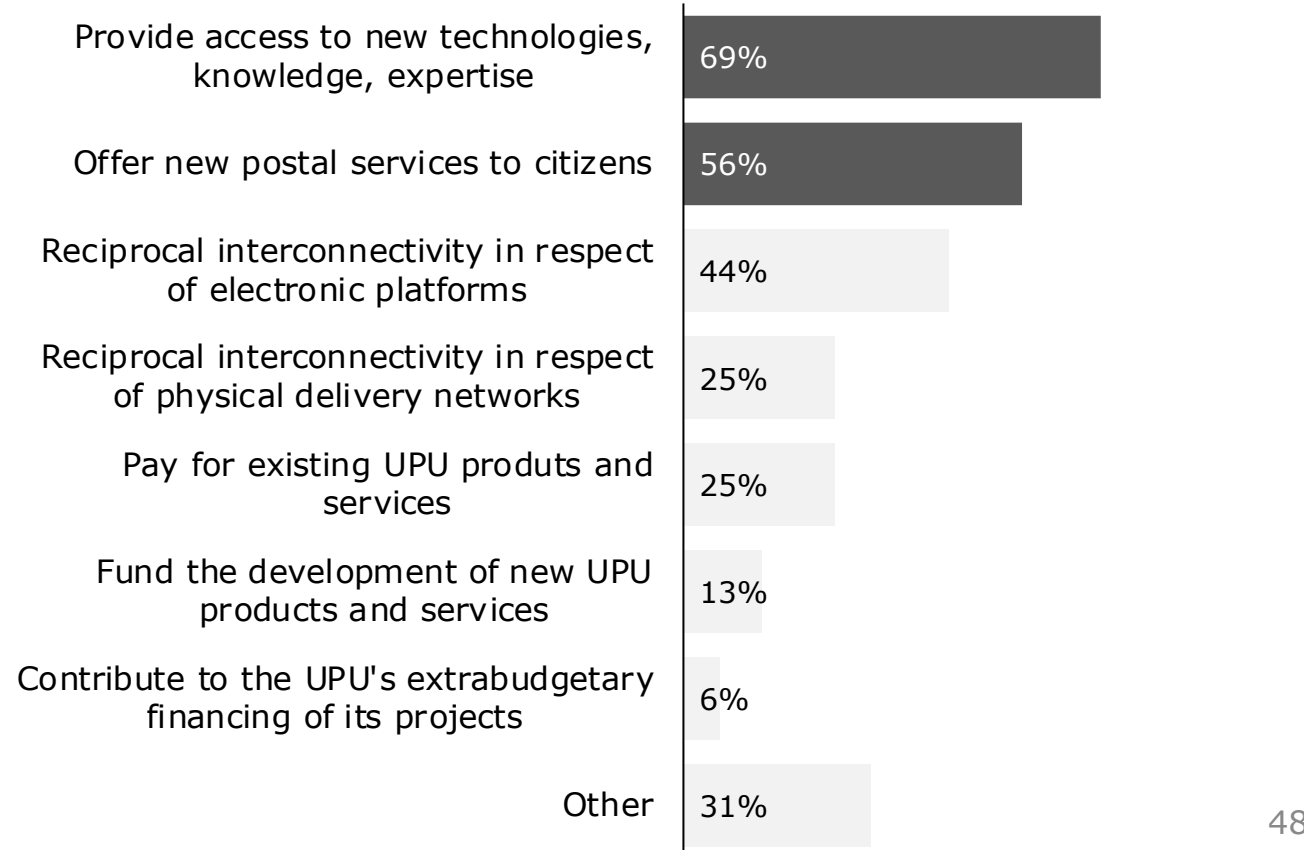
Update on the work to date: Workstream 1 (Institutional Framework)

What do CC members want & bring?

What benefits do you expect from the UPU?



What value will you provide/bring to the UPU if you are able to have increased engagement with the organization?

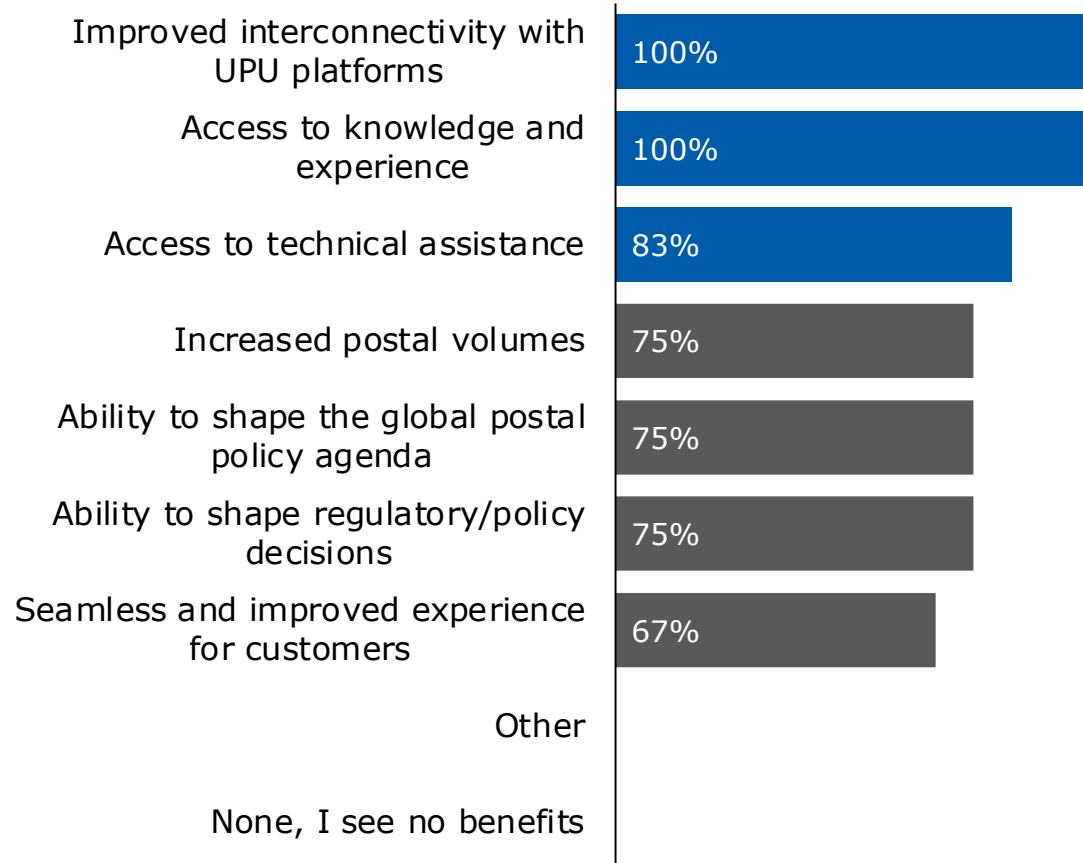




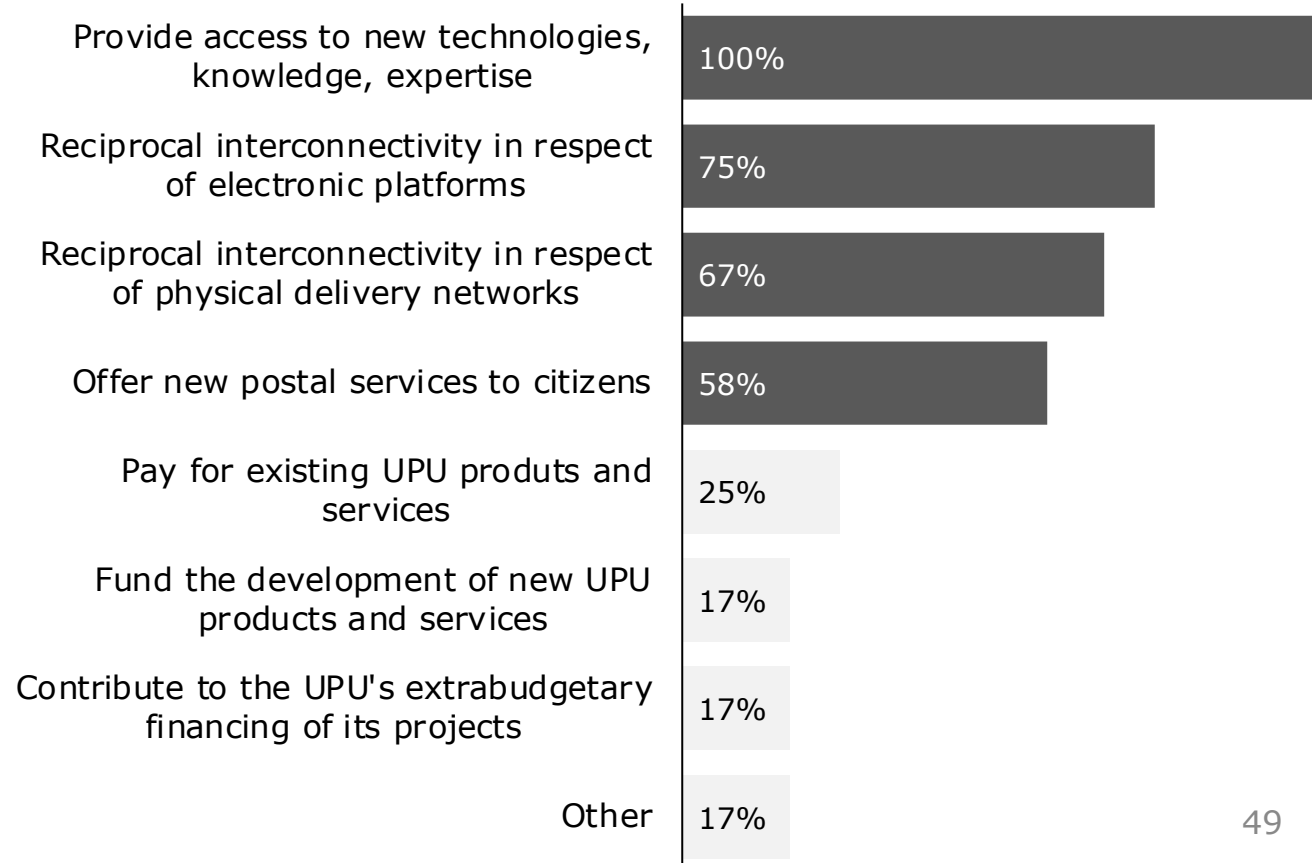
Update on the work to date: Workstream 1 (Institutional Framework)

What do WPSPs want & bring?

What benefits do you expect from the UPU?



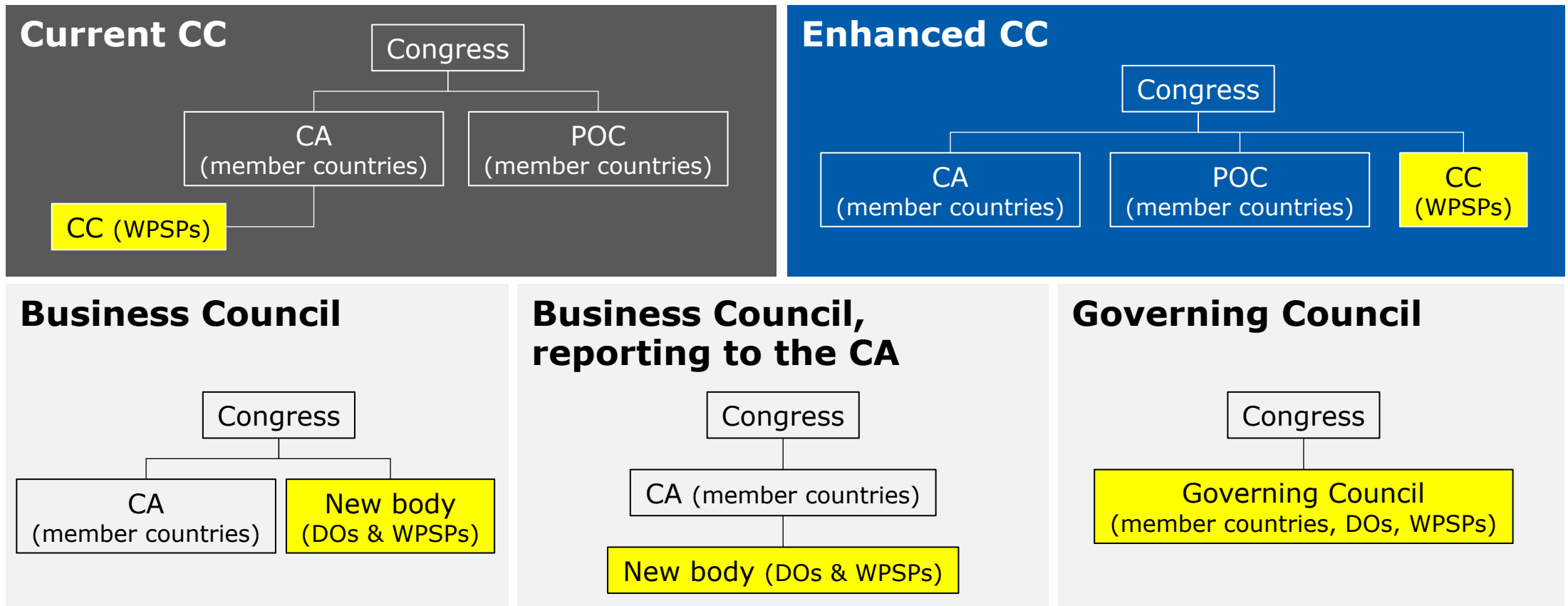
What value will you provide/bring to the UPU if you are able to have increased engagement with the organization?





Update on the work to date: Workstream 1 (Institutional Framework)

Open discussion to focus on what an **Enhanced CC** could look like.





Update on the work to date: Workstream 1 (Institutional Framework)

Proposals in the Istanbul cycle

Institutional
position of the CC
in the UPU
structure

Status quo

Has no decision- making role

The CC shall have no
decision-making role
vis-à-vis the UPU
policy and regulatory
frameworks.

Some enhanced role accepted

Has enhanced roles

The CC shall
exercise an
advisory,
influencing and
consultative role.

Not Accepted

Directly reports to the Congress

The CC shall
become UPU
“Consultative” body.



Update on the work to date: Workstream 1 (Institutional Framework)

Proposals in the Istanbul cycle

Engagement of
an enhanced
CC in decision-
making process

Status quo

Participation limited in exceptional cases

duly approved
by the Chairs of
CA/POC after
consultation
with the
Secretary
General

Not accepted

Through a Consultative Opinion

CA/POC bodies
"shall consider"
the CC opinion
before making
any decisions
on related
questions

Not accepted

Designated liaison

CA/POC
designates one
of its members
to serve as
"liaison" of the
new CC

Not accepted

Extended participation

To all CA/POC
standing groups
and task forces

Not accepted

Direct proposals to the Congress



UPU CONFERENCE ON **POSTAL REGULATION**

OPEN DISCUSSION ON THEME 1

MODERATED BY **CO-CHAIRS OF THE TASK FORCE**
[**ALGERIA** AND **UNITED STATES OF AMERICA**]



Open Discussion 1

Engagement in UPU
decision-making

WPSP
engagement in
the UPU
decision-
making:

**Enhanced
CC**

Who

should the enhanced CC be reporting to?

How

should the enhanced CC engage in the decision-making process?

What

is the appropriate financing model for an enhanced CC?



Open Discussion 1

Who

Engagement in UPU
decision-making

Who should the enhanced CC report to?

**Enhanced CC
reporting lines**

Congress

Should the
enhanced CC
report directly
to Congress?

CA

Should it
report to the
CA?
(status quo)

POC

Should it
report to the
POC?

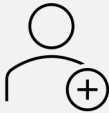


Open Discussion 1

How

Engagement in UPU decision-making

How should the enhanced CC engage in the decision-making process?



Observe meetings

of UPU bodies

- No limitations in principle?
- When should limits apply?
- How should limits apply?



Make written submissions

to decision-making bodies

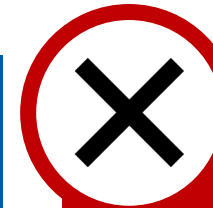
- No subject matter or procedural limitations in principle?
- Consultative opinions must be considered?
- Proposals directly to Congress?



Make oral interventions

at proceedings of UPU bodies

- No subject matter or procedural limitations in principle?
- When should limits apply?
- How should limits apply?



Vote on

matters placed to governing bodies

- Respecting the intergovernmental nature of the UPU.



Open Discussion 1

What

Engagement in UPU decision-making

What is the appropriate financing model for an enhanced CC?

Current membership scheme

Major benefits

Attend CA/POC plenary meetings

Eligible to sponsor CA/POC lunch/evening receptions

Access to UPU docs, publications and databases

Eligible to sponsor Congress and external events and receptions

Categories and fees

Bronze
10,000 CHF

Silver
15,000 CHF

Gold
20,000 CHF



Open Discussion 1

What

Engagement in UPU
decision-making

What is the appropriate financing model for an enhanced CC?

Fixed fee

Should there be a fixed annual fee?
(status quo)

Pay- per- use

Should there be charges to access
some/all products and services?

Cost recovery

How do we recover investments made
so far in developing products and
services?



Consolidation of the outcomes and QnA



UPU CONFERENCE ON **POSTAL REGULATION**

OPEN DISCUSSION ON THEME 2

AN UPDATE ON THE WORK TO DATE BY **CO-CHAIRS OF THE EXPERT TEAM**
[**AUSTRIA** AND **URUGUAY**]



Update on the work to date: Workstream 2 (Products and Services)

Technical review

By the CA C 2
Expert Team of
the list of UPU
products and
services
approved by the
CA S 1

Basket 1

Accessible existing
UPU products and
services approved in
the Istanbul Cycle

Focusing on

Identifying and
addressing bottlenecks
and challenges

Reviewing current
implementation
timelines with a view
to accelerating them

Basket 2

Access to secretariat
support and Union
solutions related to
focused analysis,
research and insights
on market trends

Focusing on

Reviewing each product/service on the list from
various aspects: operational, fees, demonstrated
needs, etc.

Identifying new products/services currently under
development that could potentially be opened up

Developing access
conditions

Devising potential implementation
timeline options

Basket 3

Access to UPU solutions
for improvement of
interoperability and
interconnection of
infrastructure



Update on the work to date: Workstream 2 (Products and Services)

ET has noted:

***Input and voice
from the WPSPs
are valued
throughout the
technical review
process***

The importance

of ensuring that
the input
provided by ET
members goes
beyond general
comments/
questions

A holistic approach

by focussing on
interlinkages between
and combinations of
UPU products and
services that would
best promote
interoperability and
interconnection
between DOs and
WPSPs is necessary

Market and impact assessments

Are needed both at
a systemic level and
at national levels
when options on
models of access to
UPU services and
products are
developed for
examination and
discussion



UPU CONFERENCE ON **POSTAL REGULATION**

OPEN DISCUSSION ON THEME 2

MODERATED BY **CO-CHAIRS OF CA COMMITTEE 2**
[**CANADA AND EGYPT**]



Open Discussion 2

Approved list of products and services for technical review

Basket 1 Accessible existing UPU products and services approved in the Istanbul Cycle	.POST solutions		UPU postal supply chain management solutions	POST*NET Finance postal payment solutions	Global Monitoring System (GMS)	
	Trainpost	OSCAR			UPU*Clearing	
Basket 2 Access to IB (secretariat) support and access to Union solutions related to focused analysis, research and insights on market trends	Legal advisory services		Access to Union documents and publications maintained by the IB	Provision of UPU research and analytical services to WPSPs	Provision of consultancy services on UPU solutions	
	Access to address and contact lists					
Basket 3 Access to UPU solutions for improvement of interoperability and interconnection of infrastructure	Supply chain supporting tools	Mobile apps for postal payments (customers and postal users)	PosTransfer solutions (instant payment platform, customer inquiries)	GMS solutions: GMS Edge; GMS Edge Enterprise; and GMS stream		Postal security: S58/S59 certification
	Mobile apps for end-to-end global track and trace		Exception-handling solutions	Remuneration solutions	Addressing solutions	
		IMPC codes				



Open Discussion 2

Access to UPU
products and
services

Demand

Which products and services do WPSPs wish to access?

Should products and services be packaged in accordance with demand and expected benefits?

Terms and Conditions

On what terms and conditions could UPU products and services be made accessible to WPSPs?

What types of access models should the UPU consider?

Balance

How to strike the right balance between...?

USO

Level playing field principle

Interconnection reciprocity between stakeholder networks

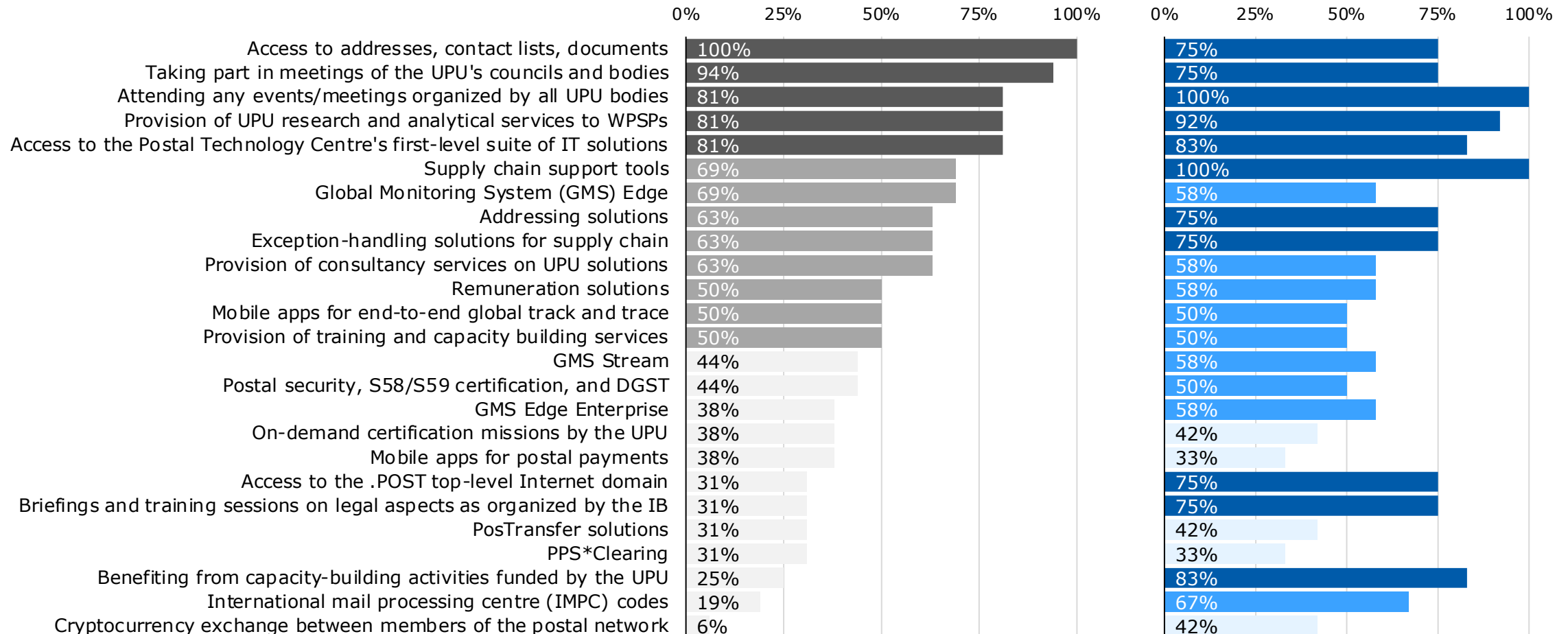


Open Discussion 2

Demand

Access to UPU products and services

WPSPs want access to more products and services. Which ones do they wish to access?



■ CC members (might not reflect the views of individual members of industry associations, skewing results)

■ WPSPs



Open Discussion 2

Demand

Access to UPU products and services

Which products and services do WPSPs wish to access?

With high demand

More than 3/4th of CC members or WPSPs want to have access to

Addressing solutions	Briefings and training sessions on legal aspects	Provision of UPU research and analytical services to WPSPs	Benefiting from capacity-building activities funded by the UPU	Attending any events/meetings organized by all UPU bodies
Exception-handling solutions	Access to addresses, contact lists, documents	Access to the .POST top-level Internet domain	Access to the PTC's first-level suite of IT solutions	Taking part in meetings of the UPU's councils and bodies
Supply chain supporting tools				

With medium demand

More than half of CC members or WPSPs want to have access to

Global Monitoring System (GMS) Edge	Provision of consultancy services on UPU solutions	Provision of training and capacity building services	Postal security: S58/S59 certification and DGST
Mobile apps for end-to-end global track and trace	Remuneration solutions	GMS stream	GMS Edge Enterprise
			IMPC codes

With low demand

Less than half of CC members or WPSPs want to have access to

On-demand certification missions by the UPU	Mobile apps for postal payments	PosTransfer solutions	Cryptocurrency exchange between members of the postal network
		UPU*Clearing	

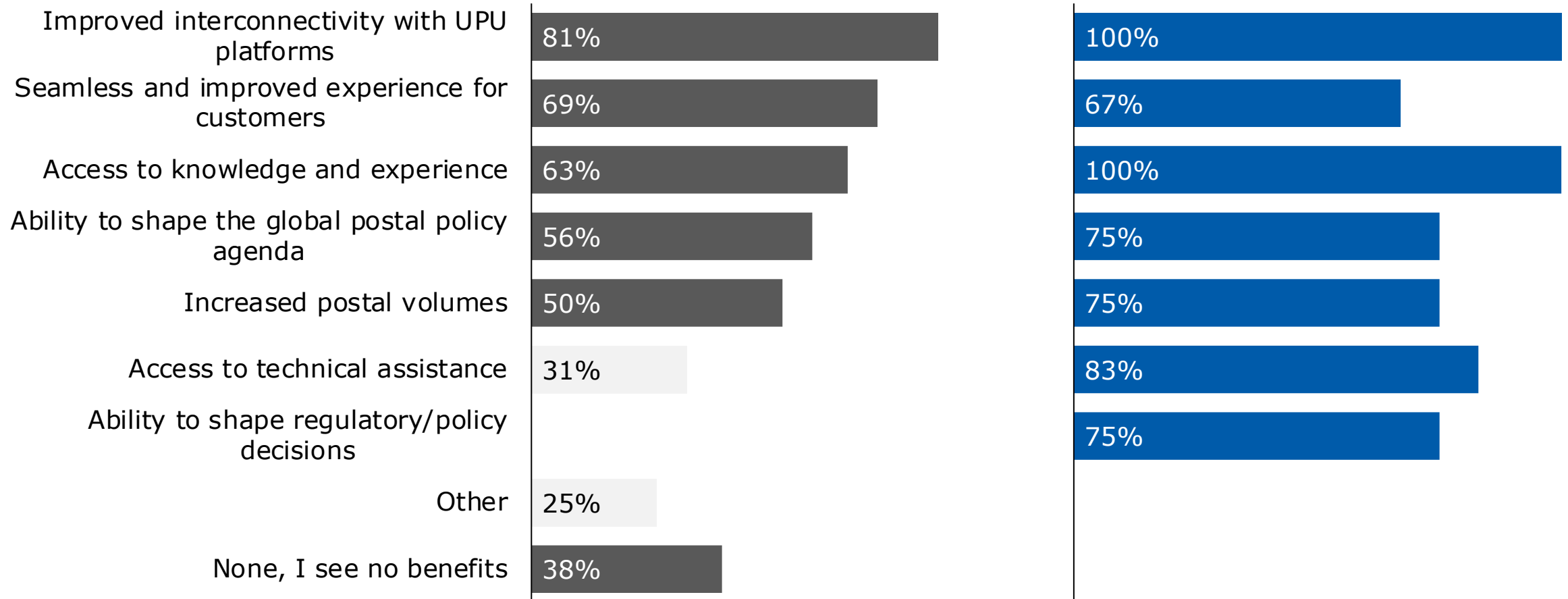


Open Discussion 2

Demand

Access to UPU products and services

What benefits do members of the CC and WPSPs expect from the UPU?





Open Discussion 2

Demand

Access to UPU products and services

Should products and services be **packaged** in accordance with **demand** and **expected benefits**?

What **combination** of products and services can better promote/achieve the **interconnection and interoperability** between DOs and WPSPs?



Open Discussion 2

Terms and conditions

Access to UPU products and services

Under which **terms and conditions** UPU products and services could be made accessible to WPSPs?

What types of **access models** should the UPU consider?



Open Discussion 2

Balance

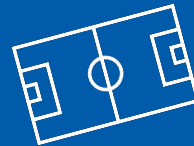
Access to UPU products and services

What are “win-win” outcomes?

How do we find the **balance** between **USO, level playing field principle and reciprocity of interconnection** between stakeholder networks?



**Universal
Service
Obligation**



**Level
playing field
principle**



**Reciprocity
of
interconnection**



Consolidation of the outcomes and QnA



UPU CONFERENCE ON **POSTAL REGULATION**

MAIN CONCLUSIONS AND TAKEAWAYS

CO-CHAIRS OF THE TASK FORCE (**ALGERIA** AND **UNITED STATES OF AMERICA**)

CO-CHAIRS OF CA COMMITTEE 2 (**CANADA** AND **EGYPT**)



UPU CONFERENCE ON **POSTAL REGULATION**

CLOSING REMARKS

MR **MARJAN OSVALD**, DEPUTY DIRECTOR GENERAL OF THE UPU



Join the UPU Consultative Committee reception and meet our newest members!

Where? **BEAT FISCHER**

When? **Thursday, 27 October 2022, from 19:00**

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